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Save the Date

46
YEARS

**KANSAS
ECONOMIC
OUTLOOK
CONFERENCE**

**THURSDAY, OCTOBER 2, 2025 | 7:30 TO 11:30 A.M.
CENTURY II CONVENTION CENTER, WICHITA, KS**

UPCOMING EVENTS

COMMUNITY OUTLOOK EVENTS

Montgomery • Jan. 29
TBD

Dickinson • Jan. 31
Abilene, KS

Labette • TBD
Parsons, KS

Bourbon • TBD
Fort Scott, KS

McPherson • TBD
McPherson, KS

ECONOMIC OUTLOOK CONFERENCES*

Lawrence • Jan. 27
Lawrence, KS

Topeka • Jan. 28
Topeka, KS

Reno • Feb. 4
Hutchinson, KS

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Meet Your CEDBR Staff



ANDREA WILSON
Manager Communications and Marketing
andrea.wilson@wichita.edu
Office: (316) 978-3225



JONATHAN NORRIS
Research Economist
Research Economist, Forecasting, Industry Analysis, Other Research
jonathan.norris@wichita.edu
Office: (316) 978- 5176



Brooke Hiemstra
Graphic Designer
Cell: (918) 440-0179



Craig Compton
Project Manager
craig.compton@wichita.edu
Office: (316) 978-5341

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KANSAS EMPLOYMENT FORECAST

2025 Kansas Employment Forecast

As Kansas navigates the complexities of a global economic landscape, the state's past performance offers valuable insights into its future trajectory. After a strong performance in 2024, Kansas employment is expected to see slower growth in 2025 and 2026.

Reflecting on Recent Performance

Over the past four years, the Kansas economy has shown remarkable growth. In 2022, the state registered a GDP growth of 2.3%, increasing by a staggering increase of 3.9% in 2023 with a slower growth of 1.2% in 2024. Considering the previous economic challenges such as supply chain constraints, rising energy costs, and inflationary pressures, this underscores Kansas's resilience and adaptability.

After consistent yearly increases above the natural rate of growth. By the end of 2024, Kansas is projected to add over 25,000 jobs, marking a growth rate of 1.8%.

Looking Ahead: 2025 Employment Forecast

After several strong years, 2025 is expected to exhibit continued growth for Kansas:

- **Production:** As a pivotal component of the Kansas economy, the production sector is anticipated to see slowed growth of 1.7% in 2025. The non-durables manufacturing industry, in particular, is poised for a 2.1% growth, compensating for the expected 0.6% contraction of the durables sector. This is indicative of the state's continued growth in sectors such as food manufacturing and other nondurable products.
- **Services:** Representing the largest portion of Kansas's employment, the services sector is forecasted to grow by 0.7% in 2025. The other services sector stands out, with a projected growth of 4.4%. Employing the most Kansas residents, the education and health services sector is also expected to see growth of 1.5% in 2025.

KANSAS EMPLOYMENT BY INDUSTRY*							
	2023 (a)	2024 (e)	2025 (f)	2026 (f)	2024	2025	2026
Production	240,600	246,767	248,518	251,689	2.6%	0.7%	1.3%
Nat. Resources, Mining & Cons.	71,233	74,450	75,314	75,965	4.5%	1.2%	0.9%
Durables	98,267	100,867	100,260	101,289	2.6%	-0.6%	1.0%
Non-Durables	71,100	71,450	72,944	74,435	0.5%	2.1%	2.0%
Trade	273,308	274,975	277,348	279,416	0.6%	0.9%	0.7%
Services	654,742	668,325	670,831	678,223	2.1%	0.4%	1.1%
Information	18,258	18,117	17,988	18,063	-0.8%	-0.7%	0.4%
Financial Activities	75,817	76,550	76,969	77,796	1.0%	0.5%	1.1%
Professional & Business Services	182,017	181,425	177,850	180,806	-0.3%	-2.0%	1.7%
Education & Health Services	200,142	207,283	210,451	213,323	3.6%	1.5%	1.4%
Leisure & Hospitality	128,475	133,433	133,778	133,474	3.9%	0.3%	-0.2%
Other	50,033	51,517	53,795	54,762	3.0%	4.4%	1.8%
Government	251,442	255,150	253,762	252,451	1.5%	-0.5%	-0.5%
Total	1,420,092	1,445,217	1,450,458	1,461,779	1.8%	0.4%	0.8%

*Annual values are derived from average quarterly observations and projections.

(a) actual (e) estimated (f) forecasted

Source: CEDBR, BLS - CES



2025 Kansas Employment Forecast (Continued)

Firm Growth: Output Forecast

- **GDP Growth by Industry:** With the overall state GDP expected to grow by 1.2% in 2024, specific sectors are set to have strong performances in 2025:
 - » **Manufacturing:** In a continued trend of rebound after the recent recession, the manufacturing sector looks to increase its growth by 5.1% in 2025, underpinned by a 6.4% growth in durable goods.
 - » **Administrative and support and waste management and remediation services:** After a rebound in 2024 from 2023's decline, the segment looks to see accelerating growth of 4.8% in 2025. This is indicative of increasing demand for services necessary to support business operations as other industries grow across the state.

KANSAS GDP BY INDUSTRY*					
	2022 (a)	2023 (a)	2024 (e)	2025 (f)	2026 (f)
Private industries	2.3%	3.9%	1.2%	2.3%	1.8%
Agriculture, forestry, fishing and hunting	-37.5%	125.5%	-13.6%	2.4%	0.3%
Mining, quarrying, and oil and gas extraction	-14.0%	4.7%	-1.2%	-4.9%	-5.1%
Utilities	-2.9%	-4.2%	1.1%	1.6%	1.6%
Construction	-9.7%	3.7%	5.6%	1.6%	1.5%
Manufacturing	3.9%	-0.2%	-1.0%	5.1%	0.2%
Durable goods manufacturing	8.5%	0.7%	-4.6%	6.4%	2.1%
Nondurable goods manufacturing	-0.5%	-1.0%	3.0%	3.9%	-1.6%
Wholesale trade	-6.1%	-3.4%	0.9%	0.9%	0.9%
Retail trade	-4.3%	9.8%	6.7%	-1.2%	-1.0%
Transportation and warehousing	-1.4%	3.0%	0.3%	1.8%	1.8%
Information	60.5%	-2.8%	3.7%	1.3%	1.3%
Finance and insurance	-2.7%	-0.2%	4.1%	-1.8%	9.3%
Real estate and rental and leasing	-0.1%	-1.2%	0.6%	3.0%	2.9%
Professional, scientific, and technical services	9.4%	7.3%	2.4%	3.6%	3.5%
Management of companies and enterprises	12.7%	11.0%	3.2%	4.1%	3.9%
Administrative and support and waste management and remediation services	5.4%	-6.1%	1.5%	4.8%	3.7%
Educational services	-1.6%	-1.2%	1.1%	0.9%	-0.6%
Health care and social assistance	2.9%	3.1%	3.7%	2.1%	1.4%
Arts, entertainment, and recreation	19.8%	5.7%	4.9%	4.1%	-2.3%
Accommodation and food services	10.6%	-0.2%	0.8%	1.5%	0.4%
Other services (except government and government enterprises)	0.0%	0.8%	0.0%	1.0%	-0.1%
Government and government enterprises	1.5%	2.2%	2.9%	1.3%	-1.5%
Federal civilian	0.2%	5.0%	2.2%	4.0%	-2.5%
Military	-5.4%	-1.6%	1.9%	1.0%	-8.0%
State and local	3.1%	2.3%	3.2%	0.9%	-0.3%
All industry total	2.2%	3.7%	1.4%	2.2%	1.4%

*Annual values are derived from average quarterly observations and projections. Chained 2017\$.
 (a) actual (e) estimated (f) forecasted
 Source: CEDBR, BEA

2025 Kansas Employment Forecast (Continued)



Purchasing Power: Total Income Forecast

In 2022, Kansas's total nominal income shrank by approximately 0.3% to \$172.3 billion, with a per capita income of \$58,022. The following year, 2023, income saw a corrective recovery of 2.6%. Projections for 2024 demonstrate a 2.5% increase in total income and a 2.0% rise in per capita income, reaching roughly \$181.4 billion and \$60,427, respectively. Since this does not include inflation, real wages are likely negative. By 2025, Kansas's nominal income is forecasted to reach approximately \$185.8 billion, with a 2.5% annualized growth rate.

KANSAS NOMINAL INCOME*				
	TOTAL		PER CAPITA	
	Level	Change	Level	Change
2022 (a)	\$172,373,977		\$63,417	
2023 (a)	\$176,812,311	2.6%	\$66,081	1.5%
2024 (e)	\$181,239,628	2.5%	\$68,722	1.4%
2025 (f)	\$185,666,944	2.4%	\$71,341	1.4%
2026 (f)	\$190,094,261	2.4%	\$73,937	1.3%

**Total Income Level in \$1000s*
(a) actual (e) estimated (f) forecasted
 Source: CEDBR, BEA

Labor Market Dynamics

The labor market remains an indicator of Kansas's economic health. With the unemployment rate expected to lower to around 2.9% in 2024 and further reduce to 2.8% in 2025, the state continues to offer a robust labor environment. The labor force is expected to continue to increase at a slightly lower rate than employment, which serves to bolster the labor force participation rate as the proportion of employed Kansas residents accelerates.

KANSAS LABOR MARKET					
	2022 (a)	2023 (a)	2024 (e)	2025 (f)	2026 (f)
Rate	2.7%	2.8%	3.2%	2.9%	2.8%
Unemployment	39,593	40,472	46,863	42,856	40,864
Employment	1,463,010	1,471,195	1,462,916	1,470,072	1,474,615
Labor Force	1,502,603	1,511,668	1,509,779	1,512,928	1,515,478

(a) actual (e) estimated (f) forecasted
 Source: CEDBR, BLS - LAUS

The 2025 and 2026 forecasts show slightly above the natural rate of growth for employment because of several underlying growth sectors and recent investments. Productivity growth is expected to outpace employment gains as firms adapt to a tightening labor market by improving efficiency. Kansas' income forecast remains modest compared to the national level, which continues to be a major factor limiting economic growth and the attraction of new residents.



2025 Kansas City Employment Forecast

As we set our sights on the future, the Kansas City, KS region, an economic powerhouse for the state, appears to remain on a growth trajectory. Observing its recent performance and understanding the impending economic trends for 2024 can offer a clearer vision of the region's growth potential.

Reflecting on Recent Performance

The Kansas City, KS region remains a key stakeholder in the Kansas economy. The production sector, which saw 2.3% growth in 2023, accelerated that growth to 4% in 2024. This was led by the 4.8% growth in the durables industry, shortly followed by a 4.7% growth in the natural resources, mining, and construction industry. This growth is demonstrative of the Kansas City region's continued investment throughout the production sector.

After a dip in 2023, the trade sector experienced a 1.1% growth in 2024. Meanwhile, the services sector continued on its growth trend at 1.8% in 2024, albeit slower than its 2.6% increase in 2023. The other services sector saw the highest growth rate with 6.8%, while the education and health services sector added the most jobs at a level of 3,375 jobs in 2024.

Looking Ahead: 2025 Employment Forecast

Kansas City, KS, is expected to continue its growth trend in 2025, with several sectors expected to add employment:

- **Production:** The durables segment is expected to see the highest growth in 2025 with a projected increase of 1.3%. While all sectors are forecasted to see growth, the rates are expected to contract and return to a more normal growth rate over the coming years.
- **Services:** After a strong year in 2024, the services sector is projected to see increased growth in 2025. The education and health services sector is expected to be one of the main drivers of this growth, at a rate of 2.3%.

KANSAS CITY EMPLOYMENT BY INDUSTRY*							
	2023 (a)	2024 (e)	2025 (f)	2026 (f)	2024	2025	2026
Production	59,442	61,825	62,540	62,715	4.0%	1.2%	0.3%
Nat. Resources, Mining & Cons.	24,500	25,659	25,930	26,021	4.7%	1.1%	0.4%
Durables	20,458	21,448	21,732	21,826	4.8%	1.3%	0.4%
Non-Durables	14,483	14,719	14,878	14,868	1.6%	1.1%	-0.1%
Trade	109,108	110,280	111,925	112,789	1.1%	1.5%	0.8%
Services	273,542	278,350	284,781	290,057	1.8%	2.3%	1.9%
Information	7,800	7,828	7,836	7,844	0.4%	0.1%	0.1%
Financial Activities	34,308	35,159	35,832	36,074	2.5%	1.9%	0.7%
Professional & Business Services	92,417	90,195	92,409	93,879	-2.4%	2.5%	1.6%
Education & Health Services	75,783	79,058	81,582	84,568	4.3%	3.2%	3.7%
Leisure & Hospitality	44,842	46,464	46,870	47,333	3.6%	0.9%	1.0%
Other	18,392	19,647	20,252	20,358	6.8%	3.1%	0.5%
Government	58,792	58,715	58,398	58,932	-0.1%	-0.5%	0.9%
Total	500,883	509,170	517,644	524,493	1.7%	1.7%	1.3%

*Annual values are derived from average quarterly observations and projections.
 (a) actual (e) estimated (f) forecasted
 Source: CEDBR, BLS - CES

2025 Kansas City Employment Forecast (Continued)



Purchasing Power: Total Income Forecast

In 2022, Kansas City, KS's total nominal income was approximately \$140.1 billion, with a per capita income of \$63,417. The 2024 projections show continued growth, rising to \$144.8B. Nominal income is expected to increase at a rate of 3.7% to \$150.1B. The growth in per capita income is expected to increase faster than the presumed 2% Federal Reserve target, which reflects the region's increasing competition for labor.

KANSAS CITY, KS-MO NOMINAL INCOME*				
	TOTAL		PER CAPITA	
	Level	Change	Level	Change
2022 (a)	\$140,119,784		\$63,417	
2023 (a)	\$144,828,055	3.4%	\$65,270	2.9%
2024 (e)	\$150,133,879	3.7%	\$67,376	3.2%
2025 (f)	\$155,639,702	3.7%	\$69,553	3.2%
2026 (f)	\$161,145,526	3.5%	\$71,712	3.1%

**Total Income Level in \$1000s*
(a) actual (e) estimated (f) forecasted
 Source: CEDBR, BEA

Labor Market Dynamics

The labor market in Kansas City, KS, saw an increase in the unemployment rate in 2024. This is expected to contract slightly to a rate of 3.2% in 2025. As several sectors are expected to see increases, the labor market is expected to meet demand and drive economic stability in the region.

KANSAS CITY LABOR MARKET					
	2022 (a)	2023 (a)	2024 (e)	2025 (f)	2026 (f)
Rate	2.7%	2.9%	3.3%	3.2%	3.0%
Unemployment	30,719	33,568	38,457	36,834	35,593
Employment	1,114,715	1,129,859	1,126,614	1,129,471	1,135,693
Labor Force	1,145,434	1,163,427	1,165,071	1,166,305	1,171,286

**Total Income Level in \$1000s*
(a) actual (e) estimated (f) forecasted
 Source: CEDBR, BLS - LAUS

In summation, the Kansas City, KS region, is expected to continue its economic resilience in 2025. While employment is expected to skew toward its natural growth rate, income growth is projected to accelerate and outpace inflation. The forecast further solidifies the narrative of the region's capacity to maintain economic health and adapt to challenges of the changes of the business landscape.

2025 Wichita Employment Forecast

After a positive year in 2024, Wichita’s employment forecast is slightly dampened in 2025 and 2026. Historically resilient as an economic driver in the state, the city’s growth reflects its capacity to adapt to the changing economy. However, the city is hard-pressed to sustain this level of growth in coming years as it has reached near-full employment over the past several years.

Reflecting on Recent Performance

Recently, Wichita has seen continued growth over the past several years in many of its sectors. The production sector saw an increase of 1.1% in 2024 after a growth of 2.9% in 2023. While the durables sector remains key driver for the region, the non-durables sector also saw an increase of 1.6% in 2024.

Both the trade and services sectors saw smaller growth than the production sector in 2024, with rates of 0.6% and 0.5%, respectively. Within the services sector, the only industry expected to see decline is leisure and hospitality while the professional and business services segment is expected to lead services with a growth rate of 1.0%.

Looking Ahead: 2025 Employment Forecast

For Wichita, 2025 demonstrates stability, exhibiting slowing growth in comparison with previous years:

- **Production:** All subsectors are projected to grow slower in 2025 than in 2024, although the industries will continue to expand. The durables industry, employing the most individuals within the production sector, is expected to increase by 0.7% in 2025.
- **Services:** Representing the majority of Wichita's employment, the services sector is also forecasted to have slowing growth over 2025 after a strong performance in 2024. Even after negative growth in 2024, the leisure & hospitality sector is expected to revert to a positive growth trend along with all other sectors.

WICHITA EMPLOYMENT BY INDUSTRY*							
	2023 (a)	2024 (e)	2025 (f)	2026 (f)	2024	2025	2026
Production	70,058	70,853	71,321	71,450	1.1%	0.7%	0.2%
Nat. Resources, Mining & Cons.	17,842	17,846	17,943	18,027	0.0%	0.5%	0.5%
Durables	43,875	44,530	44,858	44,886	1.5%	0.7%	0.1%
Non-Durables	8,342	8,477	8,520	8,537	1.6%	0.5%	0.2%
Trade	52,992	53,322	53,563	53,776	0.6%	0.5%	0.4%
Services	143,108	143,766	144,470	145,529	0.5%	0.5%	0.7%
Information	3,658	3,671	3,681	3,688	0.3%	0.3%	0.2%
Financial Activities	12,375	12,438	12,486	12,471	0.5%	0.4%	-0.1%
Professional & Business Services	34,833	35,168	35,452	35,835	1.0%	0.8%	1.1%
Education & Health Services	46,717	47,077	47,350	47,717	0.8%	0.6%	0.8%
Leisure & Hospitality	33,442	33,256	33,314	33,616	-0.6%	0.2%	0.9%
Other	12,083	12,157	12,187	12,203	0.6%	0.3%	0.1%
Government	43,608	43,939	44,296	44,501	0.8%	0.8%	0.5%
Total	309,767	311,880	313,650	315,256	0.7%	0.6%	0.5%

*Annual values are derived from average quarterly observations and projections.
 (a) actual (e) estimated (f) forecasted
 Source: CEDBR, BLS - CES

2025 Wichita Employment Forecast (Continued)



Purchasing Power: Total Income Forecast

In 2023, Wichita’s nominal income reached \$38.7B while per capita income grew to \$59,450. Projections for 2025 suggest an increase of 3.5% in total income, growing to roughly \$40.1 billion. By 2026, Wichita’s nominal income is expected to grow \$41.4 billion, growing at 3.5%. With a Federal Reserve target of 2%, growth, the city is expected to outperform on income levels in the coming years.

WICHITA NOMINAL INCOME*				
	TOTAL		PER CAPITA	
	Level*	Change	Level	Change
2022 (a)	\$37,809,727		\$58,165	
2023 (a)	\$38,721,210	2.4%	\$59,450	2.2%
2024 (e)	\$40,073,845	3.5%	\$61,031	2.7%
2025 (f)	\$41,402,244	3.3%	\$62,644	2.6%
2026 (f)	\$42,661,476	3.0%	\$64,230	2.5%

**Total Income Level in \$1000s*
(a) actual (e) estimated (f) forecasted
 Source: CEDBR, BEA

Labor Market Dynamics

Recently, Wichita’s labor market has exhibited relative stability. Projected unemployment for 2025 and 2026 stands at 3.7% and 3.5%, respectively. The stable labor market reflects Wichita’s ability to adapt to the economic landscape and its resilience against economic barriers.

WICHITA LABOR MARKET					
	2022 (a)	2023 (a)	2024 (e)	2025 (f)	2026 (f)
Rate	3.1%	3.0%	3.7%	3.7%	3.5%
Unemployment	9,639	9,444	11,660	11,576	11,202
Employment	309,106	313,446	313,012	314,693	316,711
Labor Force	318,744	322,889	324,671	326,270	327,913

(a) actual (e) estimated (f) forecasted
 Source: CEDBR, BLS - LAUS

Wichita looks to hold its position as an economic driver for Kansas. Even with slowing employment growth, the stable labor market is an indicator of the economy’s resilience as it continues to rely on its core competencies. While employment is projected to stabilize, income growth is expected to remain more competitive than it has over the previous decade.



2025 Topeka Employment Forecast

As the capital of Kansas, Topeka holds stake as a vital region in the state. Reviewing the previous performance of the city informs the narrative of the economic future of the city, providing deeper understanding of the potential conditions for Topeka over the coming years.

Reflecting on Recent Performance

After 2023 was led by the natural resources, mining and construction sector’s growth of 5.6%, 2024 saw durables leading the growth of the production sector with an increase of 5.1%. Meanwhile, natural resources, mining, and construction as well as durables saw stagnancy with limited growth. Meanwhile, the trade sector saw a decline while the services sector saw slowed growth. Within the services sector, most sectors saw modest growth while information and leisure and hospitality saw small declines.

Looking Ahead: 2025 Employment Forecast

As we navigate toward 2025, several sectors in Topeka is expected to see varying growth:

- **Production:** The overall production sector is expected to increase to a rate of 0.4%,. The natural resources, mining, and construction sectors are expected to buoy the losses projected in the durables and non-durables sectors.
- **Services:** The services sector is projected to see contracting growth, slowing to a rate of 0.1% in 2025. The only sector expected to see decline is Information, while the financial activities sector is expected to show the highest growth at 0.8%.

TOPEKA EMPLOYMENT BY INDUSTRY*							
	2023 (a)	2024 (e)	2025 (f)	2026 (f)	2024	2025	2026
Production	15,050	15,173	15,178	15,203	0.8%	0.0%	0.2%
Nat. Resources, Mining & Cons.	5,992	5,992	6,028	6,067	0.0%	0.6%	0.6%
Durables	6,942	6,956	6,931	6,929	0.2%	-0.4%	0.0%
Non-Durables	2,117	2,226	2,219	2,207	5.1%	-0.3%	-0.6%
Trade	17,817	17,777	17,766	17,758	-0.2%	-0.1%	0.0%
Services	55,317	55,397	55,617	55,904	0.1%	0.4%	0.5%
Information	1,058	1,056	1,048	1,041	-0.2%	-0.8%	-0.7%
Financial Activities	7,442	7,456	7,515	7,573	0.2%	0.8%	0.8%
Professional & Business Services	13,550	13,621	13,644	13,696	0.5%	0.2%	0.4%
Education & Health Services	19,542	19,581	19,703	19,843	0.2%	0.6%	0.7%
Leisure & Hospitality	8,850	8,792	8,799	8,798	-0.7%	0.1%	0.0%
Other	4,875	4,892	4,908	4,953	0.3%	0.3%	0.9%
Government	26,308	26,502	26,538	26,513	0.7%	0.1%	-0.1%
Total	114,492	114,849	115,099	115,378	0.3%	0.2%	0.2%

*Annual values are derived from average quarterly observations and projections.
 (a) actual (e) estimated (f) forecasted
 Source: CEDBR, BLS - CES

2025 Topeka Employment Forecast (Continued)



Purchasing Power: Total Income Forecast

In 2022, Topeka's total nominal income stood at approximately \$12.6 billion, with a per capita income of \$54,500. After a decline in 2022, the rate saw a rebound in 2023 by 2.8% and by 2.9% in 2024. By 2025, the forecast suggests a further rise to about \$13.7 billion, marking a growth of 2.8%.

TOPEKA NOMINAL INCOME*				
	TOTAL		PER CAPITA	
	Level	Change	Level	Change
2022 (a)	\$12,632,271		\$54,500	
2023 (a)	\$12,981,754	2.8%	\$55,447	1.7%
2024 (e)	\$13,364,159	2.9%	\$56,639	2.1%
2025 (f)	\$13,746,564	2.9%	\$57,812	2.1%
2026 (f)	\$14,128,968	2.8%	\$58,968	2.0%

**Total Income Level in \$1000s*
(a) actual (e) estimated (f) forecasted
 Source: CEDBR, BEA

Labor Market Dynamics

Topeka's labor market is a pivotal key to the economic landscape of the region. After a rise in the unemployment rate in 2024, the region is expected to revert to its recent trend, skewing to 2.9% in 2023%. Even though the labor force is expected to contract slightly in 2025, the low unemployment rate underpins a narrative of economic stability.

TOPEKA LABOR MARKET					
	2022 (a)	2023 (a)	2024 (e)	2025 (f)	2026 (f)
Rate	2.8%	2.8%	3.2%	2.9%	2.7%
Unemployment	3,249	3,303	3,823	3,408	3,241
Employment	117,983	119,188	119,410	119,082	119,470
Labor Force	121,232	122,492	123,233	122,490	122,711

**Total Income Level in \$1000s.*
(a) actual (e) estimated (f) forecasted
 Source: CEDBR, BLS - LAUS

2025 Rest of Kansas Employment Forecast

The Rest of Kansas region – encompassing all non-major metropolitan areas excluding Topeka, Kansas City, and Wichita – saw a decline in 2024 but is expected to stabilize in the coming years. This is reflective of the trend of urban migration from rural communities toward the state’s major metropolitan areas.

Reflecting on Recent Performance

The Rest of Kansas has seen changes in various sectors:

- **Production:** This sector saw a decline of 1.5% in 2024. The largest decrease was seen in the durables sector, decreasing by 7.7%, while non-durables increased by 2.2%.
- **Trade:** Exhibiting a growth of 1.0% in 2024, this sector continued to be a significant driver.
- **Services:** A critical employment sector for the Rest of Kansas, services witnessed a decline of 1.5% in 2024. Other services was the only segment to see growth in 2024, although its addition of 933 jobs was not enough to compensate for the declines of the other sectors.

Looking Ahead: 2025 Employment Forecast

Leading into 2025, the Rest of Kansas region is expected to return to positive growth in a majority of its sectors:

- **Production:** The overall production sector is projected to see a minor growth of 2.0%. The non-durables sector, providing the highest employment volume for production, is expected to continue its growth trend as it rises to 2.7% in 2025.
- **Services:** Representing just under half of the employment segment, the services sector is projected to maintain its level in 2025. Growth in sectors such as information, professional and business services, and other services are expected to be counteracted by contractions in education and health services and leisure and hospitality.
- **Government:** This sector is anticipated to continue its trend of decline by 1.1% in 2024, returning to a slightly positive growth in 2026.

REST OF KANSAS EMPLOYMENT BY INDUSTRY*

	2023 (a)	2024 (e)	2025 (f)	2026 (f)	2024	2025	2026
Production	102,217	100,667	102,649	103,169	-1.5%	2.0%	0.5%
Nat. Resources, Mining & Cons.	26,117	25,818	26,064	26,242	-1.1%	1.0%	0.7%
Durables	29,592	27,326	27,768	28,001	-7.7%	1.6%	0.8%
Non-Durables	46,508	47,523	48,817	48,926	2.2%	2.7%	0.2%
Trade	95,058	95,969	96,162	96,105	1.0%	0.2%	-0.1%
Services	196,358	193,318	193,356	194,034	-1.5%	0.0%	0.4%
Information	5,600	5,433	5,498	5,541	-3.0%	1.2%	0.8%
Financial Activities	22,425	21,917	21,963	21,992	-2.3%	0.2%	0.1%
Professional & Business Services	40,625	38,866	39,301	40,621	-4.3%	1.1%	3.4%
Education & Health Services	65,242	64,736	64,688	64,546	-0.8%	-0.1%	-0.2%
Leisure & Hospitality	46,300	45,267	44,491	43,965	-2.2%	-1.7%	-1.2%
Other	16,167	17,100	17,416	17,369	5.8%	1.8%	-0.3%
Government	126,442	124,606	123,219	123,396	-1.5%	-1.1%	0.1%
Total	520,075	514,560	515,386	516,704	-1.1%	0.2%	0.3%

*Annual values are derived from average quarterly observations and projections.

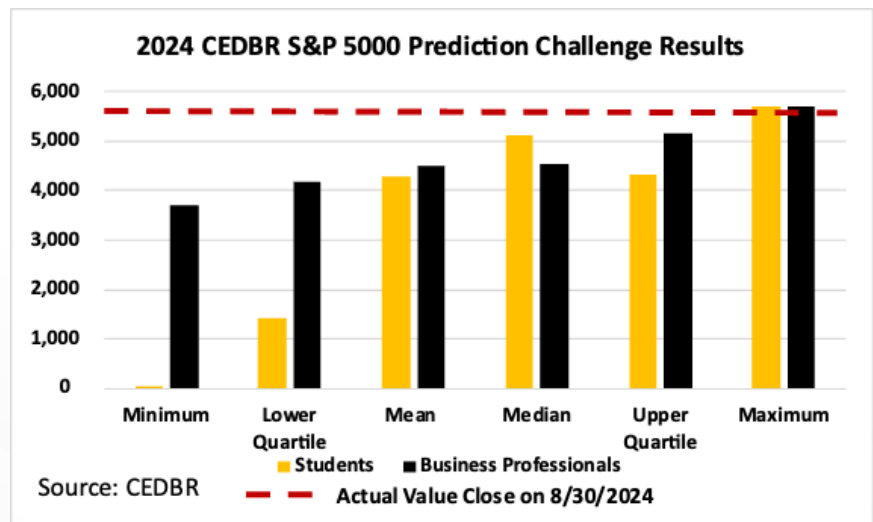
(a) actual (e) estimated (f) forecasted

Source: CEDBR, BLS - CES

S&P 500 STOCK MARKET PREDICTION CHALLENGE

CEDBR 2024 S&P 500 Prediction Challenge Results

For the Center for Economic Development and Business Research's 2024 S&P 500 Prediction Challenge, Wichita State University students and Kansas business professionals provided their predictions for the value of the S&P 500 stock market index on Friday, August 30, 2024. The actual value at the close was 5,648.40. Respondents were highly pessimistic about the market and had an average forecast of 4,463.37; The prediction was under by 1,185.03 points or 20.9%. On average, business professionals' predictions were the closest, with an average estimate of 4,512.11 and an underestimation error of 1,136.29 or 20.1%. Undergraduate students expected lower estimates in 2024, with a predicted value of 4,297.65, having an underestimation error of 1,350.75 or 23.9%. The actual index value during the survey period for students was less volatile than in previous years, with index values around 5,087.03 at the start of the fielding period, 5,187.51 halfway through the period, and 5,123.41 at the close on April 12. Notably, respondents were generally pessimistic, with only 8.6% overestimating their forecast. Predictions were higher than the predictions offered in 2022 by 15.8%, while the S&P 500 had a higher value in 2023, increasing by 26.9%.



The most accurate prediction was 5,700, an error of 51.60 or 0.09%. Survey respondents cited various influential factors in their predictions, including interest rate changes, inflationary pressures, supply chain constraints, and ongoing global conflicts.

S&P 500 2024 PREDICTION RESULTS*						
Challenge Response Statistics	Students	Forecasting Error	Professionals	Forecasting Error	Respondent Total	Forecasting Error
Minimum	12.00	5,636.40	3,693.23	1,955.17	12.00	5,636.40
Lower Quartile	1,434.00	4,214.40	4,182.02	1,466.38	1,422.00	4,226.40
Mean	4,297.65	1,350.75	4,512.11	1,136.29	4,463.37	1,185.03
Median	5,120.24	528.16	4,528.00	1,120.40	4,548.00	1,100.40
Upper Quartile	4,314.00	1,334.40	5,159.61	488.79	4,278.00	1,370.40
Maximum	5,700.00	51.60	5,700.00	51.60	5,700.00	51.60

True close as of Friday August 20, 2024: 5,648.40



CEDBR 2023 S&P 500 Prediction Challenge Results (Continued)

TO THE BUSINESS TITANS OF KANSAS: STEP UP TO THE PLATE!

The Challenge Awaits

Throw your hat in the ring and predict the S&P 500's September 1, 2025 closing figure. Whether you lean on intricate technical charts, dive deep into company fundamentals, or trust that gut feeling, we want your insight on the market's trajectory! Are you game? Register your prediction at www.SP500.cedbr.org no later than the end of business hours on November 8, 2024.

In the Spotlight

The visionary with the most on-point forecast will receive recognition at the 46th Annual Kansas Economic Outlook Conference and a complimentary ticket on October 2, 2025. This is an opportunity to shine the spotlight on your company.

Congratulations to our 2024 winners!



JAMES GRICE
Student



T.H. KWA
*Ph.D., Professor of Business
Sterling College*

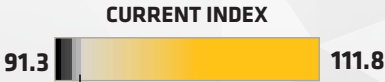
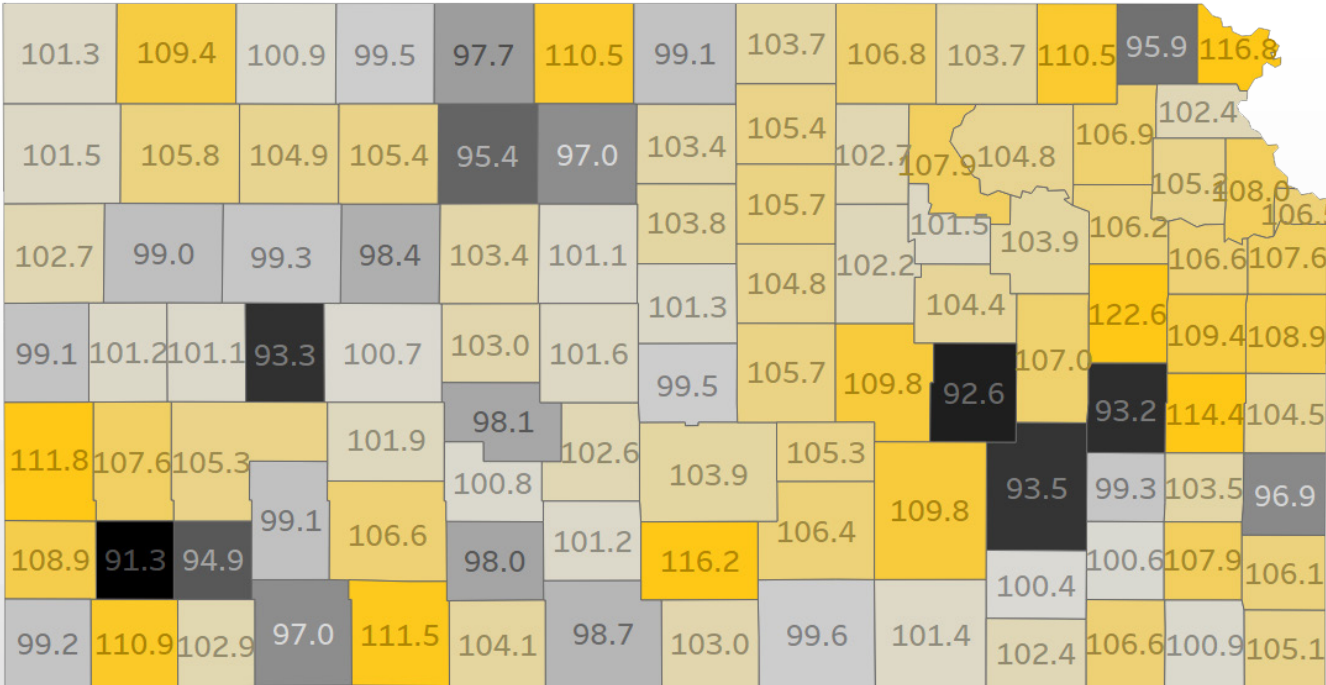
Thank you to Our Stock Market Prediction Challenge Sponsor, Nox Numis, for supporting this contest and awareness of the importance of stock market analysis.



CEDBR developed the Kansas Current Index to measure the overall economic well-being in each of Kansas' 105 counties. The economic factors included in each index are local employment, average inflation-adjusted weekly wages, and dominant county-specific economic drivers. The economic drivers include the prices of wheat, oil production, durable consumer goods, and nondurable consumer goods, which are further weighted based on the prevalence within the community. All variables have been seasonally adjusted.

The indices are benchmarked to 100 in 2018 to provide context on how the economy has improved or declined. Values greater than 100 indicate that a county's economy has improved since 2018, while a value less than 100 indicates that the economy has declined. Similarly, an increase from one quarter to the next indicates improving economic conditions locally.

2023 Average Current Indexes



CURRENT INDEX (CONTINUED)

COUNTY CURRENT INDEX											
County	2022	2023	Y/Y	County	2022	2023	Y/Y	County	2022	2023	Y/Y
Allen	106.8	103.5	-3.1%	Greeley	101.5	99.1	-2.4%	Osborne	102.7	97.0	-5.5%
Anderson	113.2	114.4	1.0%	Greenwood	96.8	93.5	-3.5%	Ottawa	106.9	105.7	-1.1%
Atchison	103.8	102.4	-1.3%	Hamilton	115.1	111.8	-2.9%	Pawnee	101.1	98.1	-3.0%
Barber	101.6	98.7	-2.9%	Harper	105.1	103.0	-2.0%	Phillips	100.7	97.7	-3.1%
Barton	104.4	101.6	-2.7%	Harvey	106.4	105.3	-1.0%	Pottawatomie	109.1	104.8	-3.9%
Bourbon	98.8	96.9	-2.0%	Haskell	97.8	94.9	-3.0%	Pratt	103.3	101.2	-2.1%
Brown	103.8	95.9	-7.7%	Hodgeman	106.3	101.9	-4.1%	Rawlins	110.7	109.4	-1.1%
Butler	109.9	109.8	-0.1%	Jackson	104.7	106.9	2.1%	Reno	105.7	103.9	-1.7%
Chase	102.9	92.6	-10.1%	Jefferson	108.5	105.2	-3.0%	Republic	106.2	103.7	-2.3%
Chautauqua	107.0	102.4	-4.2%	Jewell	100.3	99.1	-1.2%	Rice	104.7	99.5	-4.9%
Cherokee	105.3	105.1	-0.2%	Johnson	108.9	107.6	-1.2%	Riley	107.7	107.9	0.1%
Cheyenne	104.0	101.3	-2.6%	Kearny	110.0	107.6	-2.1%	Rooks	98.2	95.4	-2.8%
Clark	111.6	111.5	-0.1%	Kingman	108.7	116.2	6.9%	Rush	104.8	103.0	-1.7%
Clay	104.8	102.7	-2.0%	Kiowa	100.0	98.0	-2.1%	Russell	102.4	101.1	-1.3%
Cloud	108.0	105.4	-2.4%	Labette	102.5	100.9	-1.6%	Saline	106.6	104.8	-1.7%
Coffey	97.2	93.2	-4.1%	Lane	96.7	93.3	-3.5%	Scott	105.1	101.1	-3.8%
Comanche	105.8	104.1	-1.7%	Leavenworth	107.7	108.0	0.2%	Sedgwick	107.5	106.4	-1.1%
Cowley	104.4	101.4	-2.9%	Lincoln	107.5	103.8	-3.4%	Seward	106.5	102.9	-3.4%
Crawford	108.0	106.1	-1.8%	Linn	105.6	104.5	-1.0%	Shawnee	107.5	106.2	-1.2%
Decatur	103.0	100.9	-2.1%	Logan	100.9	99.0	-1.9%	Sheridan	109.9	104.9	-4.5%
Dickinson	104.4	102.2	-2.1%	Lyon	109.2	107.0	-2.0%	Sherman	103.5	101.5	-2.0%
Doniphan	113.7	116.8	2.8%	Marion	110.2	109.8	-0.3%	Smith	108.8	110.5	1.6%
Douglas	107.1	106.6	-0.5%	Marshall	105.3	103.7	-1.5%	Stafford	103.4	102.6	-0.8%
Edwards	104.0	100.8	-3.1%	McPherson	106.9	105.7	-1.2%	Stanton	112.9	108.9	-3.5%
Elk	102.6	100.4	-2.1%	Meade	100.2	97.0	-3.2%	Stevens	116.7	110.9	-5.0%
Ellis	104.4	103.4	-1.0%	Miami	109.7	108.9	-0.7%	Sumner	101.1	99.6	-1.5%
Ellsworth	104.2	101.3	-2.8%	Mitchell	105.3	103.4	-1.8%	Thomas	106.7	105.8	-0.8%
Finney	106.8	105.3	-1.4%	Montgomery	107.7	106.6	-1.0%	Trego	104.5	98.4	-5.9%
Ford	109.6	106.6	-2.8%	Morris	106.8	104.4	-2.3%	Wabaunsee	103.3	103.9	0.5%
Franklin	110.1	109.4	-0.6%	Morton	102.6	99.2	-3.3%	Wallace	103.2	102.7	-0.5%
Geary	105.4	101.5	-3.6%	Nemaha	108.0	110.5	2.3%	Washington	108.6	106.8	-1.7%
Gove	102.7	99.3	-3.4%	Neosho	108.1	107.9	-0.1%	Wichita	103.5	101.2	-2.2%
Graham	109.5	105.4	-3.7%	Ness	104.5	100.7	-3.7%	Wilson	102.9	100.6	-2.2%
Grant	93.0	91.3	-1.7%	Norton	101.3	99.5	-1.7%	Woodson	101.2	99.3	-1.9%
Gray	100.9	99.1	-1.8%	Osage	110.9	122.6	10.5%	Wyandotte	108.3	106.5	-1.6%

Note: For updated monthly data, visit our kansaseconomy.org webpage

Source: CEDBR

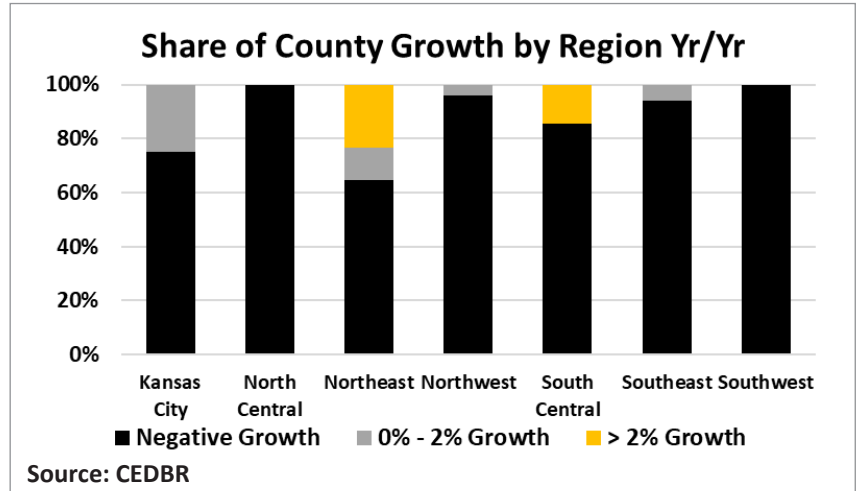
CURRENT INDEXES BY REGION							
Region	# Counties	Q1:2023	Q2:2023	Q3:2023	Q4:2023	2022 Average	2023 Average
Kansas City	4	108.0	108.6	107.0	107.4	108.7	107.8
North Central	14	104.2	105.0	102.6	103.2	106.0	103.8
Northeast	17	107.3	107.9	105.0	106.6	107.2	106.7
Northwest	25	102.0	102.5	99.3	101.5	103.9	101.3
South Central	7	106.7	107.1	104.7	105.4	106.2	106.0
Southeast	17	102.6	103.6	100.2	101.9	104.5	102.1
Southwest	21	103.5	103.5	101.0	101.9	105.2	102.5

CURRENT INDEXES BY METRO TYPE							
Region	# Counties	Q1:2022	Q2:2022	Q3:2022	Q4:2022	2022 Average	2023 Average
Metropolitan	19	107.8	108.5	105.8	107.1	107.5	107.3
Micropolitan	18	105.0	104.7	103.1	103.6	106.5	104.1
Rest of Kansas	68	102.8	103.5	100.3	102.0	104.5	102.2

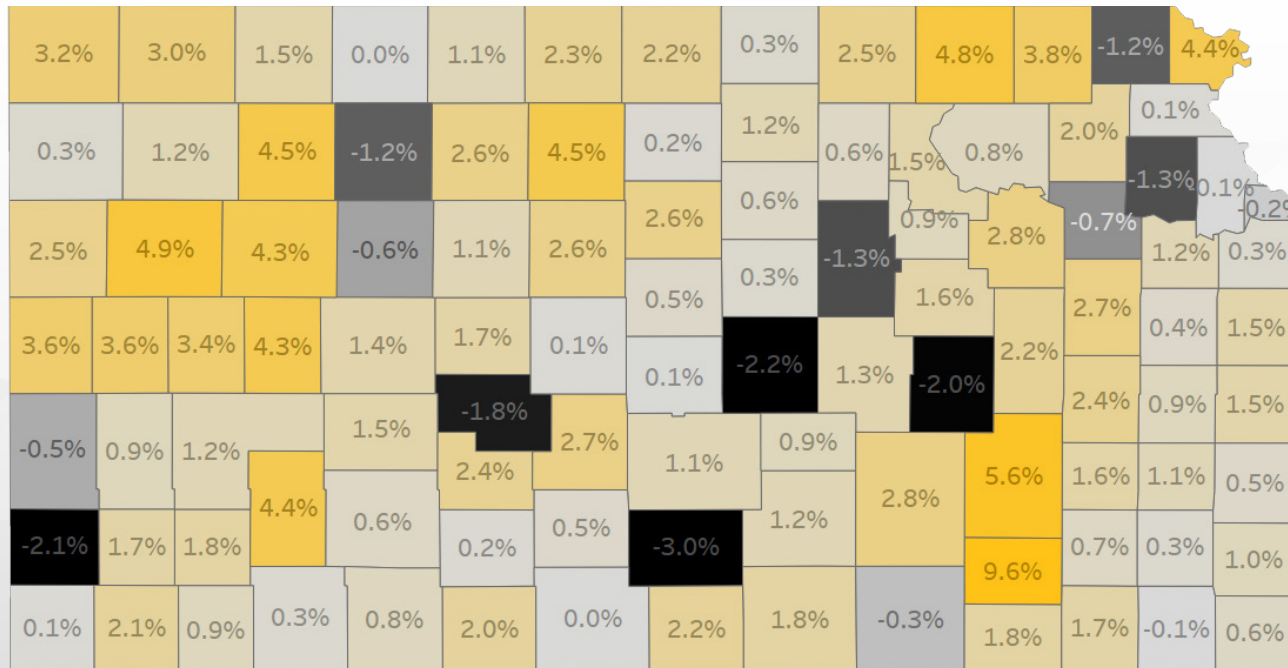
Source: CEDBR

CURRENT INDEX (CONTINUED)

Broadly, Current Index values declined from 2022 to 2023, with the primary contributing factors including falling industry drivers for many counties, such as durable and nondurable goods production for manufacturing-centric counties, falling global wheat prices for agriculture-centric counties, and stagnant field oil production levels statewide. While employment and wage growth were often a positive contributor to index values, the influence of these larger industry drivers led to lagging overall condition indicators, as did the contribution of inflation, which eroded a significant portion of the wage gains after adjusting for inflation. While wheat prices have declined notably since early 2022, much of this represents a return to more normal price levels as the supply disruption caused by the war in Ukraine waned, and Ukrainian wheat exports increased throughout 2023. The largest positive contributor to overall current index values statewide was the employment level, which reached its all-time peak near the end of 2023 and in early 2024.

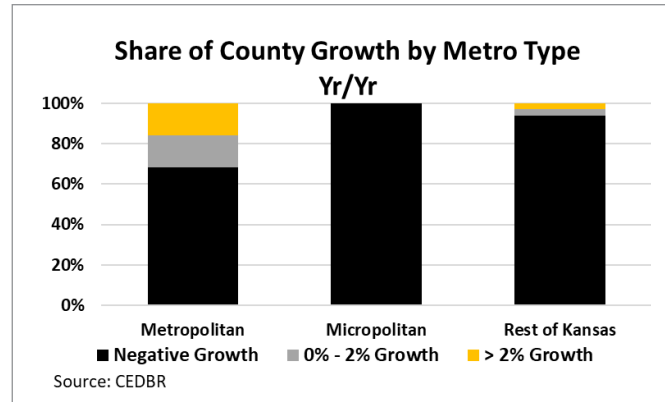
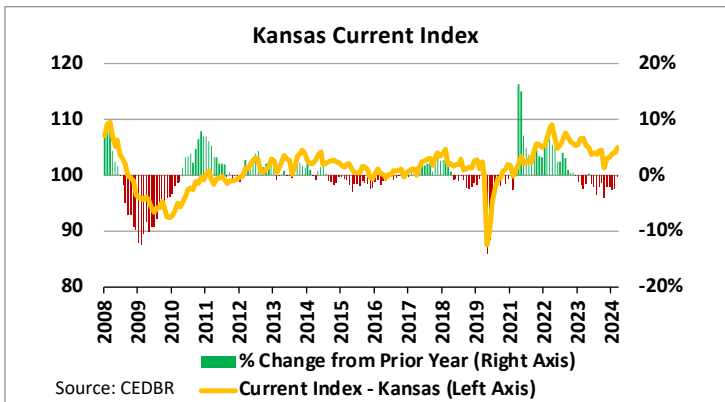


Quarter-Over-Quarter Growth - Current Index

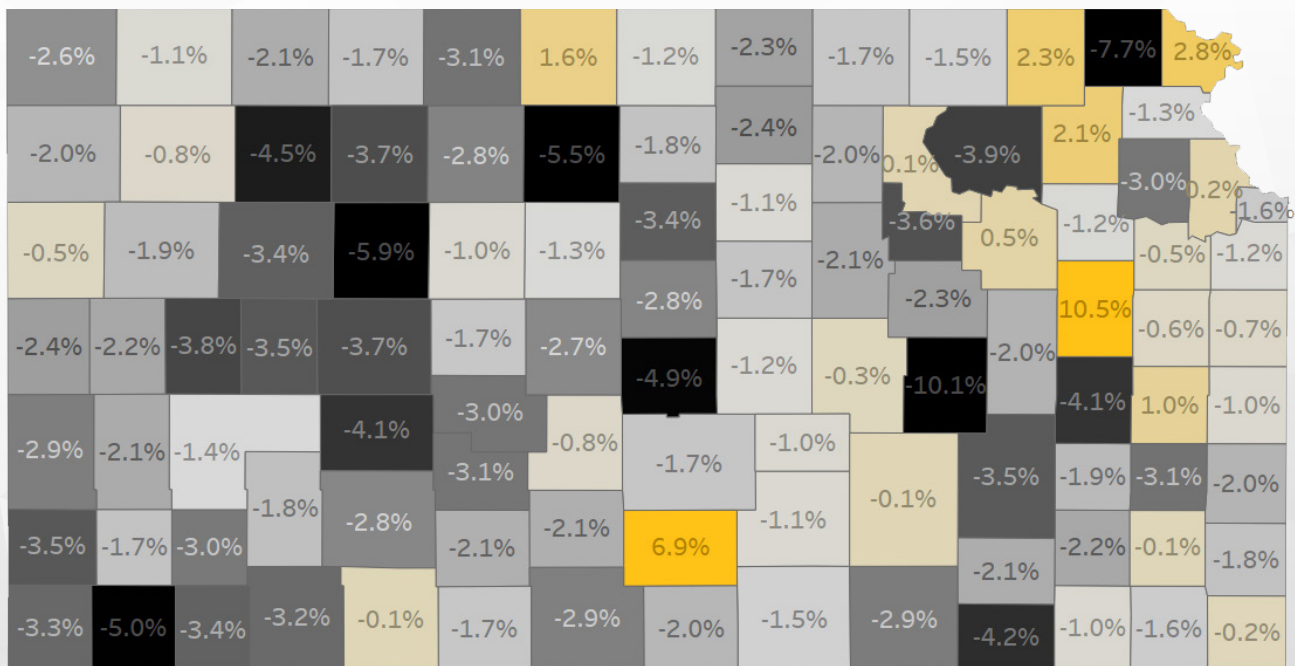


CURRENT INDEX (CONTINUED)

While many counties saw index values decline year-to-year, quarter-to-quarter growth was a more positive trend, with many counties seeing notable growth in excess of the state average. The strongest performers among counties were metropolitan counties, particularly in the Northeastern region and the Wichita metro area. Despite the broad year-to-year decline in index values, the overall levels tended to remain above 100, indicating that conditions remain relatively strong and reflect an improvement from five years ago.

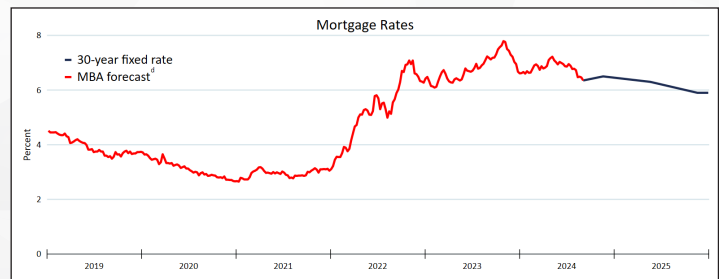
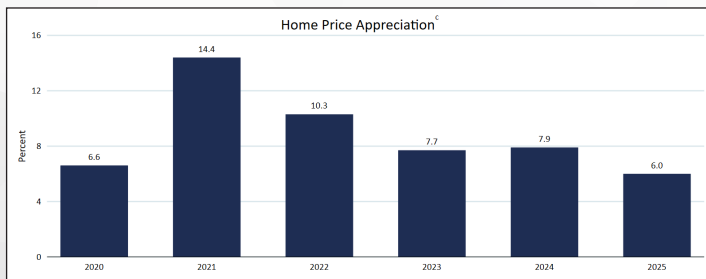
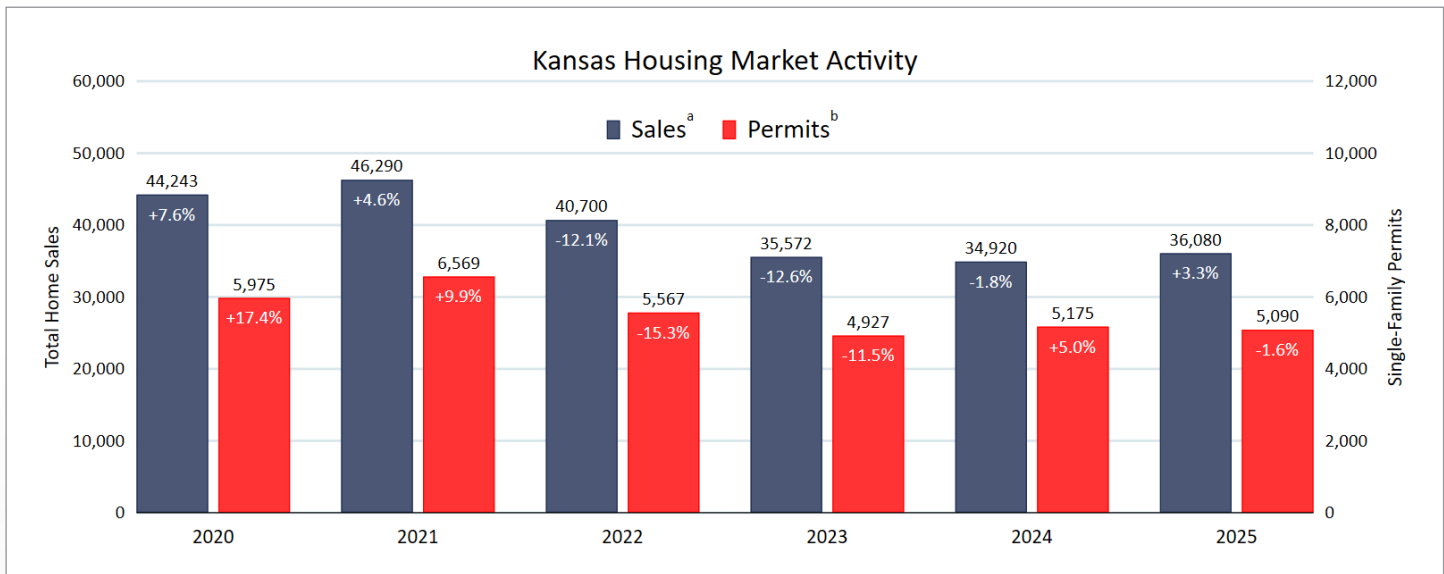


Year-Over-Year Growth - Current Index



2025 FORECAST

Kansas Housing Forecast



Federal Housing Finance Agency, Freddie Mac; Participating REALTOR® multiple listing services across Kansas, U.S. Bureau of the Census, WSU Center for Real Estate

Notes:

- a) Total home sales in Kansas as reported by participating REALTOR® multiple listing services across the state
- b) Single-family building permits issued in Kansas as reported by the U.S. Bureau of the Census
- c) Year-over-year percentage change in the Federal Housing Finance Agency all-transactions housing price index for Kansas, as measured using 4th quarter values
- d) Mortgage Bankers Association August 2024 forecast of the 30-year fixed mortgage rate

Kansas Housing Forecast

	2020	2021	2022	2023	FORECASTED	
					2024	2025
Kansas (Statewide)						
Total Home Sales	44,243	46,290	40,700	35,572	34,920	36,080
Building Permits	5,975	6,569	5,567	4,927	5,175	5,090
Home Price Appreciation	6.6	14.4	10.3	7.7	7.9	6.0
Sales Volume (in millions)	10,483	12,161	11,736	10,654		
Average Price	236,931	262,713	288,350	299,510		
Kansas City Area (KS & MO)						
Total Home Sales	43,915	45,916	40,737	35,978	34,760	36,300
Building Permits	6,173	7,051	5,198	4,299	4,435	4,465
Home Price Appreciation	7.6	15.8	12.1	7.4	6.0	5.6
Sales Volume (in millions)	11,933	13,980	13,615	12,364		
Average Price	271,718	304,474	334,211	343,656		
Lawrence MSA						
Total Home Sales	1,590	1,546	1,329	1,036	1,090	1,080
Building Permits	287	262	189	191	240	235
Home Price Appreciation	5.4	14.9	10.1	9.0	2.4	3.4
Sales Volume (in millions)	421	466	441	353		
Average Price	264,895	301,658	331,883	340,954		
Manhattan MSA						
Total Home Sales	1,877	2,239	1,940	1,619	1,620	1,800
Building Permits	236	266	242	215	250	255
Home Price Appreciation	5.4	7.5	9.8	6.3	7.7	4.9
Sales Volume (in millions)	383	497	460	414		
Average Price	204,235	222,137	237,095	255,569		
Topeka Area						
Total Home Sales	3,459	3,486	3,154	2,795	2,860	2,840
Building Permits	380	417	413	303	355	365
Home Price Appreciation	6.3	16.6	10.6	6.6	5.6	4.2
Sales Volume (in millions)	582	667	655	610		
Average Price	168,294	191,245	207,807	218,424		
Wichita Area						
Total Home Sales	11,494	12,152	10,570	9,461	9,360	9,550
Building Permits	1,397	1,455	1,352	1,226	1,225	1,285
Home Price Appreciation	7.7	14.6	11.1	10.8	8.0	7.7
Sales Volume (in millions)	2,218	2,616	2,503	2,323		
Average Price	193,001	215,276	236,774	245,583		

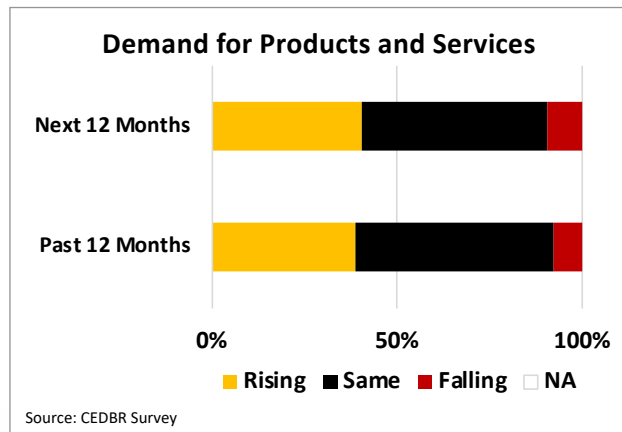
Federal Housing Finance Agency; Participating REALTOR® multiple listing services across Kansas; U.S. Bureau of the Census; Wichita Area Builders Association; WSU Center for Real Estate

ECONOMIC SURVEY

Business

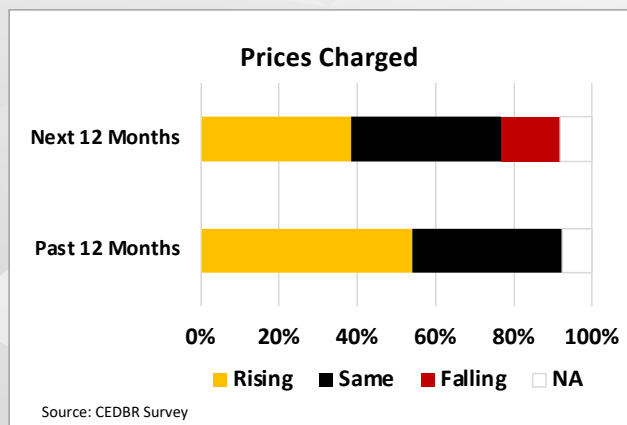
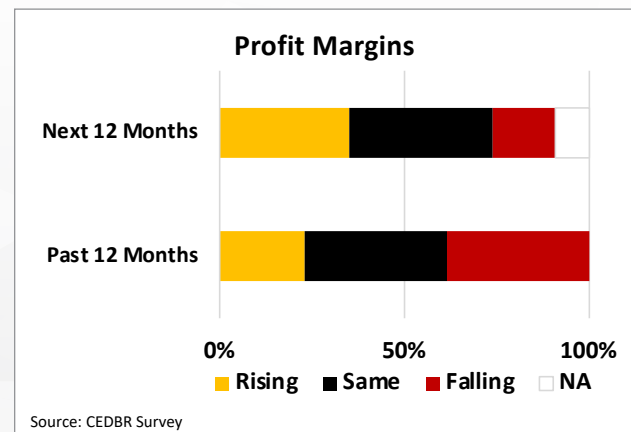


The economic business survey is designed to capture insights and sentiments from business and government leaders across Kansas. Initiated in 2019, this annual survey has since become a significant barometer, gauging the economic and administrative pulse of the region. Participants from diverse sectors take time annually to share their perspectives, making the insights comprehensive and reflective of the broader Kansas landscape. Responses are collected within the first two weeks of September to ensure consistency and relevance. This strategic timing offers a snapshot of the year's progress while allowing leaders to forecast the next twelve months, ensuring the survey findings are timely and predictive.



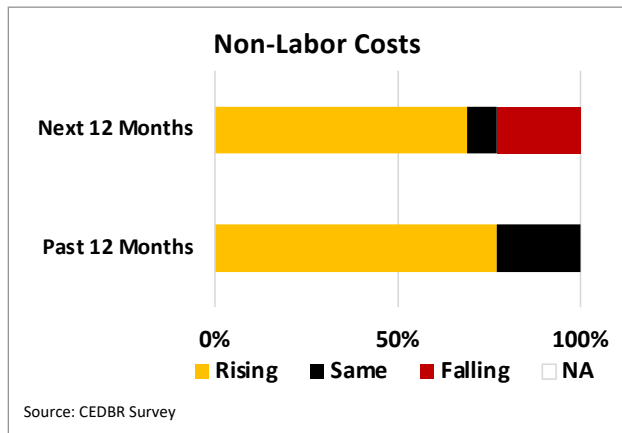
The 2024 survey exhibited a neutral stance on demand for products and services, with 54% of participants noting little change in demand over the past twelve months, up from 39% in 2023. They are more wary of the future, with only 38% anticipating a rise in 2025, down from 43% of participants in 2023 expecting growth in 2024. The proportion of respondents expecting stable demand remained at 48%. Those respondents expecting a decrease in demand jumped to 23% of respondents expecting falling demand compared with only 9% last year.

Regarding profit margins, 23% of respondents reported an increase over the past year while the same number expected rising profit margins over the coming year. The amount of businesses expecting stable pricing rose from 39% in 2023 to 54% in 2024. Interestingly, while 39% of businesses reported falling profit margins over the past 12 months, only 23% of firms expected falling profit margins over the next 12 months.



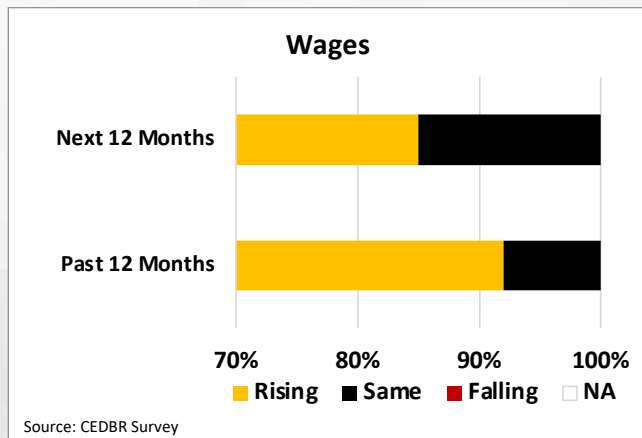
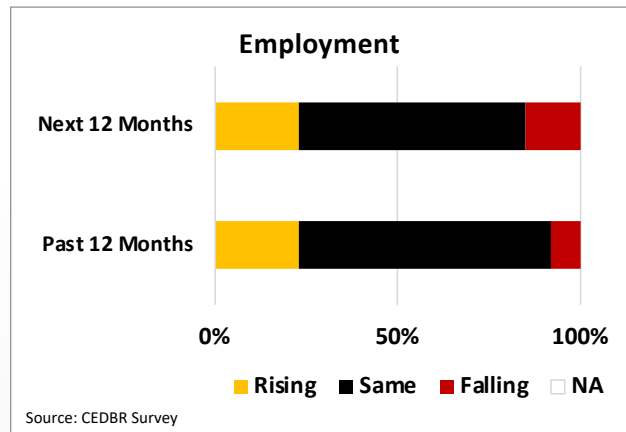
For prices charged, in the past year 54 years, 54% of businesses raised their prices, but looking ahead, only 38% plan to do so in the next year. Conversely, the number of businesses expecting to maintain their current pricing structure remained consistent at 39%. This would indicate that businesses remain optimistic that price trends are becoming more stable compared to last year. The percentage anticipating a price drop remains at 9%, unchanged from the past year.

ECONOMIC SURVEY (CONTINUED)



Non-labor costs, those from materials, capital, etc., increased for the majority (77%) of respondents over the past year. However, the next year's outlook, while still leaning towards an increase, is milder in comparison, with 69% of respondents expecting an increase in non-labor costs. The respondents foreseeing stable costs decreased from 39% to 8%, while businesses foreseeing falling costs increased from 0% to 23%.

Employment for our respondents' firms increased by 23% this year, a decline from last year's 48%. The positive trend is holding steady, with 23% expecting to increase their workforce over the coming year. The proportion of businesses anticipating stable employment rose from 48% to 61%. The percentage of those who reduced their workforce in the past year (8%) is nearly doubled by the proportion of businesses who expect to do so in the future (15%).



Businesses have continued raising wages over the past year, as indicated by a whopping 92% of respondents indicating their firms did so. Businesses remain bullish in their expectations, with 85% expecting to increase wages over the next year. For the fourth consecutive year, no businesses have reported experiencing falling wages. This trend is expected to continue, as no surveyed firms report anticipation of falling wages in the coming year.

ECONOMIC SURVEY (CONTINUED)

This year, the position of top concern was shared equally between energy supply and prices and international financial systems and monetary policy. This is indicative of the pressure firms felt after energy prices rose throughout 2024 and remained high compared to 2023. Considering rate changes from the Federal Reserve over 2024, concern over international systems and monetary policy suggests additional apprehension of the impact of those changes leading into 2025. Meanwhile, targeted tariffs, trade barriers, and war and nuclear threats shared the third position, replacing concerns over international trade agreements. In a continuation from last year, the pandemic was reported as the lowest concern across firms, further emphasizing the transient nature of its primary impact and optimism regarding the ability of existing healthcare policy and infrastructure to endure the ongoing spread and existence of coronavirus strains.

Global Concerns Ranking	2024	2023	2022	2021	2020	2019
Energy supply and prices	1	1	1	3	5	4
International financial systems and monetary policy	1	2	2	2	3	3
International trade agreements	5	3	5	4	2	1
Targeted tariffs and trade barriers	3	4	3	5	4	2
War and nuclear threats	3	5	4	7	7	5
International regulatory environment toward property rights	6	6	7	6	6	6
Coronavirus	7	7	6	1	1	

Source: CEDBR Survey (based on 2023 related topics)

National concerns	2024	2023	2022	2021	2020	2019
Available labor	2	1	2	1	3	1
Inflation	1	2	1	2	5	8
Wage costs	4	3	3	5	7	7
Federal Reserve monetary policy	8	4	4	7	6	5
Federal debt	3	5	7	3	4	4
Immigration policy	7	6	8	9	9	6
Tax structure	5	7	5	4	2	3
Cyberattacks	6	8	9	6		
Stock market correction	9	9	6	8		

Source: CEDBR Survey (based on 2023 related topics)

Inflation replaced available labor as the primary concern in 2024, indicative of the pressures businesses have felt as price indexes have risen even while that rate of inflation has slowed throughout 2024. Available labor, coming in second, remained a high concern after Kansas returned to near-full employment in 2023, suggesting a shifting balance of power to the labor force as firms compete for talent. Federal Reserve monetary policy was ranked as the third highest concern, closely followed by federal debt as changes to Federal Reserve rates have increased apprehension from businesses. Among lower concerns were wage costs, tax structure, cyberattacks, immigration policy, and stock market correction, in descending order.

In 2024, employment growth remained the top concern for the second straight year. Concerns over the manufacturing industry rose to second after being ranked seventh in 2023. State tax policy was ranked third, shortly followed by state government spending policy, indicating heightened business interest in both the revenue streams and expenses of the state. State healthcare funding ranked fifth this year, highlighting additional attention from businesses toward state affairs. Items of lower concern included energy costs, transportation infrastructure, agricultural industry, and oil industry, respectively.

State concerns	2024	2023	2022	2021	2020	2019
Employment growth	1	1	2	1	3	1
Energy costs	7	2	3	8	9	9
State government spending policy	4	3	5	4	4	4
State tax policy	3	4	1	2	1	2
State education policy and funding	6	5	4	5	5	3
State health care funding	5	6	8	7	8	7
Manufacturing industry	2	7	6	3	2	5
Transportation infrastructure	8	8	9	9	10	6
Agricultural industry	8	9	7	6	6	8
Oil industry	10	10	10	10	7	10

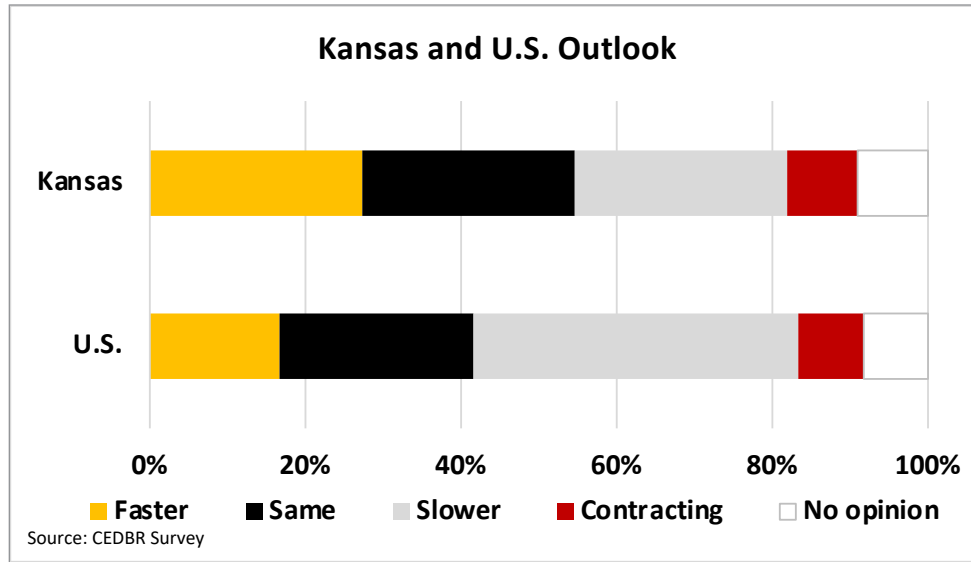
Source: CEDBR Survey (based on 2023 related topics)

Local Concerns	2024	2023	2022	2021	2020	2019
Availability of labor	1	1	1	1	5	1
Growth in your area's primary industry (i.e. Mfg., Oil, Ag.)	2	2	2	2	2	2
Employment growth	4	3	3	3	3	4
Industry diversity	3	4	4	4	1	3
Economic development policy	7	5	6	5	4	5
Housing	8	6	5	8	8	7
Local consumer demand	5	7	8	6	7	6
Local government budget	6	8	7	7	6	8

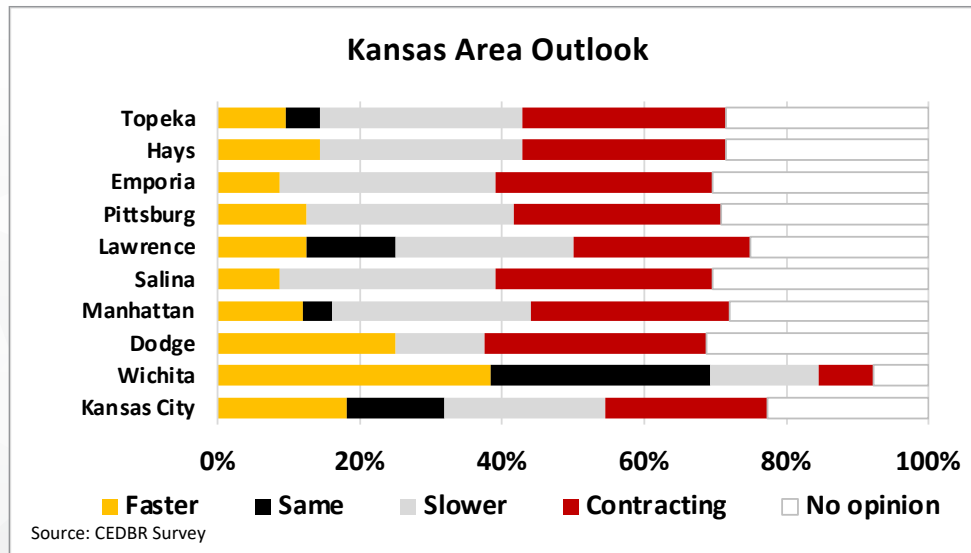
Source: CEDBR Survey (based on 2023 related topics)

In 2024, the primary concern among respondents was growth in their top industry (i.e. Mfg., Oil, Ag.). This was shortly followed by industry diversity and employment growth, respectively. This is a change from 2023, when concerns over employment growth surpassed concerns over industry diversity. These concerns highlight the changes to the business landscape and businesses' understanding of the need for industries to adapt. Following these concerns were local consumer demand and government budget, indicating a lower concern from businesses regarding their local landscape. Economic development policy and housing were the two lowest local concerns, respectively.

ECONOMIC SURVEY (CONTINUED)



In 2024, respondents carried a more optimistic view of Kansas than the US economy, with 54% predicting growth for Kansas while only 32% of respondents forecasted growth at the national level. Only 8% of respondents predicted contraction from the US economy, while 9% predicted contraction from the Kansas economy. The growth predicted for Kansas was equally split between 27% predicting growth at a faster pace and 27% predicting growth at a slower pace. Meanwhile, outlooks on national growth were more pessimistic, with only 17% of respondents expecting growth at a faster pace, while 27% of respondents expected faster growth for Kansas.



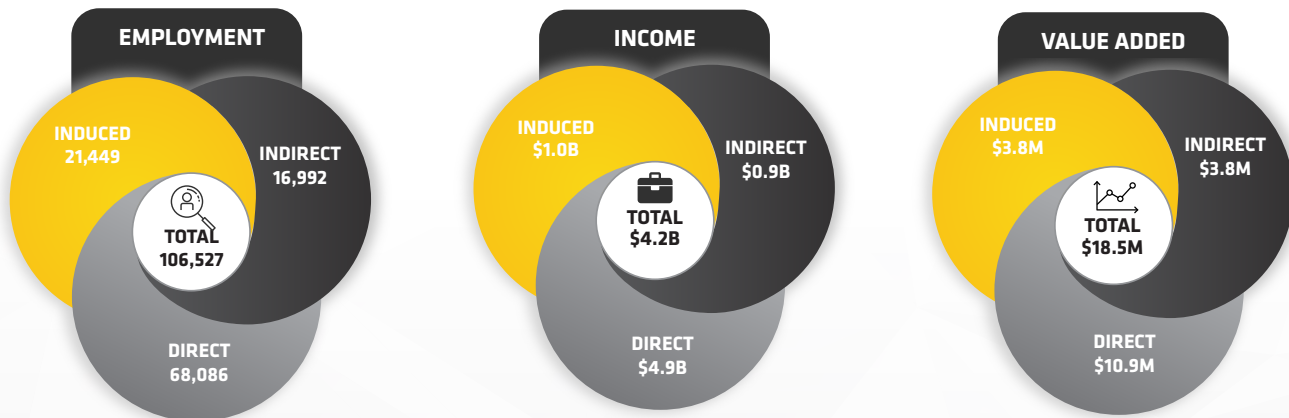
Among the regions where growth is expected to accelerate, 38% of respondents expect faster growth in Wichita, while 25% anticipate a similar acceleration in Dodge City. However, this result is somewhat contradicted by the 31% of respondents expecting contraction from the Dodge City area. For Kansas City, only 32% of respondents expected growth at the same pace or faster, while 23% of respondents expected a contraction. Over 25% of respondents also reported expected contractions for the areas of Salina, Pittsburg, Lawrence, Emporia, Manhattan, Hays, and Topeka. Salina's growth was somewhat pessimistic, with only 9% expecting accelerated growth and 30% expecting slower growth. Pittsburg shared a similar outlook, with 13% of respondents expecting faster growth while 29% expected slower growth. Lawrence was somewhat balanced, with faster and same-paced growth receiving 13% of responses each. Manhattan had an outlook with 12% of respondents expecting faster-paced growth and 4% expecting same-paced growth, while slower growth and contraction received 28% of responses. Much like Pittsburg and Salina, Hays had an outlook with only 14% of respondents expecting faster growth. The remainder of the responses were split evenly between slower growth, contraction, and no opinion. Topeka saw 10% of respondents expecting faster growth and 5% expecting the same growth, with the rest being split evenly between slower growth, contraction, and no opinion.

CONSTRUCTION INDUSTRY DRIVERS

Construction Impact

The construction sector in Kansas is a cornerstone of the state's economy, employing 9% of the workforce and making substantial contributions to both income and value-added output. Its extensive supply chain and economic linkages extend far beyond the sector itself, creating significant ripple effects across various industries in Kansas. While perhaps smaller than other industries like healthcare and manufacturing, the impact of the construction industry cannot be overstated. A deep understanding of the construction sector's contributions is essential for crafting informed policies and business strategies to further bolster and sustain the state's economy over the long term.

The Center for Economic Development and Business Research at the Barton School of Business conducted an in-depth economic impact study of the construction industry in Kansas, revealing its influence on the state economy. This report underscores the sector's role in not only directly supporting jobs but also in generating income and adding significant value to the Kansas economy. The study's findings highlight the contributions of the construction industry across multiple economic dimensions, providing key insights into its role as an economic driver.



The Role of Construction: The construction sector is a fundamental component of Kansas' production supply chain. It directly supports over 68,000 jobs, contributing nearly \$4.2 billion in annual income. These direct employment figures have a multiplier effect, indirectly supporting an additional 38,440 jobs throughout the supply chain, which together account for approximately 3% of the state's total employment. This demonstrates the sector's far-reaching impact on the broader Kansas economy.

Overall Economic Impact: When accounting for the direct, indirect, and induced effects, the construction sector's total employment impact in Kansas is valued at 106,526 jobs, generating \$6.36 billion in annual income and an impressive \$18.46 billion in value-added to the state's economy. These figures underscore the construction industry's pivotal role in driving economic growth and sustaining employment across Kansas.

Contribution to Other Industries: The construction industry supports jobs and income across a wide range of industries within Kansas. Its economic influence is powerful in retail trade and real estate sectors, where the supply of construction materials and land are integral pieces of the construction supply chain. The employment impacts vary across industries due to the varying transaction values per employee in each sector. These cross-industry benefits further solidify the impact of the construction industry as a central force within the Kansas economy.

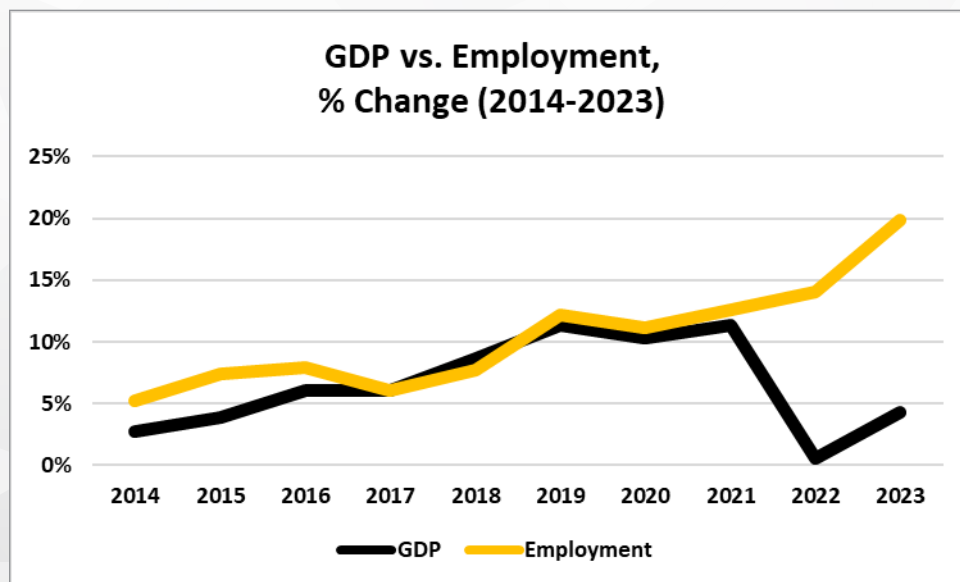


Construction Impact (continued)

IMPACT BY INDUSTRY (TOP 10)			
	Outupt	Employment	Wages
Retail Trade	\$1,185,340,787	9,785	\$306,550,846
Real Estate and Rental and Leasing	\$981,933,976	1,962	\$28,464,181
Wholesale Trade	\$822,381,610	2,041	\$187,541,581
Finance and Insurance	\$694,104,556	2,524	\$161,438,713
Manufacturing	\$645,839,751	988	\$82,695,740
Health Care and Social Assistance	\$598,406,841	4,934	\$296,739,771
Professional, Scientific, and Technical Services	\$477,900,510	2,606	\$187,451,945
Transportation and Warehousing	\$372,056,690	2,134	\$111,855,562
Administrative and Support and Waste Management and Remediation Services	\$307,734,905	2,668	\$124,618,269
Computer and Electronic Products	\$290,610,874	3,135	\$75,267,579

Source: CEDBR

Construction Industry Trends: Construction GDP represents the total value added by the construction industry in Kansas, distinguishing it from construction output, which includes transactions across all industries. In 2023, construction accounted for 3.4% of Kansas' total GDP. Analyzing construction GDP alongside employment trends reveals intriguing patterns. Typically, construction GDP and employment move in tandem; however, in 2022, a notable divergence occurred when construction GDP decreased significantly despite employment growth. This anomaly is largely attributed to inflationary pressures and supply chain disruptions stemming from the COVID-19 recession. Nevertheless, the construction GDP rebounded strongly in 2023, increasing by 4% compared to the previous year. This rebound reflects the sector's resilience and its ongoing importance to the Kansas economy. These growth trends are expected to continue over the coming years as employment shows no signs of decrease and GDP rebounds.



KANSAS INDUSTRY NEWS AND DEVELOPMENT

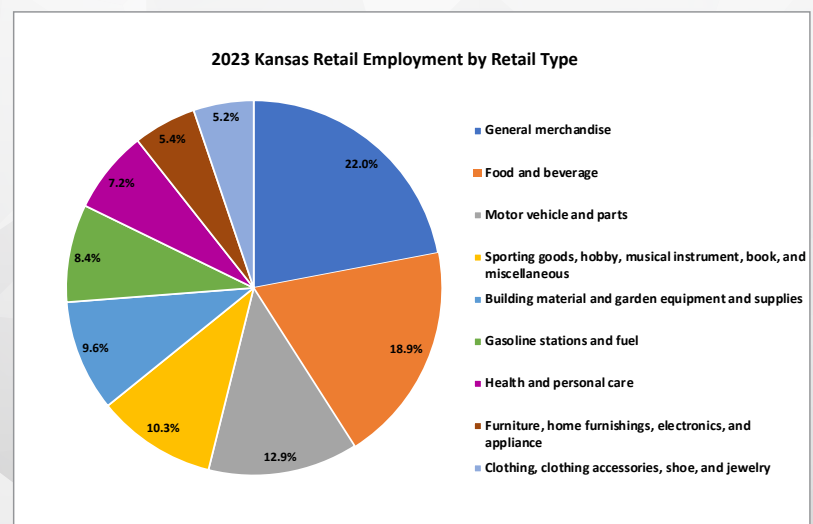
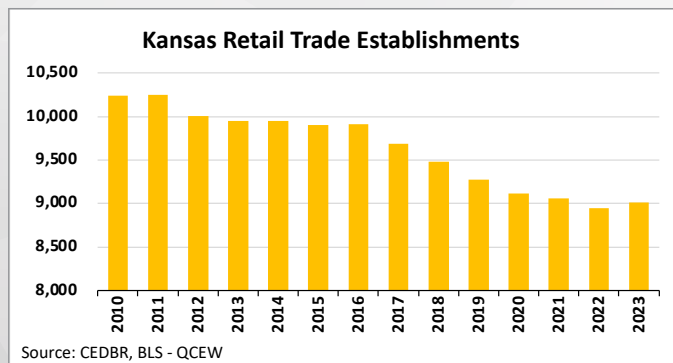
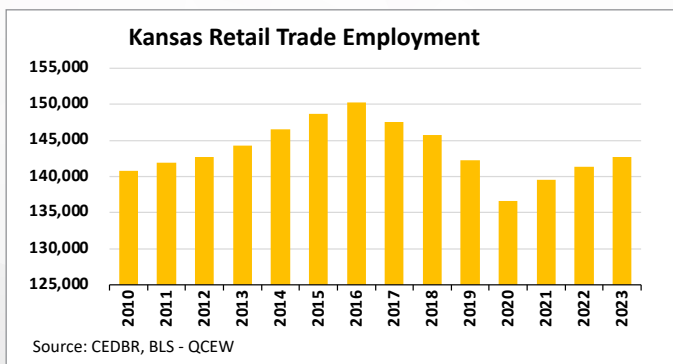
Retail Trade

Employment and Wages

Employment in Kansas' retail trade industry increased by 0.9% in 2023. This is a decline from the 2.1% growth seen in 2021 and 1.3% growth in 2022. Before 2017, the sector grew for six consecutive years, adding approximately 9,500 jobs from 2010 to 2016. Broadly, the slowing of employment growth over this period reflects a labor market at full capacity, however early 2024 estimates see some degree of loosening of the labor market, with unemployment rates climbing back above normal levels. Wages across the retail sector saw a 2.5% growth over 2022. This was a slowdown from the 6-7% growth rates seen each year since 2020. While reaching their all-time highest average wage level of \$35,088 in 2023, the sector remains among the lowest paid.

News and Developments

- Having faced significant delays and developmental restarts, the Mission City Council in Johnson County announced, in February 2024, the termination of tax increment financing for the Mission Gateway mixed-use development, which was expected to include 50,000 square feet of retail and restaurants, an entertainment center, apartments, and a hotel.
- Kansas Attorney General Kris Kobach has introduced legislation aimed at tougher penalties for repeat offenders, which was signed into law in early 2024. The bill expands the capabilities of the Attorney General's Office to prosecute retail theft crimes, particularly organized retail theft, defining organized retail theft as the theft of items totaling a value of \$5,000 in a 12-month period.
- Overland Park continues to be a hotspot for retail growth, with several new stores opening in 2024. This includes new establishments in the Legends Outlets shopping area and the expansion of the Bluhawk development, which features retail, dining, and entertainment options.
- The Kansas City Plaza, a historic shopping district, is undergoing a major redevelopment project in 2024. More than \$100 million in investments aim to modernize the retail space while preserving its historical charm. The project includes new luxury retail outlets, restaurants, and a boutique hotel, positioning the Plaza as a premier shopping destination in the Midwest.



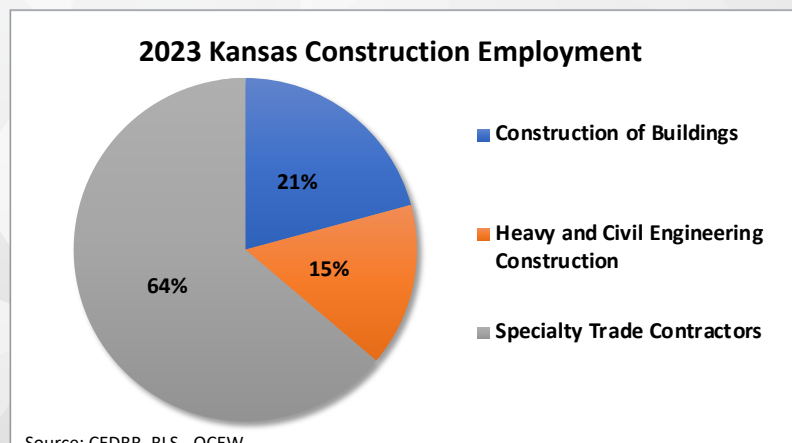
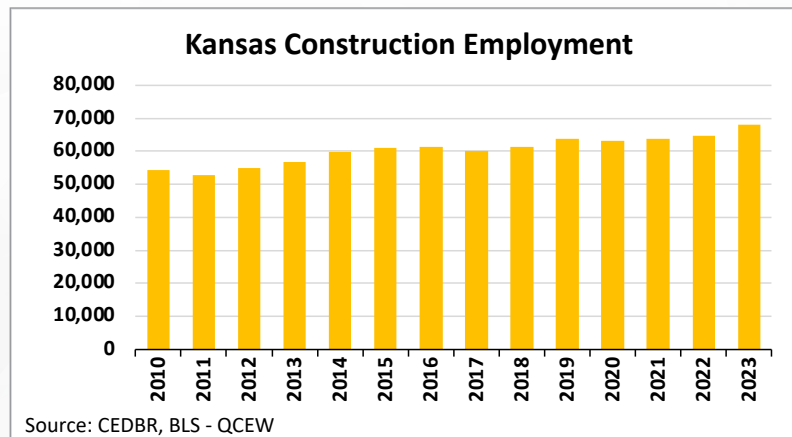


Employment and Wages

Kansas construction employment grew to 68,025 workers in 2023, a 5.0% increase, an acceleration of the sector’s growth trend since 2021. The most significant percentage increase year-over-year was in heavy and civil engineering construction, which grew by 6%, to 10,799 workers. Non-residential construction employment returned to a growth trend in 2023, growing by 4.3% after having declined by 1.8% in 2022. After seeing more than 6% growth in both 2021 and 2022, residential building construction slowed to a modest growth of 1.6% in 2023. Construction wages increased 7.0% to \$68,256, continuing the strong growth seen since 2021.

News and Developments

- In June 2024, the Exploration Place science museum in Wichita broke ground on its new 6.5-acre playscape. The three-phase project is expected to be completed in Fall 2025 and has a projected cost of \$25 million.
- In May 2024, Wichita State University completed Phase 1 of transforming Cessna Stadium into University Stadium. The total cost for all phases of this project is estimated at over \$50 million. Meanwhile, the University of Kansas continued with its renovation of Booth Memorial Stadium throughout 2024. The total costs for this project are estimated at \$448 million.
- In May 2024, the joint Kansas University and Wichita State University Biomedical Campus broke ground in downtown Wichita. Expecting to open in early 2027, the campus aims to bring an additional 200 faculty and staff and 3,000 students to the city.
- In November 2023, Panasonic officially broke ground on its EV battery manufacturing facility in De Soto. The project is expected to be completed in 2025 with a cost of \$4 billion, hosting over 4,000 employees.

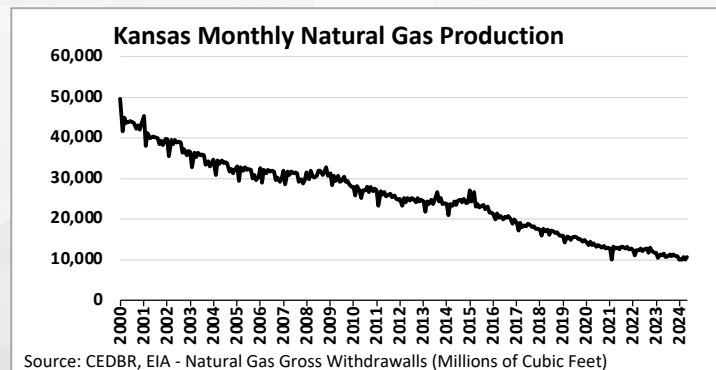
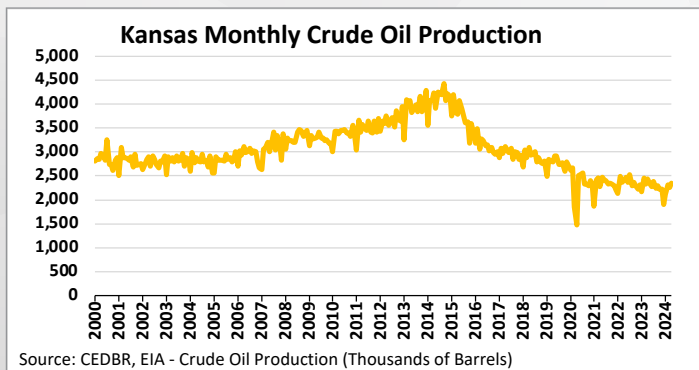
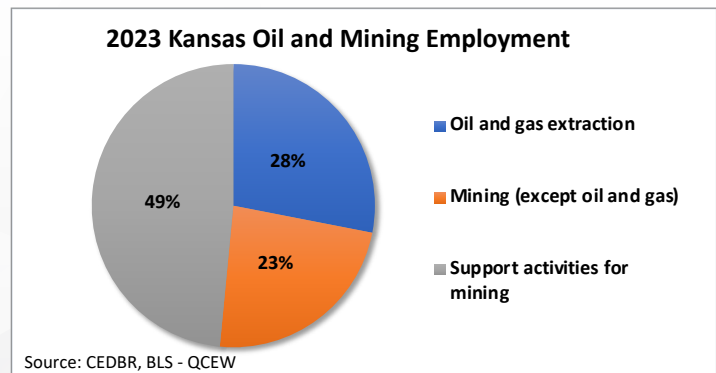
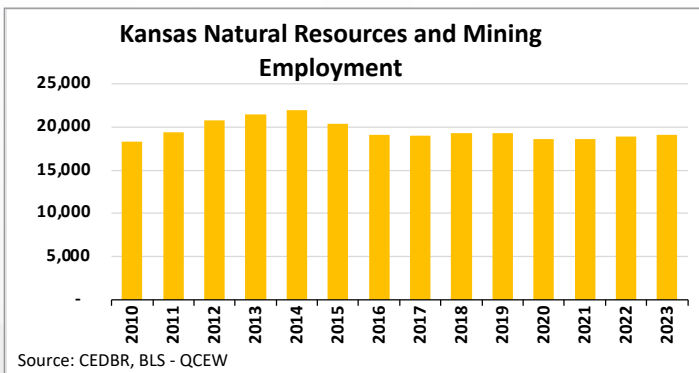




Employment and Wages

Employment in Kansas' mining, quarrying, and oil and gas extraction sector grew by 1.7% in 2023, a slowdown from the 5.2% growth experienced in 2022. The strongest growth in the industry was seen in oil and gas extraction, which grew by 4.7%, marking a notable acceleration from the 1.1% growth recorded in 2022. This is largely attributed to increased production opportunities in Kansas and the wider United States stemming from changing oil production trends globally brought on by the Russo-Ukrainian War. In April 2020, oil prices reached their lowest level since 1999 as prices declined by 72.3% relative to December 2019. Prices rebounded sharply in late 2021 and 2022. In 2022, the oil supply was disrupted due to the Russian Federation's invasion of Ukraine, reaching a peak in June before tapering off through mid-2023.

Prices have experienced typical seasonal variation throughout 2023 and 2024 with little shift in the average, though the relatively higher price levels than during the mid-2010s create domestic production opportunities in Kansas. Mining other than oil and gas saw 5.2% employment growth in 2023, a rebound from the 4.4% decline from 2021 to 2022. Support services for mining saw a 1.6% decline in 2023, a reduction from the 13% growth in 2022. This downturn reflects more typical trends for the subsector, which has decreased from a peak of 6,563 workers in 2014 to just 2,952 in 2023. Wages in mining, quarrying, and oil and gas extraction grew more slowly than employment, up 0.8% in 2022 and reaching an average of \$67,934. Within the subsectors, oil and gas extraction experienced a notable decline in average wages, falling by 5.7% from the 2022 peak of \$82,199 to \$77,518 in 2023. Despite this drop, wages remain elevated due to a significant 18.8% increase from 2021 to 2022. Wages in non-oil and gas mining grew robustly, rising by 6.0% over 2022, marking the highest annual growth rate since 2018. Support sector wages grew by 2.8% in 2023, a sharp deceleration from the 14.2% growth in 2022 and 10.2% in 2021, but still reached a record high of \$62,737.



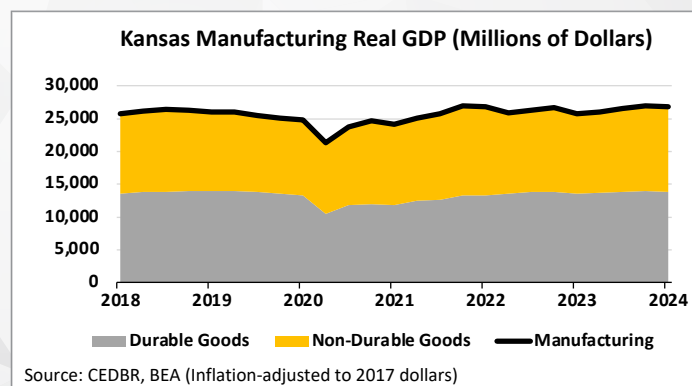
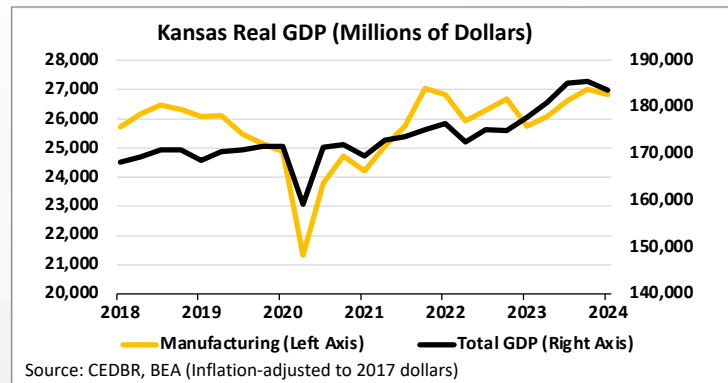
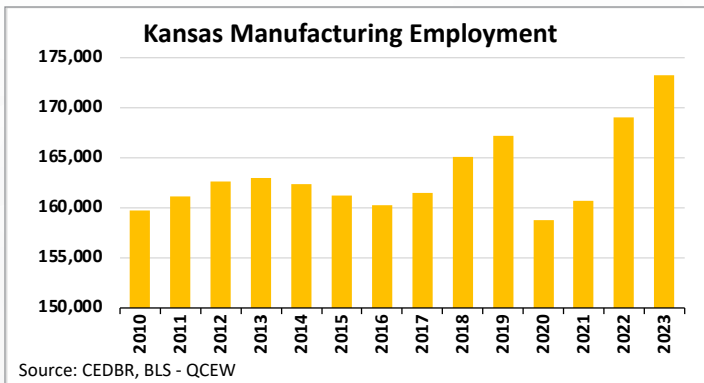


Manufacturing

Employment and Wages

Manufacturing employment grew by 2.5% in 2023, adding 4,157 net jobs to the economy and bringing employment to 173,228. This follows significant losses in 2020, which reduced overall industry employment to its lowest level since 2017. Prior to 2020, the manufacturing sector experienced robust expansion from 2016 to 2019, adding more than 5,600 jobs, marking the first significant growth since 2008. Employment growth varied among subsectors. Food manufacturing continued its steady growth trend, with a 1.3% increase from 2022 and reaching 37,343 workers. In contrast, wood products manufacturing employment experienced a backslide of 1.6%, down to 1,820, although this still remained above historical levels due to a remarkable 10.9% growth from 2021 to 2022. Primary metals manufacturing grew more slowly, by 0.8% to 1,721 workers. Many metal product subsectors showed stronger growth, including fabricated metal products with a 3.2% growth, machinery manufacturing at 3.6% growth, and computer and electronic manufacturing growing by 3.2%. Electrical equipment and appliance manufacturing remained nearly stagnant, with only a 0.1% increase from 2022. Transportation equipment manufacturing, however, led the industry with a 7.6% growth from 2022, though this was a slowdown from the 12.1% growth observed from 2021 to 2022. Other subsectors experienced notable declines in 2023, with furniture manufacturing dropping by 17.8% and miscellaneous manufacturing falling by 17.3%.

The average annual wage for Kansas manufacturing employees increased to \$60,911, a growth of 3.4% from 2022. Only food manufacturing saw wage declines, to the tune of 3.5% below 2022 levels, though this subsector’s wage levels remain above the industry average, at \$62,906. Some of this decline was possibly due to the slowing of the more rapid growth seen since the onset of the pandemic, with food manufacturing wages climbing from \$52,625 in 2019 to \$65,180 by 2023. Average wages remained the highest in petroleum and coal products manufacturing in 2023, at \$118,750. Lowest in the sector were wages in textile mills, at \$34,553.





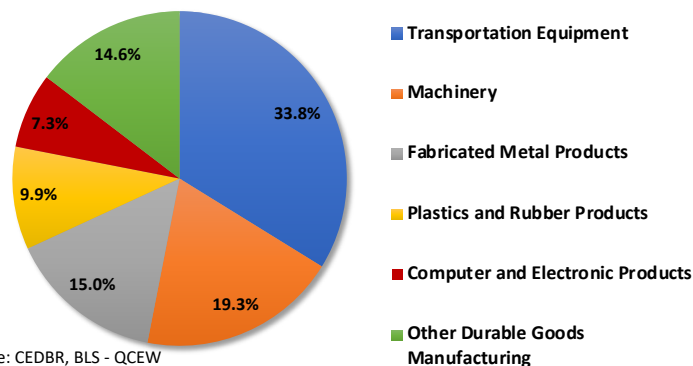
Durable Industry News

- In the wake of challenges following 737 Max product failures, Spirit AeroSystems announced a layoff of approximately 420 of its Wichita employees. This provided the backdrop for discussions of a potential reconsolidation with Boeing after a 20-year split.
- In July 2024, Governor Laura Kelly announced a \$50 million investment by Summit Truck Bodies to develop an expanded manufacturing facility in Wathena, in Doniphan County. The facility is expected to add 200,000 square feet of manufacturing space to the existing 132,000 facility, adding 80 net new workers. Early estimates on a development timeline place project completion in early 2026.
- As of July 2024, Panasonic Energy's De Soto EV battery manufacturing plant construction was on track to open in spring 2025, touted as the largest economic development in the state's history, at over \$4 billion. The project aims to bring 4,000 new jobs to the area over the coming years, including 500 by the end of 2024.

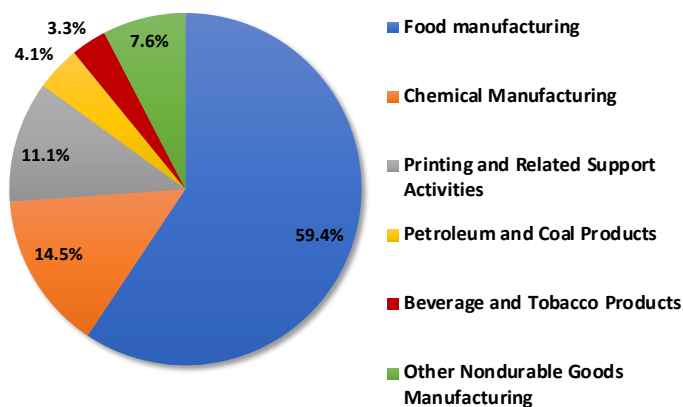
Non-Durable Industry News

- October 2023 marked the grand opening of Hill's Pet Nutrition's new 365,000 smart manufacturing facility in Tonganoxie, integrating advanced AI, automation, food safety, and digital security technologies. Bringing over 100 jobs to Leavenworth County, the facility aims to provide expanded capacity, greater flexibility, and innovative strategies to shorten production times and improve product quality while meeting the strong consumer demand for pet foods.
- After closing its California plant in March 2024, Flagship Food Group announced that it will relocate to Moundridge, Kansas, bringing new economic opportunities and supply chain efficiencies to the area, which already contains Tortilla King, another major tortilla manufacturing facility owned by Flagship Food Group.
- J.M. Smucker, owner of Hostess Brands, announced in August 2024 the permanent closure of the former home office of the sweet baked goods manufacturer. The closure comes with the layoff of 79 workers amid the ongoing integration of Hostess into Smucker after being purchased in November 2023 for \$5.6 billion.

2023 Durable Goods Manufacturing Employment



2023 Non-Durable Goods Manufacturing Employment

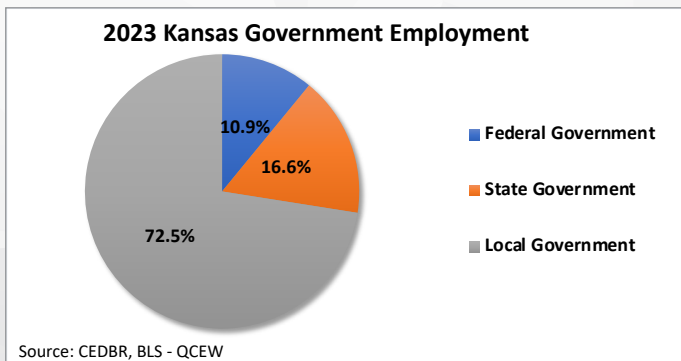
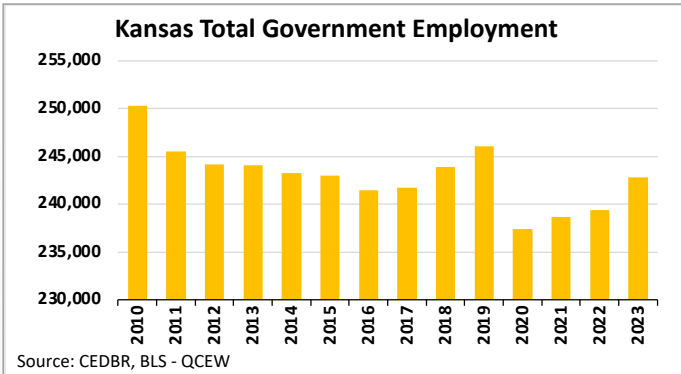




Government

Employment and Wages

Employment increased in Kansas' government sector in 2023 by 1.5%, the fastest growth seen since before 2010 and returning employment levels above those seen in 2016. The local government sector is the largest governmental sector in Kansas, employing 73% of government workers, and it grew by 0.8% in 2023 to 176,086 workers. This subsector also bore the brunt of the 2020 job losses, decreasing by almost 8,000 workers but gaining 2,505 back in 2021 and another 893 in 2022. Federal employment increased by 3.2% in 2023 to 26,551 workers, while state employment grew even more quickly, by 3.4% to 40,231. Average annual wages in the government sector increased by 5.3% in 2023, reaching \$51,745. Federal government wages grew most sharply, rising 7.0% to \$83,200 in 2023, higher than either state (\$40,231) or local (\$60,684) government wage levels.



News and Developments

- In August 2024, Governor Laura Kelly announced a statewide policy for the responsible use of generative artificial intelligence (AI) within Kansas' Executive Branch. The policy, created by the Kansas Office of Information Technology Services (OITS), aims to harness AI's potential while safeguarding state data and privacy. It covers various aspects, including software development, documentation, and decision-making, with stringent requirements for accuracy and security.
- In June 2024, Governor Kelly signed an omnibus tax bill that revised individual income tax rates, increased the Kansas standard deduction, and raised the personal exemption. The legislation also removed the income limit for Social Security tax exemptions, providing broader tax relief to Kansas residents. The bill also reduced the banking privilege tax rate and expanded the residential property tax exemption.
- In January 2024, Governor Kelly delivered her State of the State address, outlining a five-point plan to strengthen rural Kansas. This plan included Medicaid expansion, funding for rural water infrastructure, and fully funding public education. The Governor also proposed a \$25.2 billion budget for fiscal year 2025, focusing on increased investment in early childhood care, education, and water infrastructure. The budget also aimed to lower property taxes and expand Medicaid.
- Part of the ongoing efforts to reduce the tax burden on Kansas residents, Governor Kelly's administration pushed for legislation to increase the residential property tax exemption to \$100,000 of valuation, up from the previous \$75,000. This move is intended to provide substantial relief to homeowners across the state, aligning with broader efforts to lower property taxes.
- The Kansas Legislature continued to prioritize water conservation in 2024. Following the passage of House Bill 2302, which provided an additional \$35 million annually to the State Water Plan, further legislative action was anticipated to enhance water conservation efforts. This included possible legislation to assist rural water districts with compliance and infrastructure improvements, particularly in replacing lead pipes.

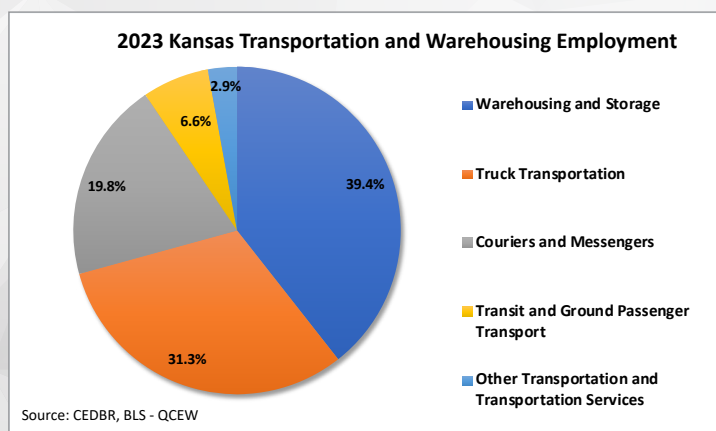
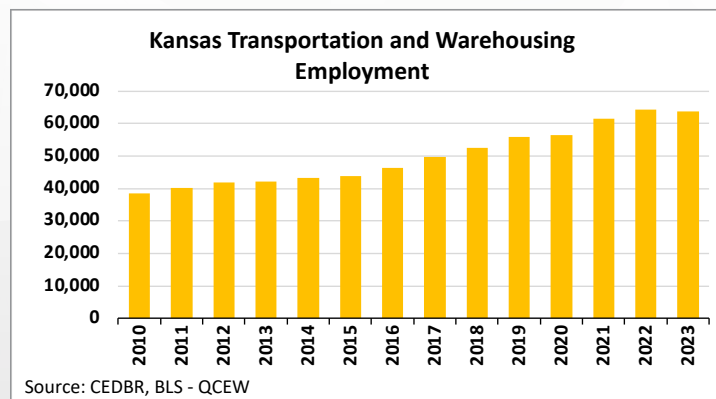


Employment and Wages

The transportation and warehousing industry experienced its first employment decline in 2023 since 2010, falling by 0.6% to 63,817 workers. Largely, this decline was driven by the 7.9% fall in warehousing and storage employment, a significant reversal of the subsector’s previously unbroken growth trend since 2015 and 2010 before that. Despite this decline, warehousing employment remains above 22,000, higher than any year before 2021. The couriers and messengers subsector employment saw an accelerating decline in 2023 as well, falling by 2.2% from 2022 after falling by 0.3% from 2021 to 2022. On the transportation side, employment growth remains strong, with 6.5% growth in air transport, 4.1% growth in truck transport, 4.9% growth in transit and ground passenger transportation, and a massive 24.2% employment growth in pipeline employment in 2023. Wages grew solidly, up 4.6% over 2022 to \$55,885. Further, wages increased year-over-year in all transportation and warehousing subsectors, even those experiencing declining employment.

News and Developments

- In January 2024, the Lawrence Transit Central Station marked its debut, serving multiple transit routes, including the K-10 Connector and Greyhound, and now acts as a hub for public transportation in the area. The station includes amenities such as bike storage, WiFi, and wheelchair charging stations. Additionally, Lawrence Transit will continue operating fare-free throughout 2024, thanks to ongoing grant support.
- In June 2024, Governor Laura Kelly announced the allocation of more than \$11 million for 14 transportation projects across Kansas through the Kansas Department of Transportation's Cost Share Program. These projects, which range from street improvements to pedestrian safety enhancements, are part of ongoing efforts to support local infrastructure, improve access, and bolster community growth.
- In late June 2024, the Kansas Turnpike Authority enacted its conversion to a cashless tolling system, modernizing the manner in which tolls are billed and paid to increase efficiencies along the corridor. By removing toll booths where vehicles must stop and installing gantries that read license plates, the changes are expected to make entering and exiting the turnpike faster, safer, and easier for drivers.





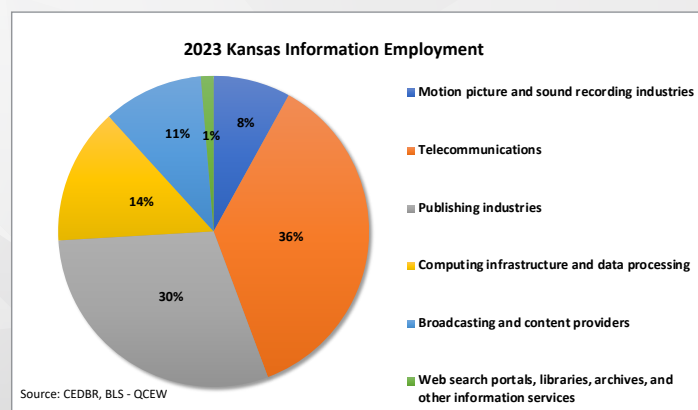
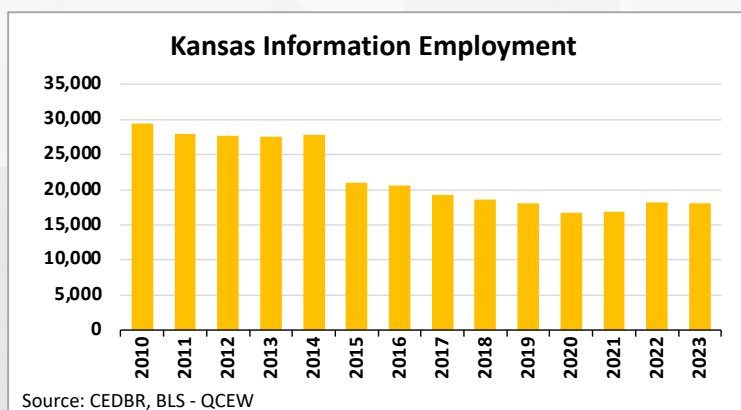
Employment and Wages

Employment in Kansas' information industry declined by 0.5% in 2023, though it remains at pre-pandemic levels after a rapid growth of 7.7% in 2022, reversing the downward trend after the sector contracted in ten of the past eleven years. Several sectors in the industry had employment contractions in 2023: telecommunications shrank by 1.0%, broadcasting declined by 4.1%, and publishing reduced by 2.8%. Several subsectors grew, with computing infrastructure provider employment growing by 0.8% and web search portal, library, and archive employment growing by 4.8% in 2023. However, in these subsectors' employment remains far below historical levels after declining by 79.7% in 2022.

Information is one of Kansas' highest-wage industries. Annual wages continued to grow in 2023, with overall information wages expanding by 0.7% to \$86,748, though growth trends varied by subsector. The industry's most significant employment component, telecommunications, was relatively flat in wages, growing by only 0.1% after declining by 1.9% in 2022. Wages in computing infrastructure and data processing providers grew strongly, by 3.7%, and remained among the highest-paid of all subsectors statewide, with an average wage of \$117,010 in 2023.

News and Developments

- In January 2024, Kansas launched the first phase of a cybersecurity tool to protect public water systems across the state. Developed by the Kansas Information Security Office (KISO) in collaboration with the Kansas Department of Health and Environment, this program is part of a broader effort to safeguard critical infrastructure against cyber threats. The initiative is particularly focused on smaller community water systems, many of which face challenges related to aging infrastructure and limited resources.
- John Deere and SpaceX announced a partnership agreement in January 2024. John Deere Farm Equipment will have access to connect to SpaceX's Starlink satellite communications. This new agreement indicates the growing body of technological solutions for farming equipment to increase production efficiencies, which will impact farms across the state.
- In July of 2024, Governor Laura Kelly announced that \$10 million had been awarded to 12 Internet Service Providers throughout the state through Broadband Acceleration Grants. This funding is directed at improving broadband accessibility and affordability, as well as providing public Wi-Fi and digital devices to underserved communities. The program is part of a broader strategy to bridge the digital divide in Kansas.
- In April 2024, Kansas received federal approval for its Broadband Equity Access and Deployment (BEAD) plan, which will see \$451.7 million invested in expanding high-speed internet infrastructure across the state. This funding aims to connect underserved areas, ensuring that all Kansans have access to reliable internet, a crucial factor for economic growth, education, and healthcare.





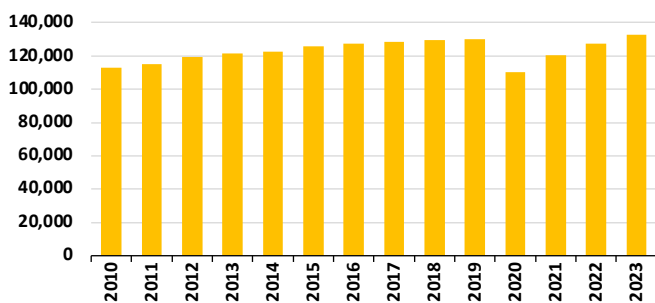
Industry News and Developments

Leisure and hospitality employment grew by 4.0% in 2023, a continued rebound after having the sharpest contraction in 2020 of any industry. Before the pandemic, the sector had risen for nine consecutive years in Kansas from 2010 to 2019, adding more than 16,000 jobs. Its 2023 growth has returned employment to its highest level since before 2010. Every sector in the leisure and hospitality industry experienced employment growth in 2023, with restaurants and other eating places, the largest component of the sector, experiencing 3.8% growth. The accommodation segment grew by 1.9%, though it remains below pre-pandemic levels. Arts, entertainment, and recreational venues grew by 7.0%, exceeding its 2018 peak. Wages rose industrywide by 4.6%, though they remain among the lowest-paid of industry groups at \$22,165.

News and Developments

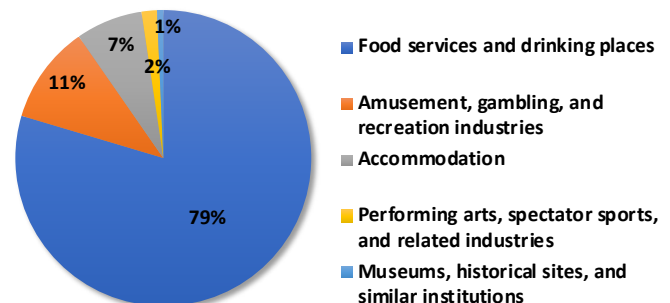
- In September 2023, the Kansas State Fair welcomed 330,044 visitors to Hutchinson. Despite inclement weather, “patrons showed their unwavering support and enthusiasm for this beloved annual tradition,” according to Bryan Schultz, General Manager of the State Fair. The fair also saw an increase in sponsorships, allowing for enhanced programming at the event.
- The historic Orpheum Theatre in Wichita, which opened in 1922, announced in February 2024 that it will close for a year for renovation. The estimated cost of this renovation is over \$9 million and will include rehabilitation of the building interior and repair of the façade.
- In February 2024, Kansas Tourism hosted its second round of applications for Tourism Attraction Development Grants. The round of \$500,000 will be distributed to successful applicants for their development projects. Per Kansas Tourism Director Bridgette Jobe, “By strategically fostering new tourism development, we are inspiring quality vacation experiences for our visitors.”
- In September 2024, the Kansas Speedway introduced patrons to its new Ally Apex Club. The new space offers a “VIP experience with top-of-the-line food, beverages, and breathtaking views of the track and the Kansas City skyline,” per Kansas Speedway President Pat Warren. The facility will also double as a first-class meeting space when NASCAR events aren’t held.

Kansas Leisure and Hospitality Employment



Source: CEDBR, BLS - QCEW

2023 Kansas Leisure and Hospitality Employment

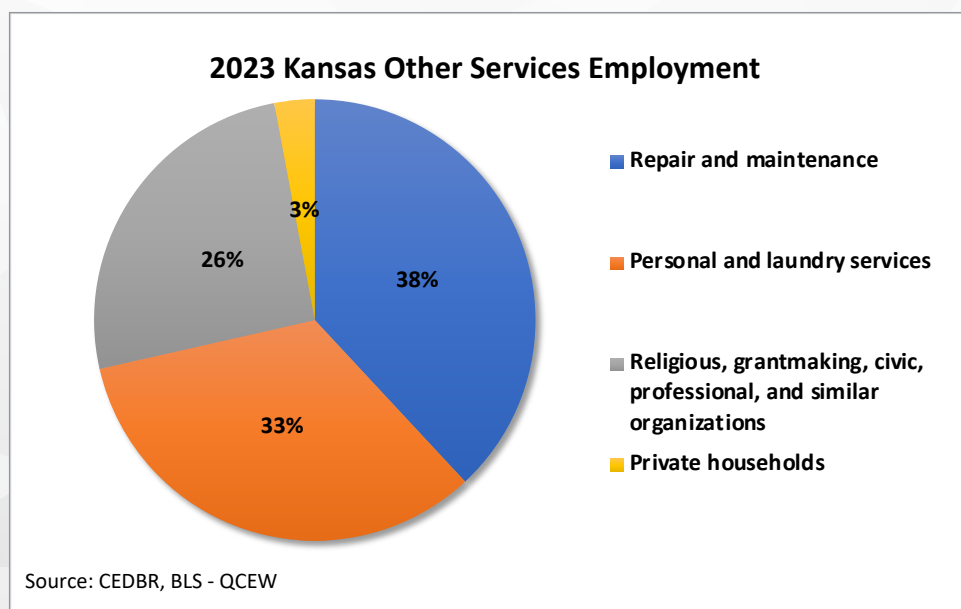
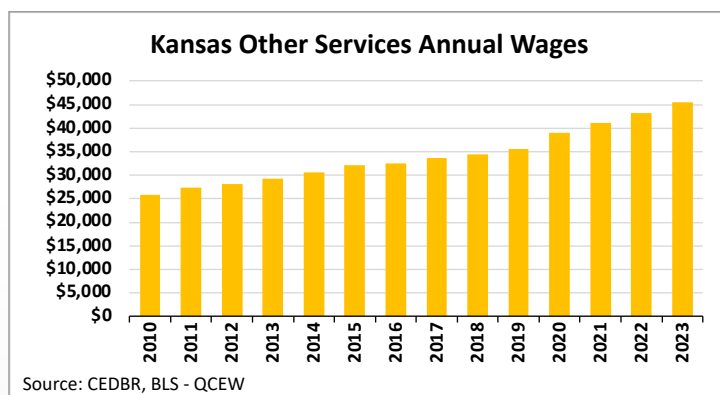
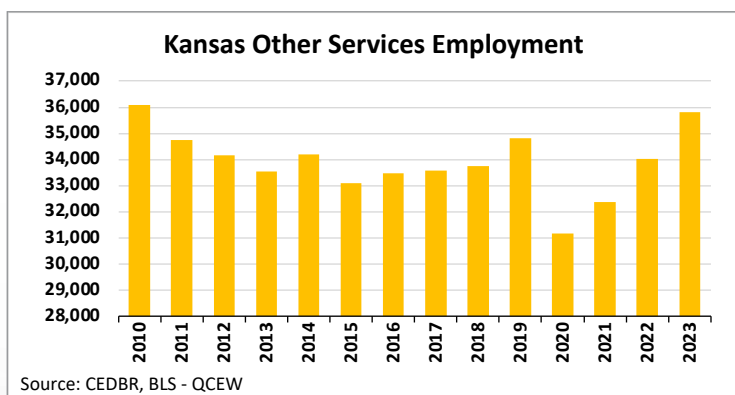


Source: CEDBR, BLS - QCEW

Other Services

Employment and Wages

Other services employment grew by 5.3% in 2023 to 35,827, a continued rebound from the 2020 decline. Prior to the coronavirus pandemic, employment rose for four consecutive years from 2015 to 2019, adding more than 1,800 jobs. After the 2020 contraction, the industry was 17% below its 2007 employment peak in Kansas, when it employed 37,730 workers. The other services industry includes business establishments with a primary function of repair and maintenance, personal and laundry services, along with membership associations and organizations, and private household employment. The repair and maintenance sector is Kansas' largest other services sector. It was the least affected by the pandemic and recession, declining 6.2% in employment in 2020 to 11,578 workers but rebounded by 2023 to 13,642. The second-largest sector, personal and laundry services, grew by 5.0% to 11,956 jobs. The membership associations sector grew by 4.5% to 9,172 employees. Finally, the industry's smallest sector, private household employment, grew by 2.8% after a 3.3% decline in 2022, leaving levels still below pre-pandemic levels. Wage growth in the sector continued to grow solidly in 2023, with 5.2% growth from 2022 to \$45,507.





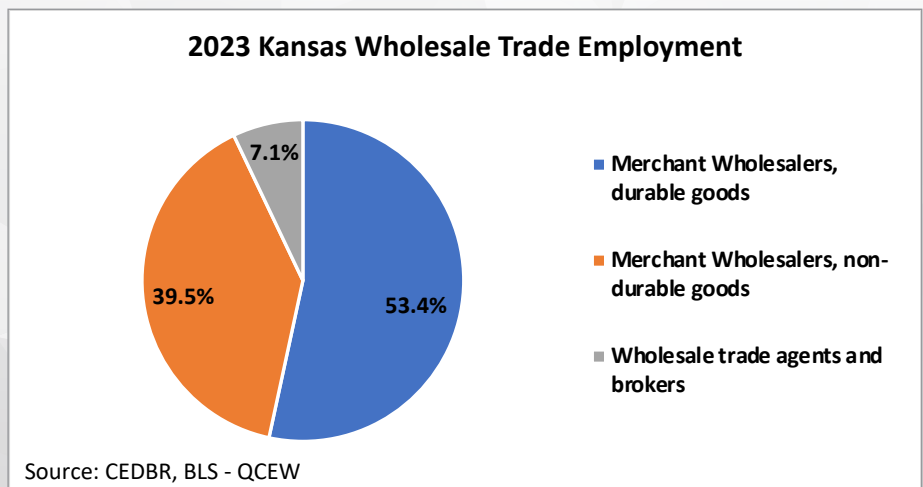
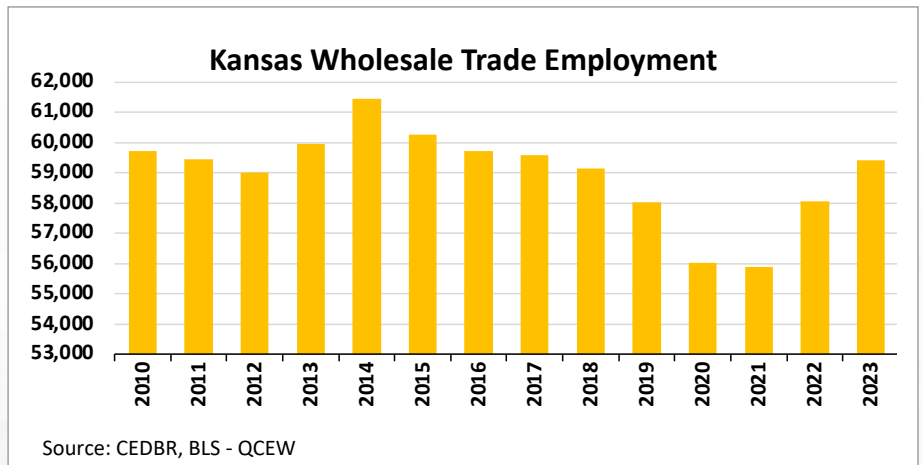
Employment and Wages

In Kansas, employment in the wholesale trade industry increased by 2.3% in 2023, continuing from the 3.8% employment growth experienced from 2021 to 2022. This growth from 2022 onwards broke a streak of seven consecutive years of job losses in the industry. From 2014 to 2021, wholesale trade employment decreased by 8.9%, losing 5,500 jobs. This was partially abated by the net new 3,493 jobs from 2021 to 2023. Employment increased across all industry sectors from 2022 to 2023. The durable goods merchant wholesaler sector expanded by 2.0%, slower than the year prior but reaching an all-time high of 31,712. Similarly, the nondurable goods merchant wholesaler sector grew by 1.2%, again slower than the growth achieved from 2021 to 2022 but it successfully returned employment to pre-pandemic levels last seen in 2019. Leading growth was the smallest subsector within the industry group – wholesale trade agents and brokers, with 12.6% growth in 2023, faster than in 2022. However, this subsector’s employment declined dramatically since 2016, from a peak of 10,440 to a low of 3,505 in 2021. Despite its more recent growth, the level in 2023 was at 4,202, less than half its historical peak.

Wage growth trends for the industry were solid, up 3.2% over 2022 to \$86,497 and making wholesale trade among the highest-paying sectors in the state. Wage trends among subsectors varied, however. Among wholesale trade agents and brokers, the highest-paid of the three subsectors, average wages fell in 2023 by 4.9%, though the level remains at \$109,696, far above the average for durable goods wholesalers of \$87,173 and non-durable goods wholesalers at \$81,434. Both other subsectors’ average wages grew in 2023, up 4.0% in durable goods and 3.6% in non-durable goods.

News and Developments

- The Kansas City metropolitan area has seen a substantial increase in wholesale trade activity, particularly in the Heartland Logistics Park. This expansion, completed in March 2024, now accommodates several large-scale wholesalers, further solidifying Kansas City’s role as a major logistics and distribution center in the region.
- In January 2024, it was announced that Hutchinson's logistics hub will undergo a significant expansion, aiming to increase capacity and efficiency in warehousing and distribution. This project is expected to create jobs and attract more businesses to the region, further solidifying Kansas as a key player in the national supply chain.





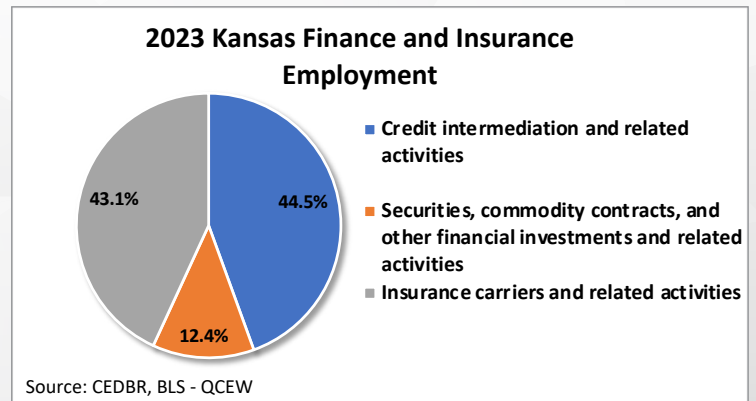
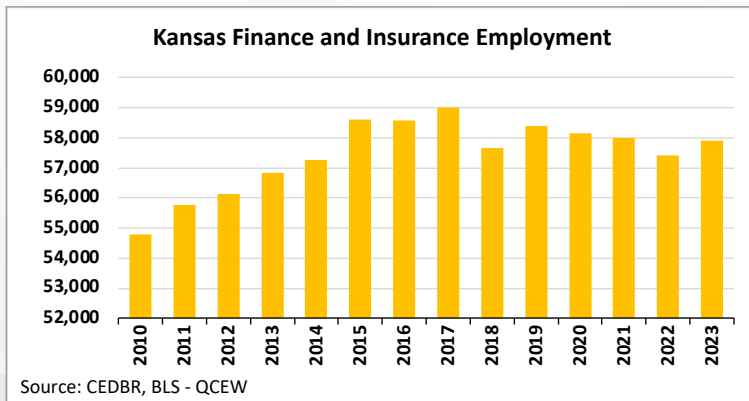
Employment and Wages

Finance and insurance industry employment grew by 1.1% in Kansas in 2023, reversing the gradual declines seen since the onset of the coronavirus pandemic in 2020. Prior to 2020, the industry had grown in employment in eight of the nine years from 2010 to 2019, expanding by 6.5% in that time, with growth primarily concentrated in the insurance carrier sector and the securities and investments sector. The largest sector within finance and insurance, the credit intermediation sector, and the second largest, the insurance carrier sector, each contracted by 0.5% in 2023. These two sectors comprised nearly 90% of total employment in the industry.

The finance and insurance industry has the highest average annual wage among Kansas industries, at \$84,481 in 2023, a 4.0% wage growth from 2022. Every industry subgroup in finance and insurance had higher wages than the overall average for all Kansas industries in 2023.

News and Developments

- In October 2023, the Kansas Insurance Department finalized health insurance rates for 2024, reflecting adjustments due to rising healthcare costs and inflation. While the rates show a slight increase from 2023, federal subsidies under the ACA have mitigated the financial impact for many Kansans, allowing more residents to afford coverage.
- Per the Annual Kansas Insurance Update 2024 from the Kansas Health Institute, Kansas saw a record-breaking enrollment of 171,000 residents in ACA health insurance plans for 2024, marking a 37.7% increase from the previous year. This surge reflects broader trends in healthcare access across the state, with more Kansans seeking coverage amid ongoing economic uncertainties.
- In June 2024, the Kansas Insurance Department distributed \$18.9 million to local Firefighter Relief Associations, marking one of the highest annual totals in the program's history. This funding is crucial for ensuring that local fire departments, especially in rural areas, have the financial resources needed to maintain operations and provide emergency services.
- In July 2024, Kansas enacted Senate Bill 430, which significantly increased workers' compensation benefits and reduced Social Security retirement benefits deductions. This legislation is purported to provide more protection for laborers across the state.



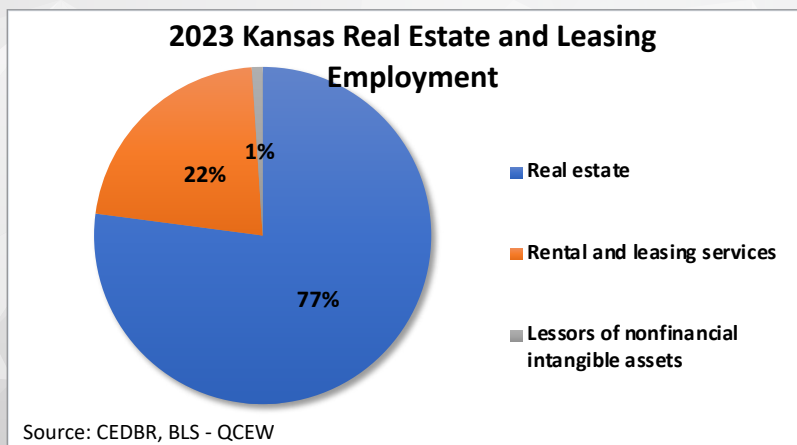
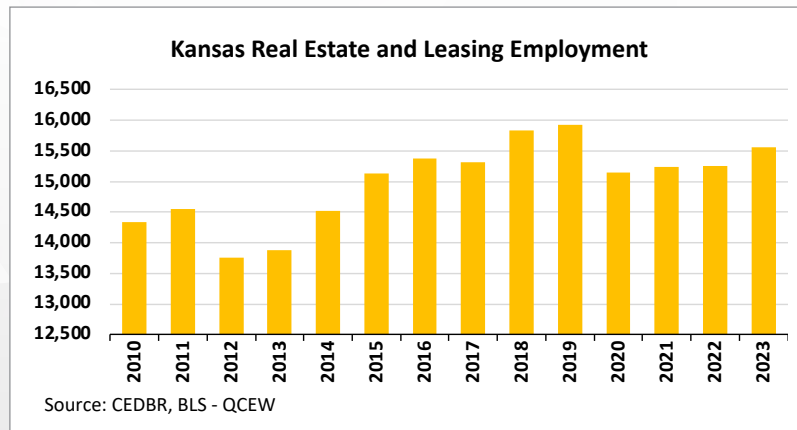


Employment and Wages

In Kansas, real estate and leasing industry employment grew by 2.0%, the fastest growth seen since pre-pandemic, though the slow growth since 2020 means employment levels remain below that in 2019. Prior to the coronavirus pandemic, the industry added jobs in seven of the previous eight years. Lessors of nonfinancial intangible assets employment grew fastest in 2023, by 9.5%, though not offsetting the long-term employment decline seen in the subindustry, leaving its employment levels slightly above levels seen in 2013 prior to its 2016 peak. Rental and leasing employment grew by 3.9% in 2023, nearly returning to levels seen in 2019. However, the broad subsector downward trend leaves employment well below its 2015 peak. More optimistically, however, employment in real estate grew by 1.4%, reversing the 2022 decline of 1.1% and leaving the subsector near its historical peak in 2019. Wages in the industry grew by 3.4% in 2023, a trend that applied to nearly all subsectors except for lessors of nonfinancial assets, in which average wage decreased by 4.3%.

News and Developments

- In January 2024, Whitetail Properties Real Estate facilitated the purchase of P5 Ranch, the largest contiguous ranch in Kansas. The ranch spans 44,923 acres in both Hamilton and Kearny counties. The property includes a ranch, a farming operation, and a log cabin for sport hunting.
- In a significant move, McCurdy Real Estate & Auction expanded beyond Wichita for the first time in its 40-year history by establishing a new office in Kansas City in November 2023. This expansion reflects the firm's strategic intent to tap into Kansas City's thriving real estate market and broaden its service offerings. McCurdy's new location expects to increase its reach and enhance client services across Kansas.
- Lange Real Estate has partnered with Park City to develop a new 58-acre downtown district called Park Centre. This mixed-use project will include 416 apartment units, 89 townhomes, and 96,000 square feet of retail space. Construction began in June 2023, aiming to address the growing demand for residential and commercial spaces due to the region's rapid growth.





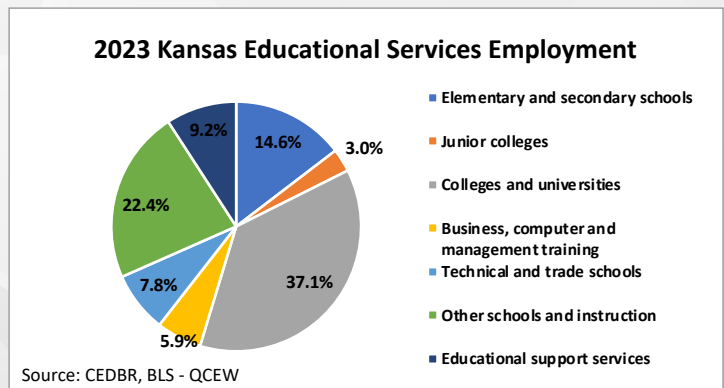
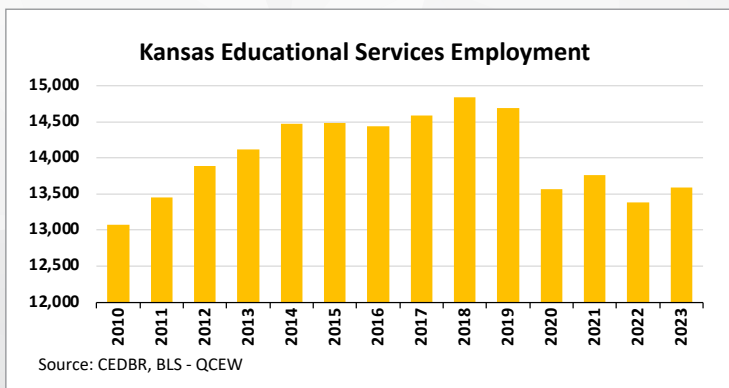
Educational Services

Employment and Wages

Kansas educational services employment grew by 1.5% in 2023, adding 199 workers after declining by 2.7% in 2022. Employment growth varied across the educational service subsectors. Elementary and secondary school employment grew by 4.8% in 2023 to 1,985 workers. This growth comes after seven years of decline from a peak 2,887 employees. Junior college employment fell by 1.0%, continuing the downward slide from 2022 and the long-term decline since 2013. College and university employment was relatively flat, declining by 0.1% while levels remained well below pre-pandemic employment levels. With rising popularity in post-pandemic years, technical and trade school employment grew by 4.3% in 2023, returning to levels not seen since 2014. The fastest subsector growth was seen in educational support services, growing by 5.5%. However, much of this represents a rebound from the 19.6% employment loss in 2022. The average annual wage for the broader educational service industry grew by 3.6% in 2023 to \$41,208, which reverses the slight wage declines the sector saw in 2022.

News and Developments

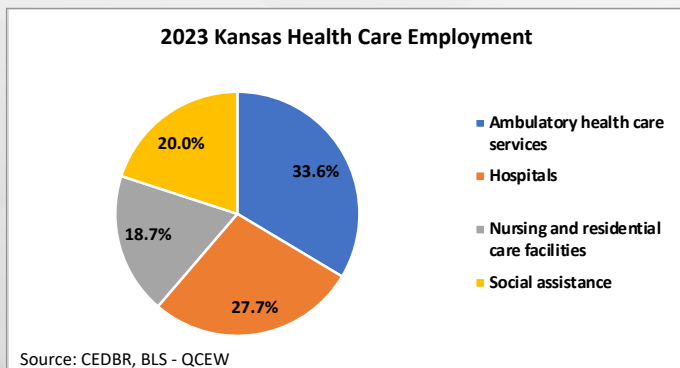
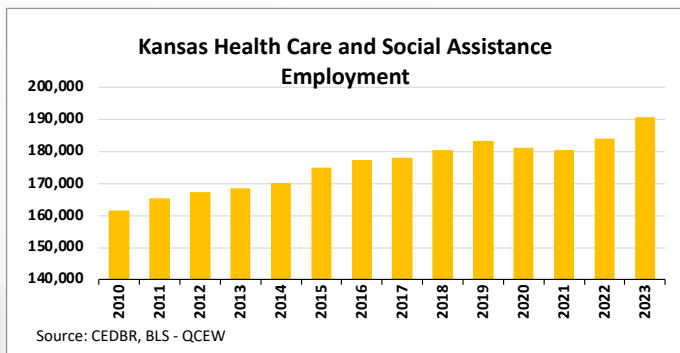
- In December 2023, the Kansas Enrichment Program announced that all funds had been allocated. The Kansas Education Enrichment Program, launched in early 2023, provided qualifying parents with a one-time \$1,000 per student to cover educational expenses. The program paid for educational goods and school supplies, with tens of thousands of students benefiting from this \$50 million state initiative.
- The Kansas Board of Education has approved expanding Indigenous education outreach from K-12 to higher education. This initiative is supported by a new partnership between the Kansas Board of Regents and the Kansas Advisory Council for Indigenous Education, which aims to improve educational outcomes for Indigenous students statewide.
- Kansas public school enrollment has decreased by approximately 16,000 students from its peak in 2015, representing a 3% drop from the 2014-2015 school year. This decline is part of a broader trend, with more families opting for homeschooling and private schooling, which grew by nearly 27% and 8%, respectively, during this period.
- In May 2023, the Kansas State Board of Education approved revisions to the Kansas Education Systems Accreditation (KESA) model, which will be implemented in the 2024-2025 school year. These changes aim to better align school improvement efforts with accreditation requirements, increasing accountability across the state's 286 school districts.





Employment and Wages

One of Kansas' largest industries, health care and social assistance, employed more than 15% of total workers in the state. Employment grew in 2023 by 3.6%, accelerating the growth trend from 2022 and reaching 190,650 workers. This growth extended to all the component subsectors, with ambulatory care growing by 3.5%, hospitals growing by 1.8%, nursing and residential care by 4.6%, and social assistance by 5.4%. Average annual wages in the industry grew 3.6% to \$56,558. These wage gains were also seen in every sector, though to varying degrees. Ambulatory healthcare services wages grew by 4.2% to \$74,321. Hospital wages grew by 4.3% to \$68,376. Nursing and residential care saw a 2.6% wage growth to \$38,099 and was the slowest-growing subsector within the industry. Finally, social assistance experienced a 3.4% wage increase, bringing the average salary to \$27,789. Despite this rise, it remains the lowest-paying subsector by a significant margin, a trend that has persisted for some time.



News and Developments

- January 2024, Governor Laura Kelly reintroduced a Medicaid expansion proposal called the "Cutting Healthcare Costs for All Kansans Act." The proposal includes a work requirement aimed at gaining bipartisan support. This expansion could provide coverage to 150,000 Kansans, significantly benefiting rural hospitals struggling financially.
- In July 2024, Governor Kelly attended the groundbreaking ceremony for a \$7.9 million expansion at Labette Health's Independence Healthcare Center. The expansion will include a new Cancer Infusion Center, a Rural Health Clinic, and significant facility upgrades. This project is expected to enhance healthcare access in Southeast Kansas, particularly for rural communities.
- In June 2024, Kansas introduced its Behavioral Health Strategic Plan, aiming to address mental health and substance abuse issues statewide. The plan emphasizes expanding access to behavioral health services, integrating care across systems, and improving workforce development to address the shortage of mental health professionals.
- February 2024, Kansas launched the Kansas Health Equity Collaborative, a statewide initiative focused on reducing health disparities across the state. The collaborative aims to improve health outcomes for marginalized communities through targeted public health campaigns, community engagement, and policy advocacy.
- In April 2024, the Kansas Legislature approved the Kansas Rural Hospital Support Program, providing financial assistance to struggling rural hospitals. This program is designed to prevent closures and ensure that rural communities maintain access to essential healthcare services. The initiative is part of a broader effort to stabilize the state's rural healthcare infrastructure.



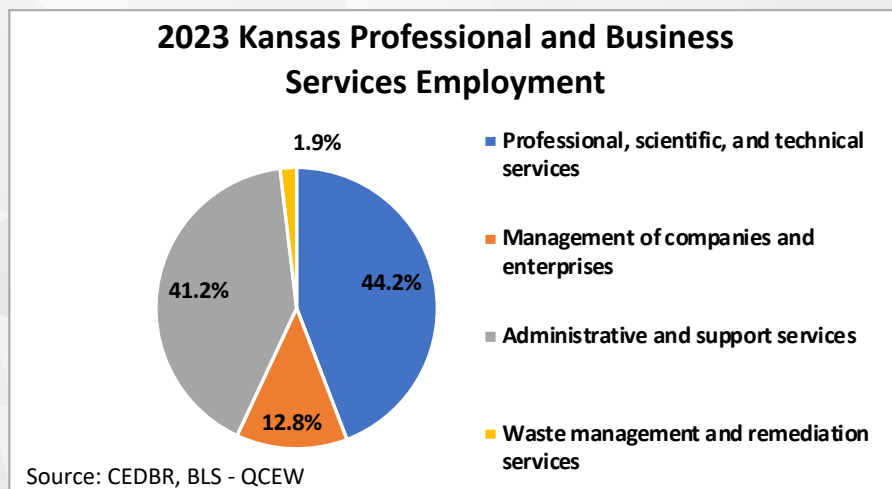
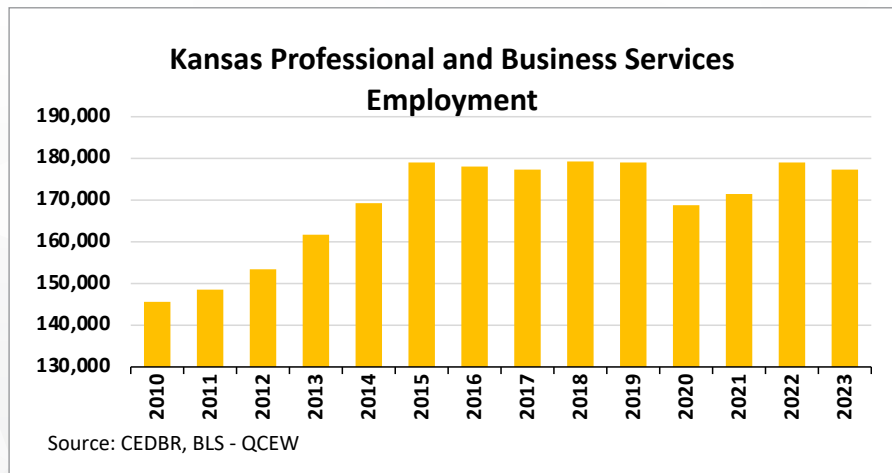
Professional and Business Services

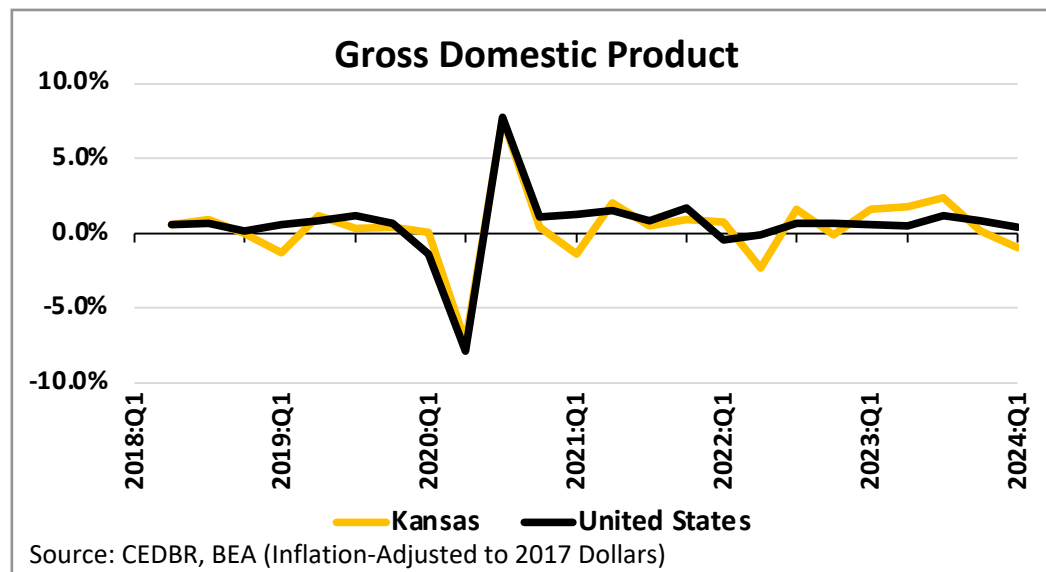
Employment and Wages

Employment in Kansas' professional and business services industry shrank by 0.9% in 2023, a reversal of the growth trend the sector has seen since the large drop in 2020. The sector was relatively flat from 2015 to 2019, growing by 0.1%. From 2009 to 2015, the industry was one of Kansas' fastest growing, expanding by 25.1%. Architectural and engineering service employment saw the strongest growth in 2023, up by 7.4% from 2022 as many major developments were underway throughout the state. Likewise, employment in accounting, bookkeeping, and tax preparation grew by 4.2%. Solid growth was also seen in computer systems design, up 4.7% over 2022. Employment fell, however, in management, scientific, and technical consulting by 1.1%, in specialized design services by 0.2% and in legal services by 0.5%. Industrywide wages grew by 4.5% in 2023 to \$79,386 despite the employment contraction.

News and Developments

- Starting in 2024, the Secretary of State's office ceased its requirement of Kansas businesses to file annual reports. Instead, they will submit biennial "Information Reports," a change expected to streamline administrative processes and reduce the regulatory burden on business owners.
- Following its merger with The Wealth Consulting Group in 2023, Overland Park-based V Wealth Advisors has successfully expanded its assets under advisement to over \$7 billion by mid-2024. The firm has continued to grow its client base across the Midwest, driven by its enhanced portfolio management and financial planning services.
- In August 2024, the Swedish Telecom equipment manufacturer Ericsson AB announced it had reached a \$1B deal to sell its US call-routing business, iconectiv, to Koch, Inc. Pending regulatory approval, this transaction is projected to close in early 2025.





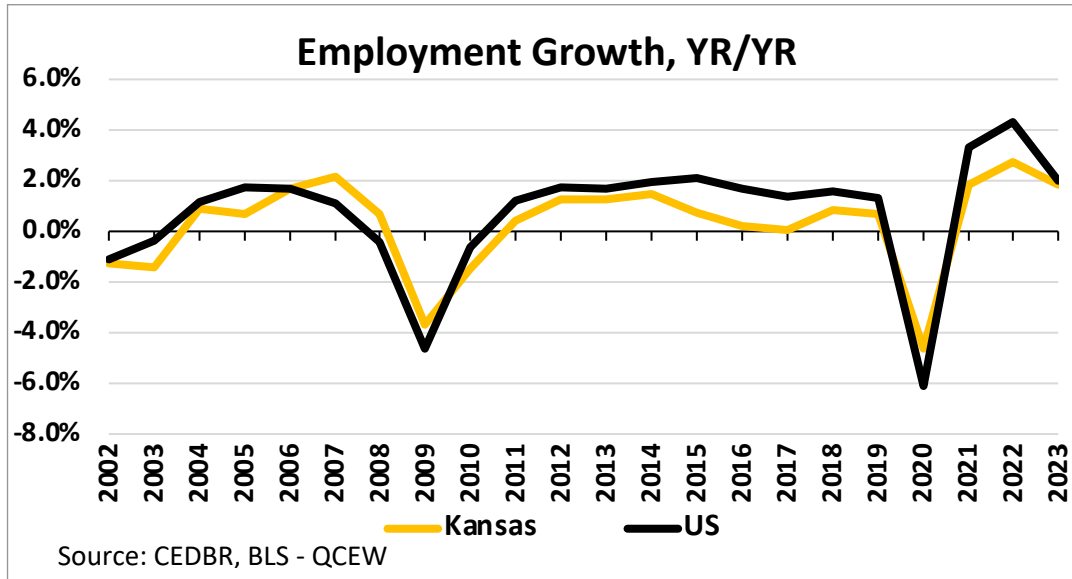
Kansas GDP by Industry

Industry	2022	2023	Difference	Change	Share
Agriculture, forestry, fishing and hunting	3,388.0	7,640.6	4,252.6	125.5%	4.2%
Mining, quarrying, and oil and gas extraction	966.0	1,011.7	45.7	4.7%	0.6%
Utilities	2,734.4	2,618.3	-116.1	-4.2%	1.4%
Construction	6,097.9	6,322.8	224.9	3.7%	3.5%
Manufacturing	26,429.6	26,366.8	-62.8	-0.2%	14.5%
Durable goods	13,657.9	13,750.9	93.0	0.7%	7.5%
Nondurable goods	12,876.4	12,743.5	-132.9	-1.0%	7.0%
Wholesale trade	9,962.9	9,622.8	-340.1	-3.4%	5.3%
Retail trade	9,830.4	10,795.2	964.8	9.8%	5.9%
Transportation and warehousing	6,827.8	7,033.0	205.2	3.0%	3.9%
Information	11,315.8	11,000.6	-315.2	-2.8%	6.0%
Finance, insurance, real estate, rental, and leasing	32,804.7	32,492.0	-312.7	-1.0%	17.8%
Professional and business services	21,159.9	21,998.6	838.7	4.0%	12.1%
Educational services, health care, and social assistance	14,799.0	15,217.3	418.3	2.8%	8.3%
Arts, entertainment, recreation, accommodation, and food services	5,302.0	5,339.7	37.7	0.7%	2.9%
Other services (except government and government enterprises)	3,790.0	3,821.7	31.7	0.8%	2.1%
Government and government enterprises	21,415.7	21,876.0	460.3	2.1%	12.0%
All industry Total	174,794.6	182,349.6	7,555.0	4.3%	100.0%

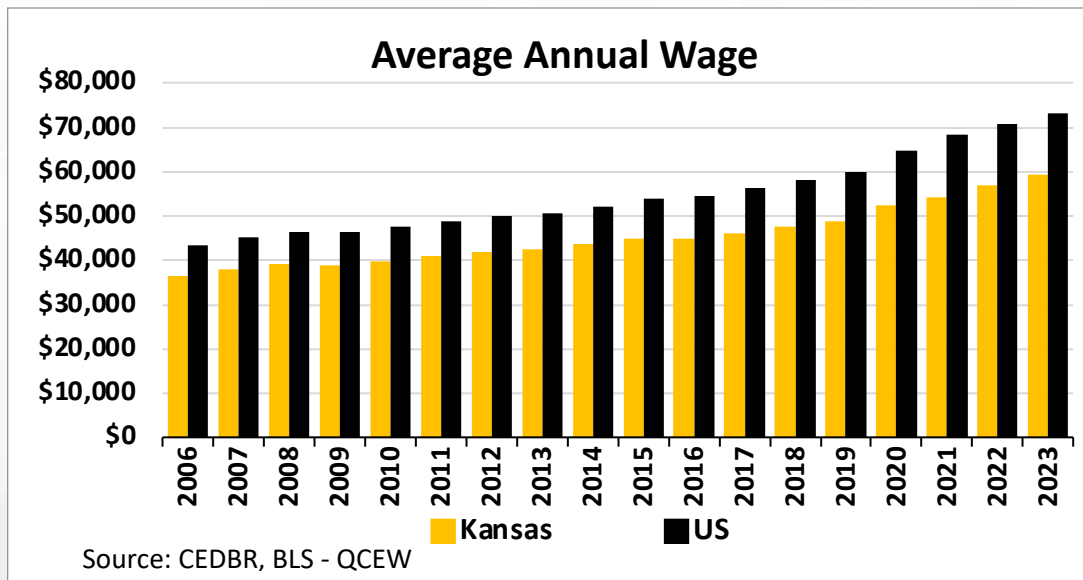
Source: CEDBR, BEA (Millions 2017\$)

Since 2006, Kansas' Gross Domestic Product has averaged a yearly growth rate of 1.8%. In 2023, the economy grew by 2.5%, continuing the post-pandemic growth trend, though at a slower pace than the sharp rebound of 3.8% achieved in 2021. This growth was an improvement from the 1.6% increase in 2022. Despite these gains, Kansas' long-term average growth remains lower than the United States' average of 5.8% since 2006. The sectors with the most significant GDP growth in Kansas were mining and quarrying (19.6%), retail trade (9.4%), and information (6.2%). Overall, the Kansas economy grew by approximately half a billion dollars over the previous year, adjusted for inflation.

Kansas Updates (Continued)



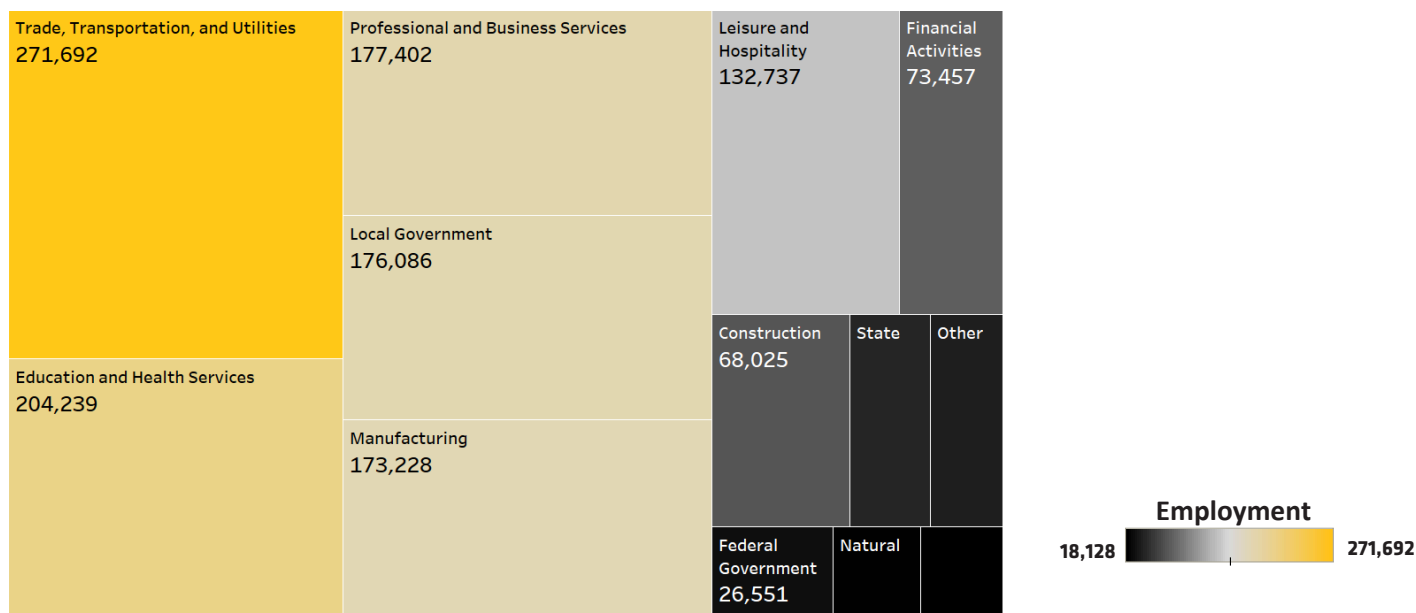
The 2023 employment growth rate for the United States was 2.0%. Kansas frequently has a growth rate just below the United States'. For 2023, Kansas had a 1.9% growth rate, lower than the 2.8% in 2022, though the differential from the national rate was much narrower than in 2022. Slow wage growth and tight labor markets contributed to Kansas employment growth lagging behind the national average. Still, both are expected to ease throughout 2024 and 2025 as labor force participation and wage adjustments continue to increase.



Before the pandemic, wages in Kansas were steadily increasing at a rate of 2.5% per year. However, this growth rate saw a significant acceleration in 2021 and 2022. In 2023, the average wage in Kansas rose by 3.9% compared to 2022, outpacing the national average growth rate of 3.4%. This increase resulted in an annual wage and salary boost of \$2,186. Despite the faster growth, the wage gap between Kansas and the national average widened. In 2023, the gap was \$13,993, up from \$13,808 in 2022.



Kansas 2023 Employment by Industry

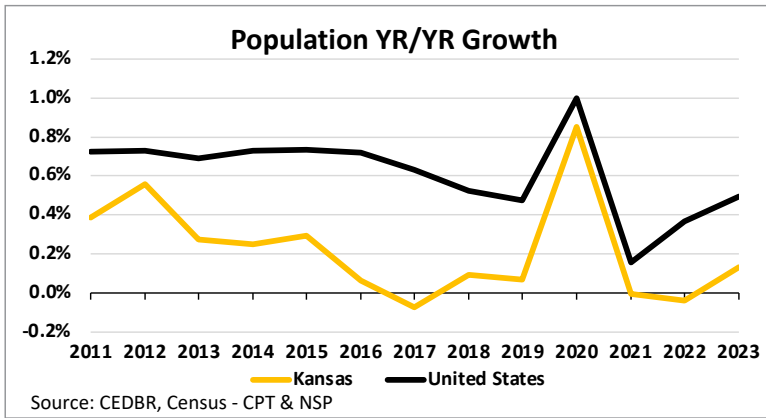


EMPLOYMENT BY INDUSTRY									
Kansas Total Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	18,934	19,125	191	\$54,463	\$55,547	\$1,084	2,636	2,700	64
Construction	64,786	68,025	3,239	\$63,820	\$68,256	\$4,436	7,444	7,638	194
Manufacturing	169,071	173,228	4,157	\$68,582	\$70,911	\$2,329	3,273	3,375	102
Trade, Transportation, and Utilities	269,609	271,692	2,083	\$51,077	\$52,804	\$1,727	19,379	19,779	400
Information	18,220	18,128	-92	\$86,174	\$86,748	\$574	2,353	2,670	317
Financial Activities	72,685	73,457	772	\$81,268	\$84,481	\$3,213	9,114	9,366	252
Professional and Business Services	179,031	177,402	-1,629	\$75,956	\$79,386	\$3,430	20,357	22,247	1,890
Education and Health Services	197,404	204,239	6,835	\$53,614	\$55,565	\$1,951	10,786	11,386	600
Leisure and Hospitality	127,669	132,737	5,068	\$21,198	\$22,165	\$967	7,002	7,172	170
Other Services	34,039	35,827	1,788	\$43,256	\$45,507	\$2,251	6,005	6,179	174
Federal Government	25,723	26,551	828	\$77,738	\$83,200	\$5,462	1,215	1,215	0
Local Government	174,756	176,086	1,330	\$43,042	\$44,959	\$1,917	2,713	2,729	16
State Government	38,892	40,231	1,339	\$57,644	\$60,684	\$3,040	969	1,033	64
Total, All Industries	1,390,817	1,416,729	25,912	\$56,178	\$58,364	\$2,186	93,245	97,491	4,246

Source: CEDBR, BLS - QCEW

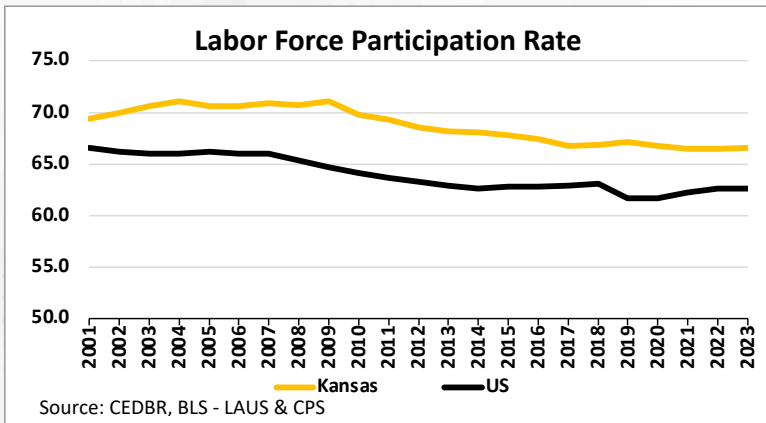
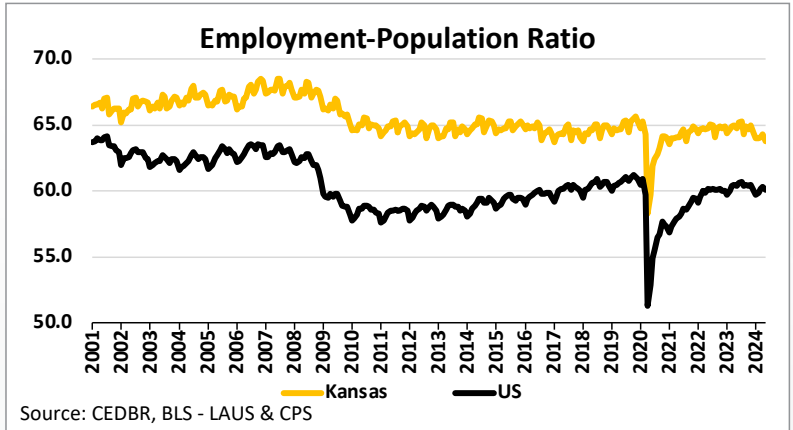
In terms of employment in 2023, the most significant sectors were trade, transportation and utilities, education and health, and professional and business services. In terms of growth, education and health services (6,800 jobs) was the leading sector, followed by manufacturing (4,147 jobs) and trade, transportation, and utilities (2,000) jobs. Overall, the Kansas economy added 25,912 workers and 4,246 establishments in 2023.

Kansas Updates (Continued)



Population growth at the national level grew by 0.5%, an acceleration from its 2021 low. Kansas' 2023 population growth was less than 0.2% from 2022. While this growth was less than the national average it still represents an improvement from the growth seen from 2021 to 2022. This reinforces the overall trend of the last seven years in which population growth has slowed dramatically, particularly outside of the major metropolitan areas like Kansas City and Wichita. Population growth estimates for both the US and Kansas jumped upward in 2020 with the new decennial census data, but intercensal years typically have exhibited lower rates of growth.

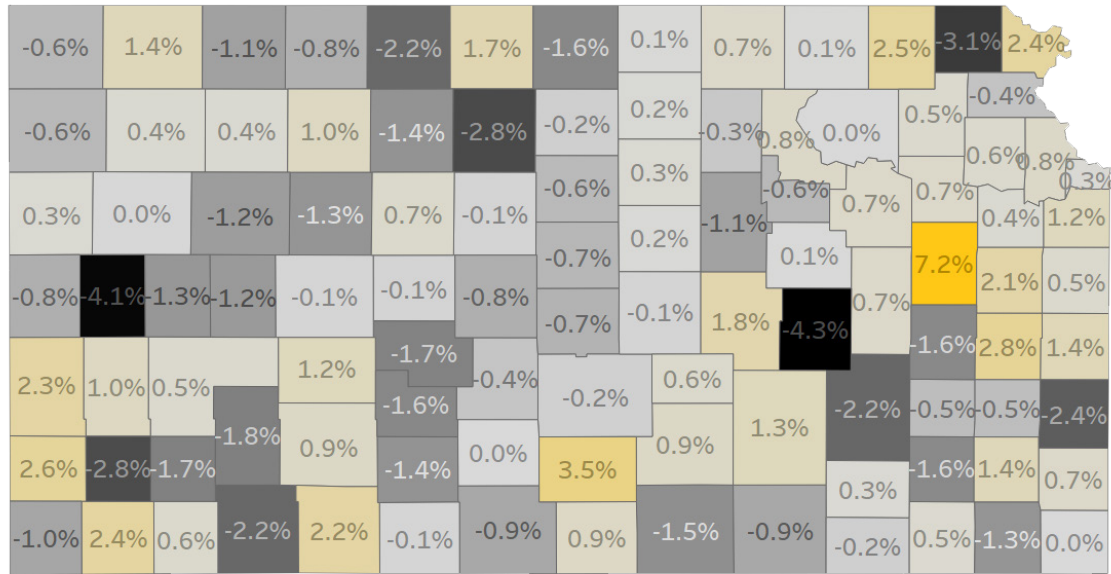
The employment-to-population ratio measures the total number of working-age people currently employed, which grants insights into worker trends beyond what can be seen by looking at unemployment rates. At the pandemic's peak disruption in April 2020, only 51% of people in Kansas were employed, but this number had grown to 63.8% by May 2024. This employment level is slightly below its pre-pandemic numbers, though still greatly exceeding the national average of 60.1%. This signals a fully engaged labor market, which has contributed to slower employment growth and tight labor markets for firms seeking additional labor.



The labor force participation rate represents the share of the civilian population participating in the labor force, further indicating true workforce and labor trends beyond the unemployment rate. At the national level, the participation rate grew slightly in 2023, slowing from the gains seen between 2021 and 2022. Kansas mirrored the national participation rate with a slight increase. This is a marginal improvement from the stagnancy seen from 2021 to 2022. Kansas maintains a participation rate higher than the nation.



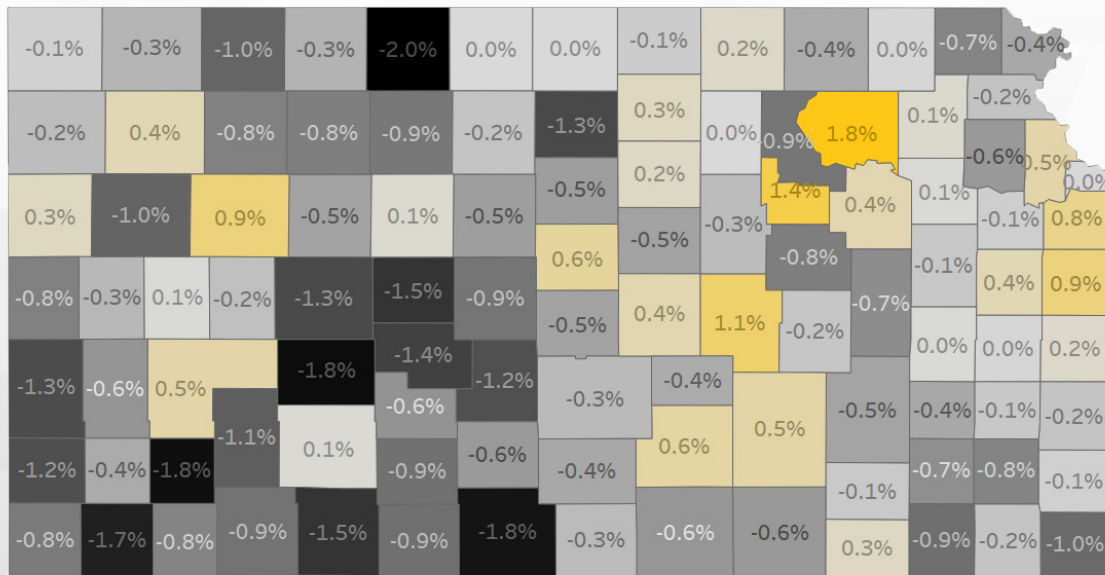
Kansas Annualized Employment Growth — 2018-2023



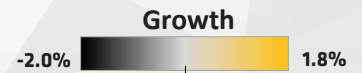
Source: CEDBR, BLS – QCEW



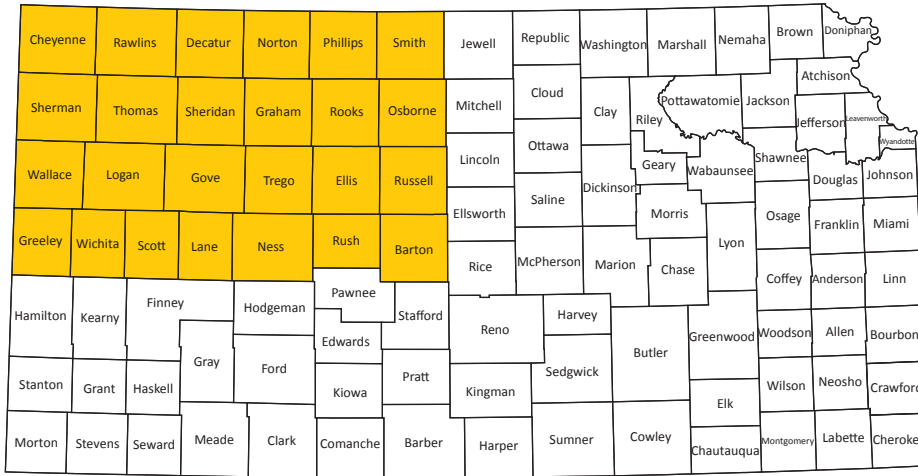
Kansas Annualized Population Growth — 2018-2023



Source: CEDBR, Census ACS – 5Y



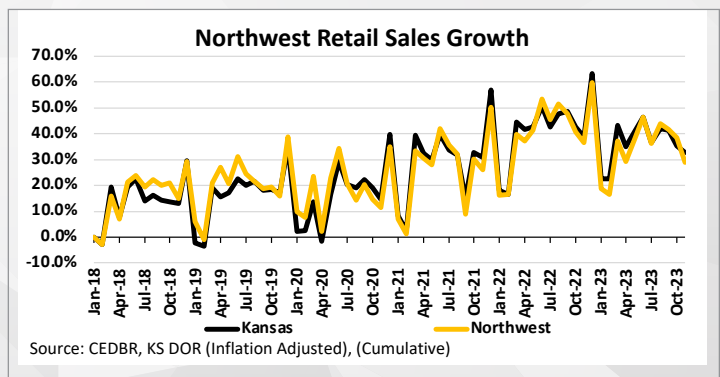
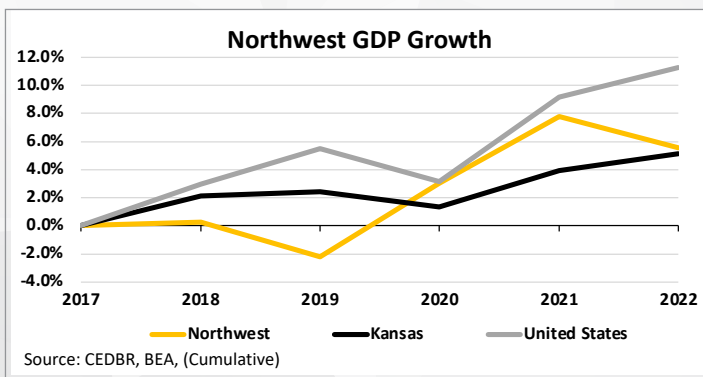
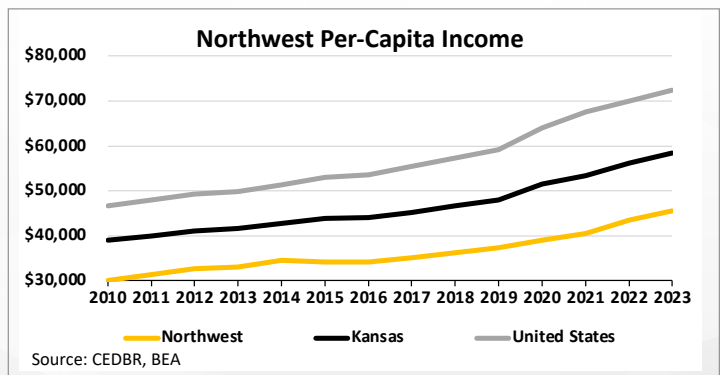
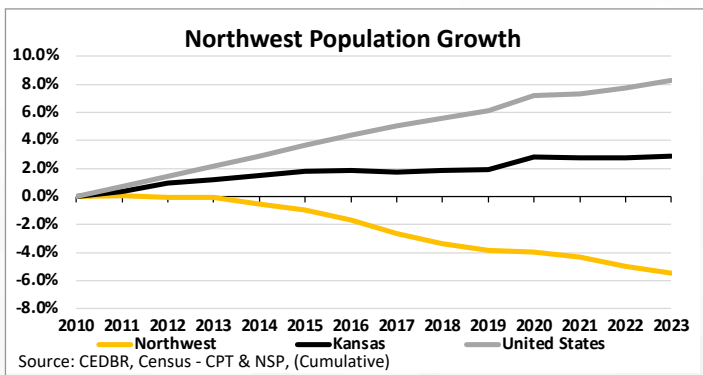
Regional Profiles | Northwest Kansas

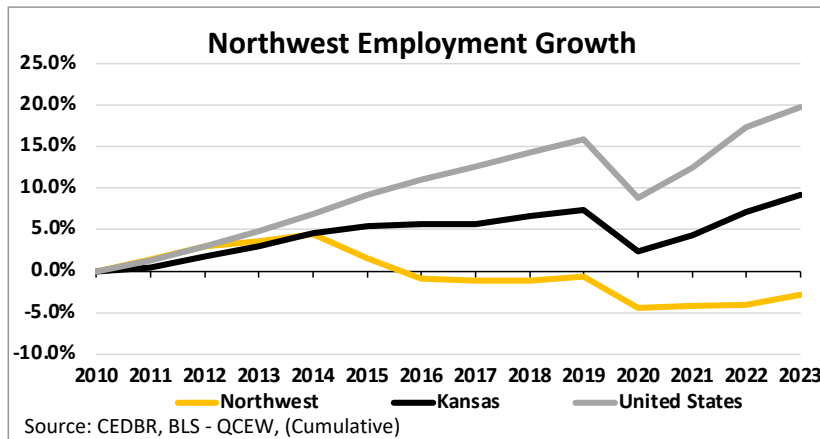


Share of State

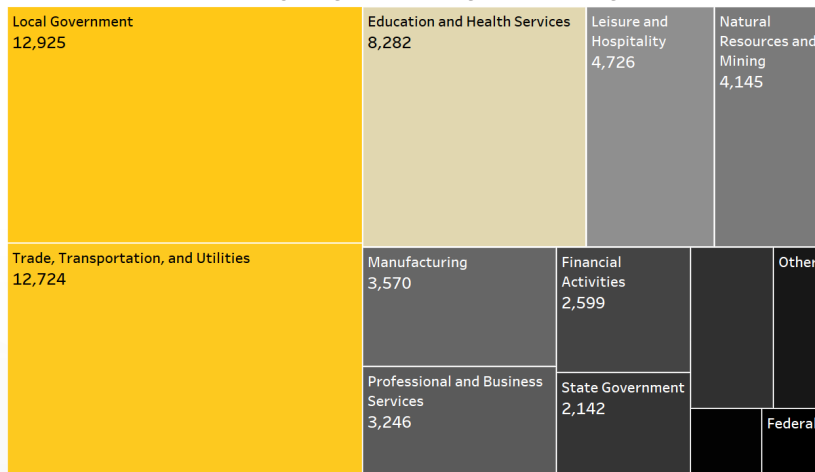
Employment 4.3%
Population 4.5%
GDP 4.3%

Regional Indicators





Employment by Industry



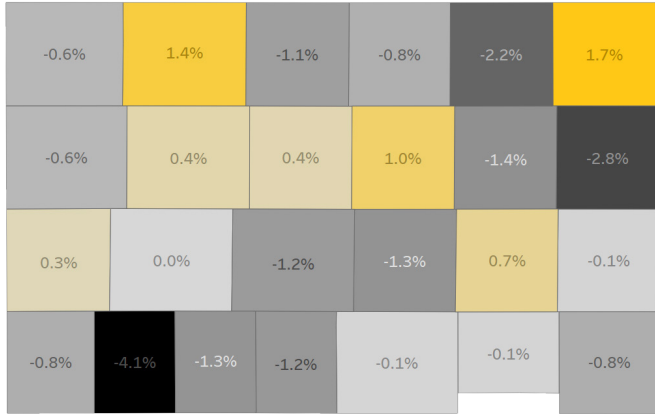
EMPLOYMENT BY INDUSTRY									
Northwest Region	Employment			Annual Pay			Establishments		
Industry	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	4,093	4,145	52	\$55,904	\$57,305	\$1,401	685	714	29
Construction	2,031	2,044	13	\$53,879	\$56,969	\$3,090	363	439	76
Manufacturing	3,370	3,570	200	\$54,386	\$56,356	\$1,969	152	178	26
Trade, Transportation, and Utilities	12,591	12,724	133	\$45,747	\$46,853	\$1,106	1,387	1,378	-9
Information	740	726	-14	\$51,924	\$57,840	\$5,916	111	117	6
Financial Activities	2,626	2,599	-27	\$58,426	\$61,478	\$3,052	462	460	-2
Professional and Business Services	3,044	3,246	202	\$54,460	\$60,140	\$5,679	598	654	56
Education and Health Services	8,124	8,282	158	\$44,571	\$45,511	\$939	416	433	17
Leisure and Hospitality	4,718	4,726	8	\$16,242	\$17,366	\$1,124	408	397	-11
Other Services	1,311	1,325	14	\$35,862	\$37,875	\$2,012	329	353	24
Federal Government	661	665	4	\$56,295	\$58,785	\$2,490	169	167	-2
Local Government	13,042	12,925	-117	\$34,717	\$36,562	\$1,845	425	430	5
State Government	2,152	2,142	-10	\$52,005	\$54,352	\$2,347	160	168	8
Total, All Industries	59,213	59,919	706	\$43,471	\$45,522	\$2,050	5,798	5,877	79

Source: CEDBR, BLS-QCEW

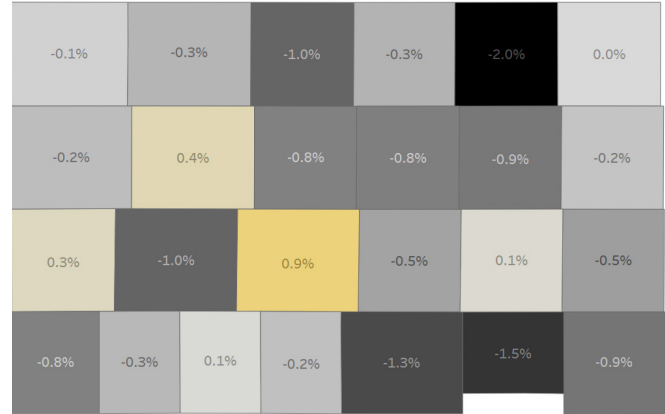


Regional Profiles | Northwest Kansas (Continued)

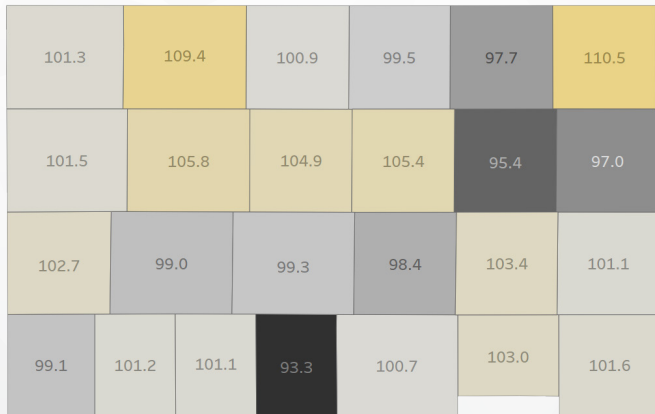
Employment Growth — 2018-2023



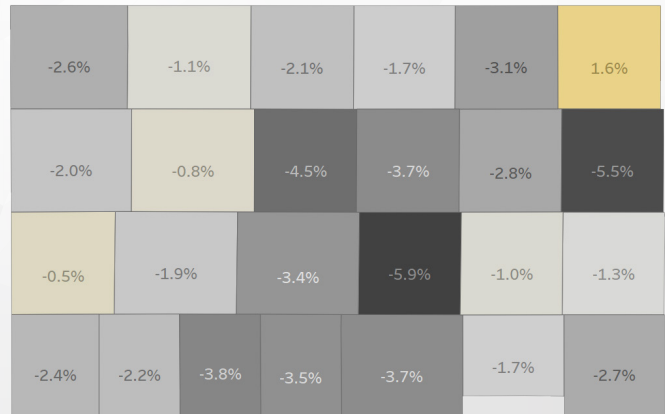
Population Growth — 2018-2023



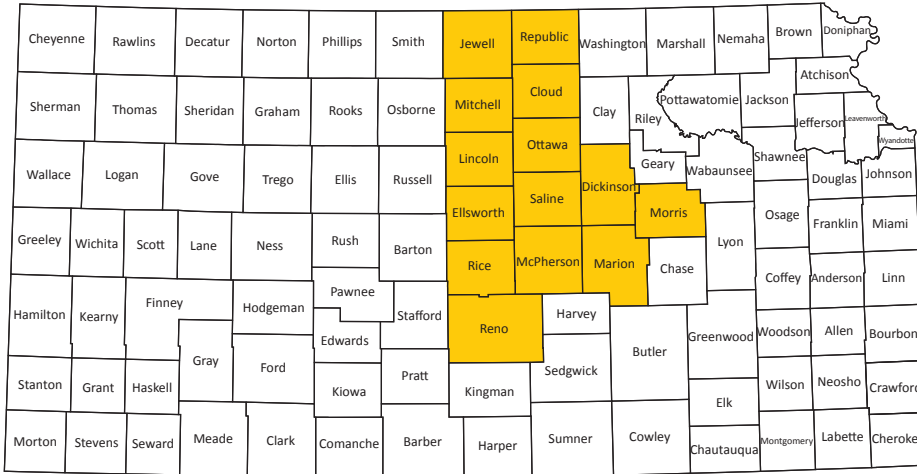
Current Index — 2018-2023



Year-Over-Year Growth — Current Index



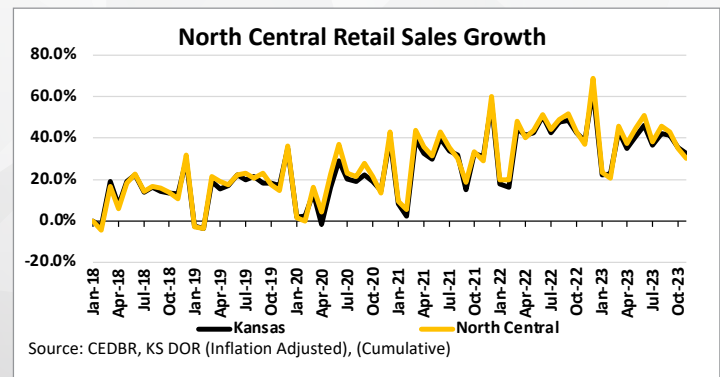
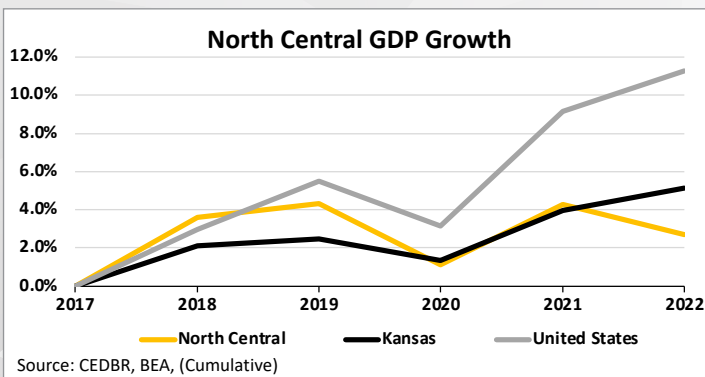
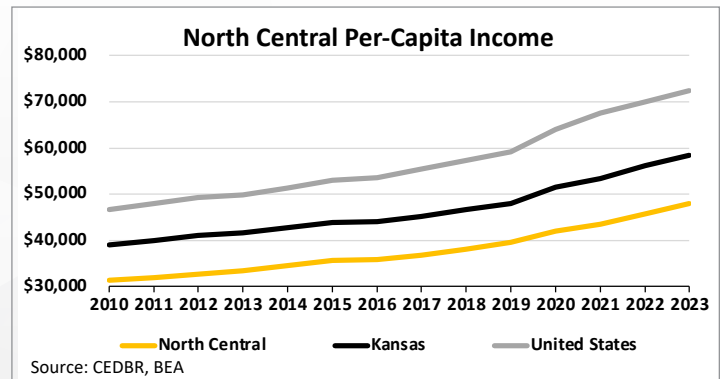
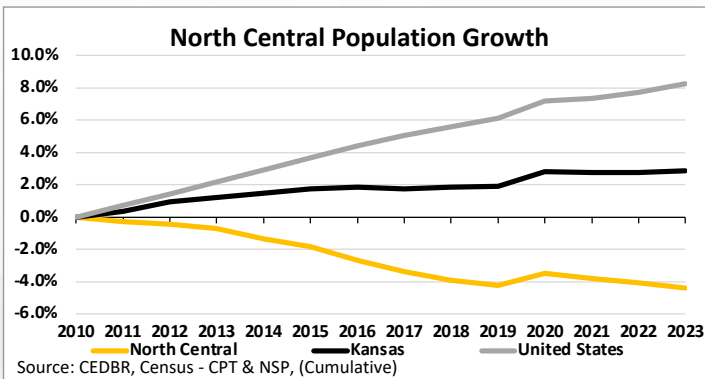
Regional Profiles | North Central Kansas



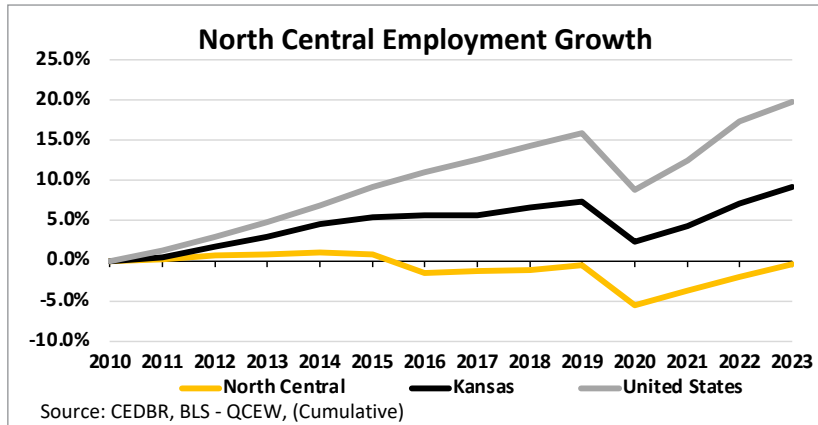
Share of State

Employment	7.2%
Population	7.6%
GDP	6.3%

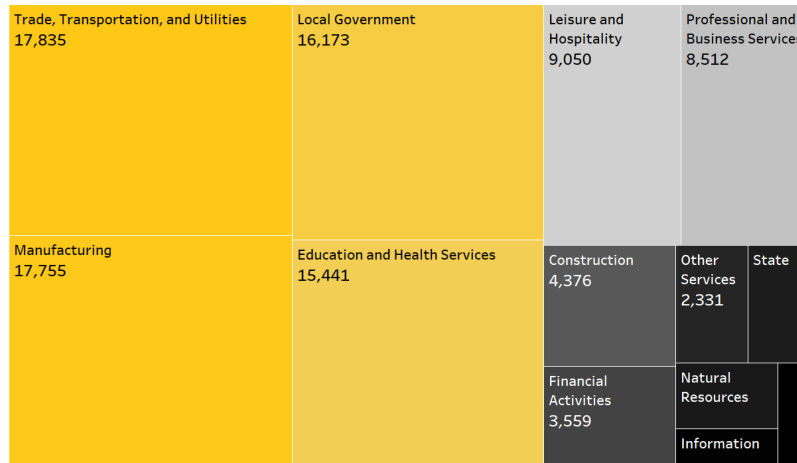
Regional Indicators



Regional Profiles | North Central Kansas (Continued)



Employment by Industry

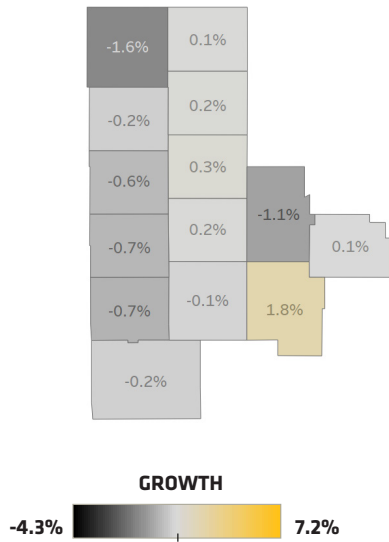


EMPLOYMENT BY INDUSTRY									
North Central Region	Employment			Annual Pay			Establishments		
Industry	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	1,879	1,842	-37	\$49,820	\$51,233	\$1,413	284	310	26
Construction	4,129	4,376	247	\$54,124	\$58,672	\$4,548	613	641	28
Manufacturing	17,237	17,755	518	\$60,641	\$64,026	\$3,385	344	348	4
Trade, Transportation, and Utilities	17,737	17,835	98	\$43,169	\$45,362	\$2,194	1,539	1,549	10
Information	1,000	1,011	11	\$63,034	\$65,287	\$2,253	102	122	20
Financial Activities	3,434	3,559	125	\$67,888	\$59,543	-\$8,344	632	650	18
Professional and Business Services	8,659	8,512	-147	\$51,955	\$57,013	\$5,058	938	1,037	99
Education and Health Services	15,311	15,441	130	\$47,721	\$49,815	\$2,094	598	621	23
Leisure and Hospitality	8,845	9,050	205	\$17,318	\$18,283	\$966	588	601	13
Other Services	2,033	2,331	298	\$33,785	\$37,579	\$3,794	436	459	23
Federal Government	859	896	37	\$60,666	\$64,414	\$3,748	156	155	-1
Local Government	16,146	16,173	27	\$36,617	\$38,377	\$1,760	424	424	0
State Government	1,941	2,003	62	\$51,565	\$55,184	\$3,619	137	143	6
Total, All Industries	99,456	101,048	1,592	\$46,069	\$48,329	\$2,261	6,839	7,049	210

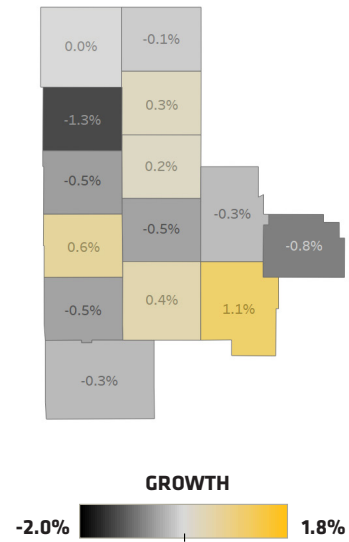
Source: CEDBR, BLS-QCEW



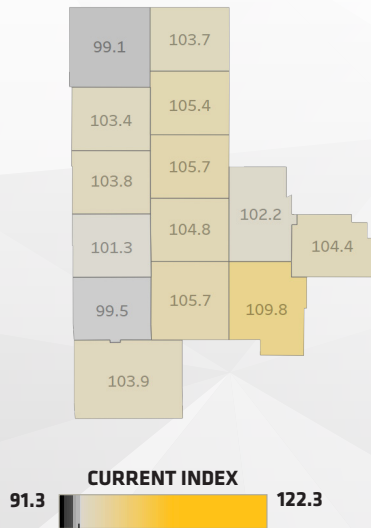
Employment Growth — 2018-2023



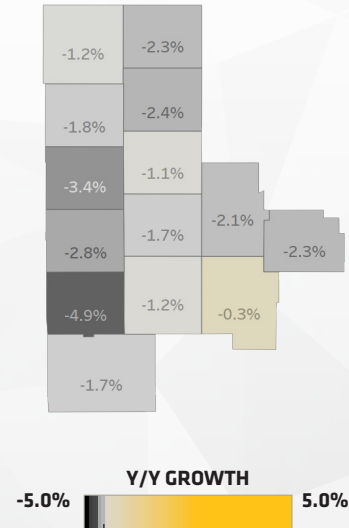
Population Growth — 2018-2023



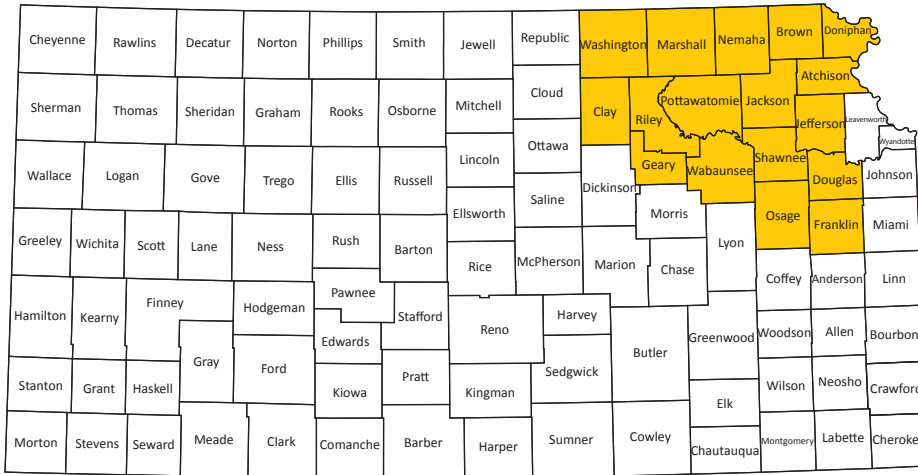
Current Index — 2018-2023



Year-Over-Year Growth — Current Index



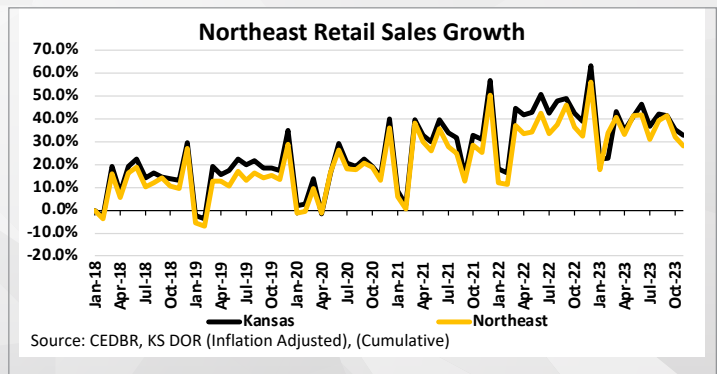
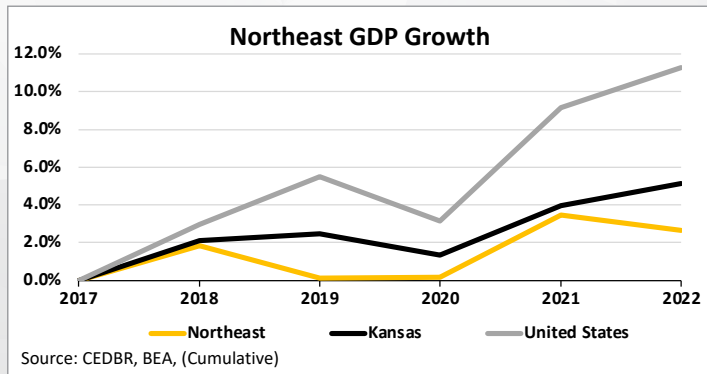
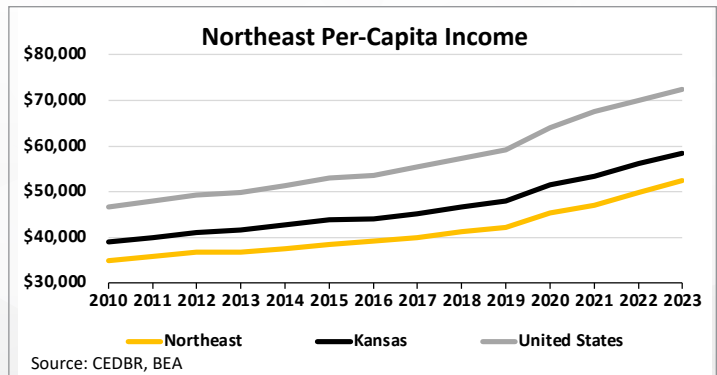
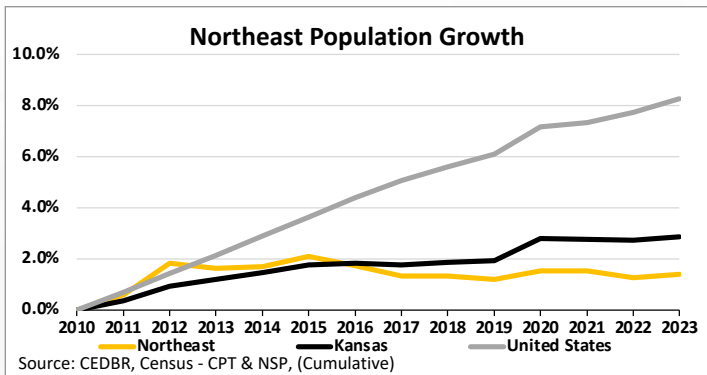
Regional Profiles | Northeast Kansas



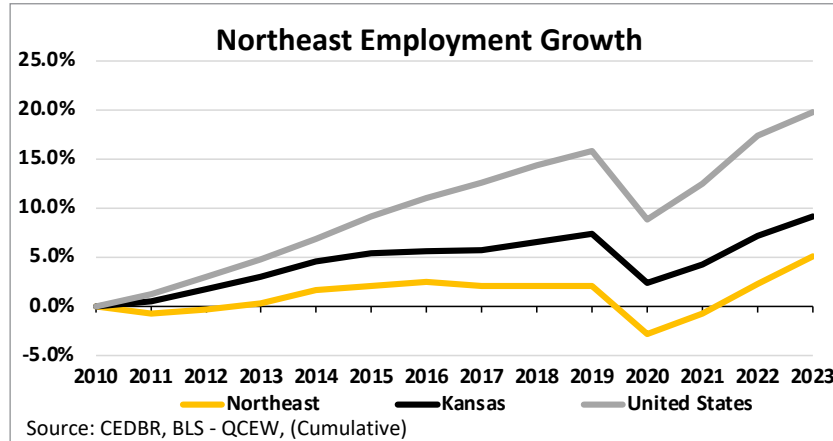
Share of State

Employment	18.1%
Population	19.7%
GDP	16.1%

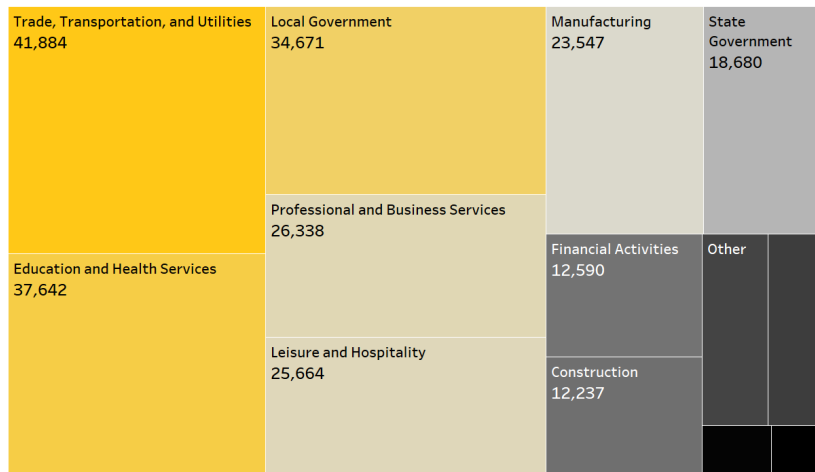
Regional Indicators



Regional Profiles | Northeast Kansas (Continued)



Employment by Industry



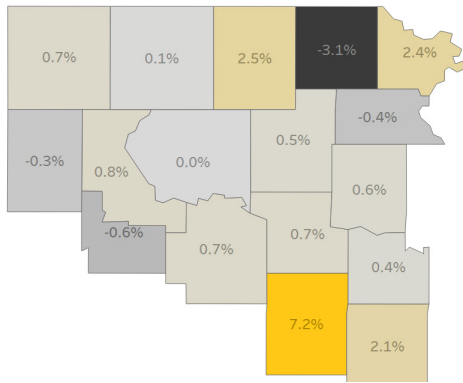
EMPLOYMENT BY INDUSTRY									
Northeast Region Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	2,122	1,928	-194	\$45,578	\$44,759	-\$819	303	313	10
Construction	11,414	12,237	823	\$60,164	\$65,179	\$5,016	1,482	1,549	67
Manufacturing	22,708	23,547	839	\$62,396	\$65,659	\$3,264	503	528	25
Trade, Transportation, and Utilities	42,179	41,884	-295	\$43,576	\$46,099	\$2,523	2,993	3,075	82
Information	2,254	2,326	72	\$61,349	\$66,304	\$4,955	359	437	78
Financial Activities	12,345	12,590	245	\$69,347	\$72,908	\$3,561	1,550	1,592	42
Professional and Business Services	25,515	26,338	823	\$60,664	\$63,907	\$3,242	3,403	3,750	347
Education and Health Services	35,355	37,642	2,287	\$48,728	\$50,457	\$1,728	1,955	1,986	31
Leisure and Hospitality	24,396	25,664	1,268	\$18,902	\$19,671	\$769	1,367	1,391	24
Other Services	8,088	8,307	219	\$44,915	\$47,135	\$2,220	1,143	1,175	32
Federal Government	7,454	7,581	127	\$72,057	\$77,158	\$5,101	247	248	1
Local Government	34,666	34,671	5	\$42,530	\$44,745	\$2,215	582	583	1
State Government	18,167	18,680	513	\$60,604	\$63,704	\$3,100	219	238	19
Total, All Industries	246,819	253,992	7,173	\$49,621	\$52,244	\$2,624	16,131	16,839	708

Source: CEDBR, BLS-QCEW

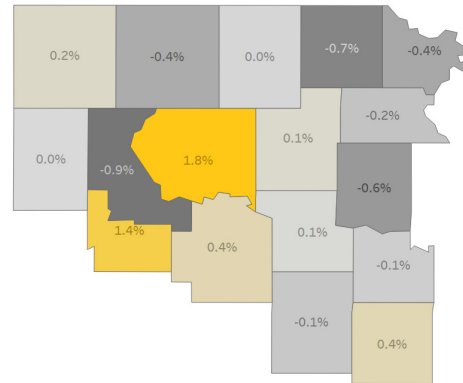


Regional Profiles | Northeast Kansas (Continued)

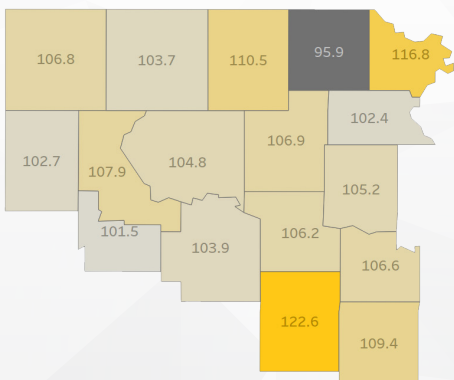
Employment Growth — 2018-2023



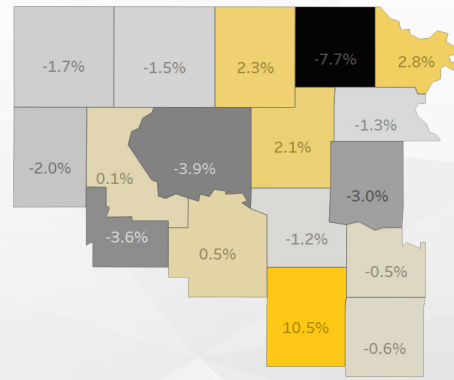
Population Growth — 2018-2023

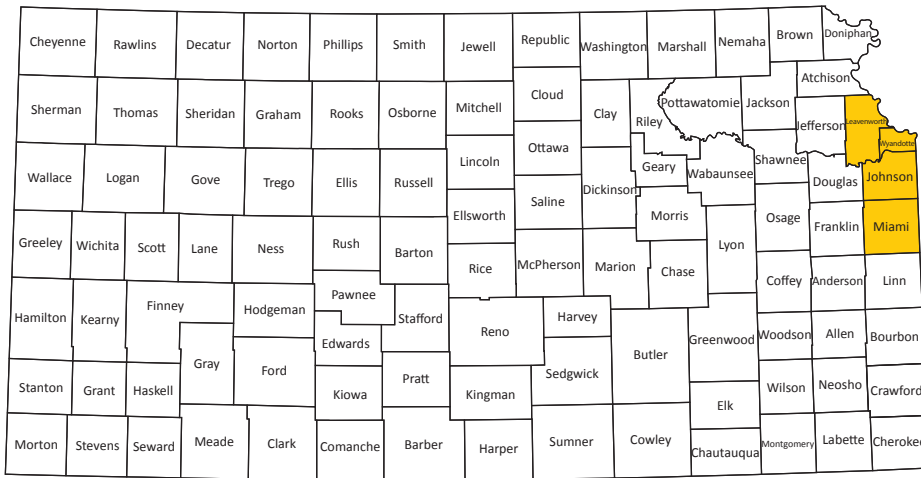


Current Index — 2018-2023



Year-Over-Year Growth — Current Index

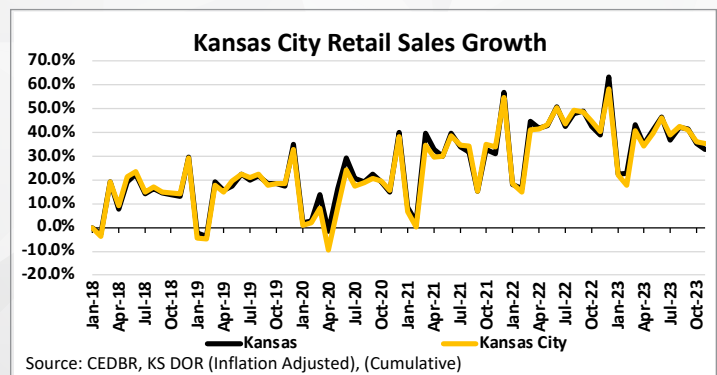
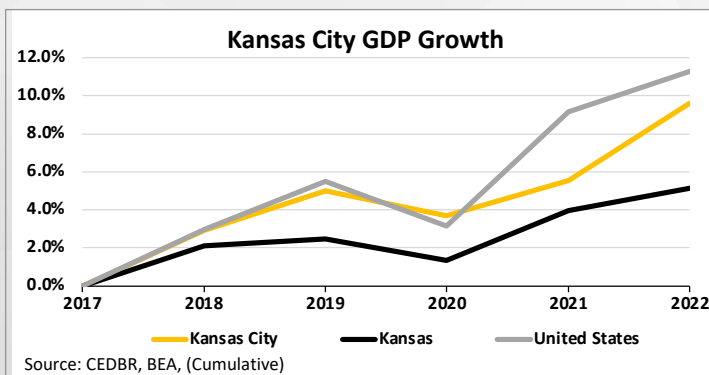
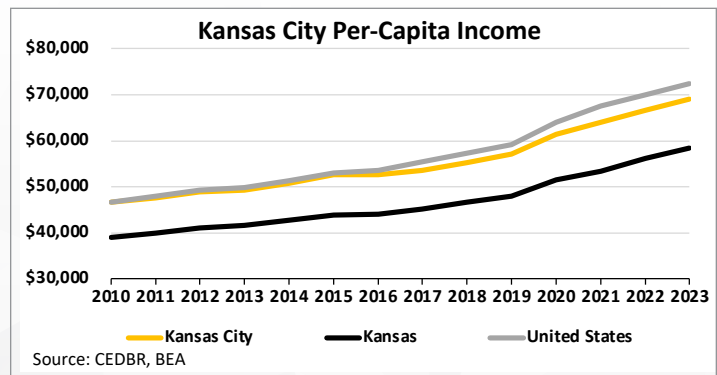
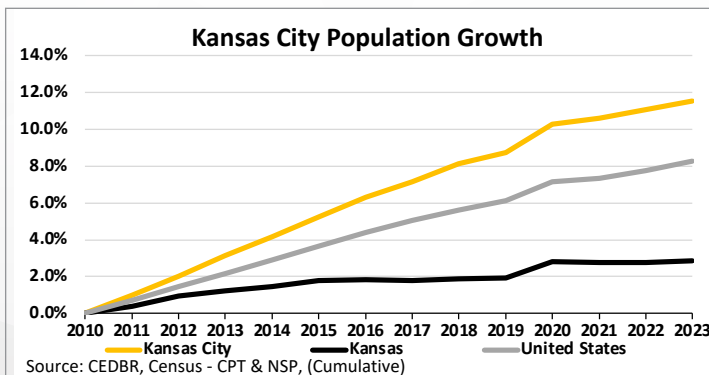




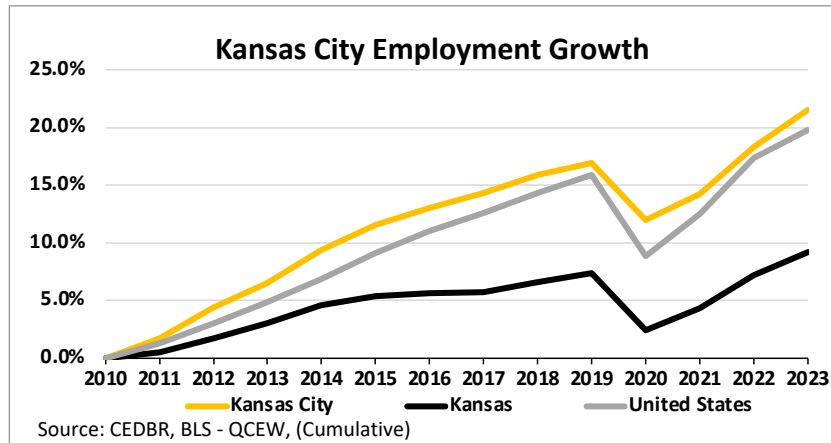
Share of State

Employment 35.1%
Population 30.8%
GDP 39.3%

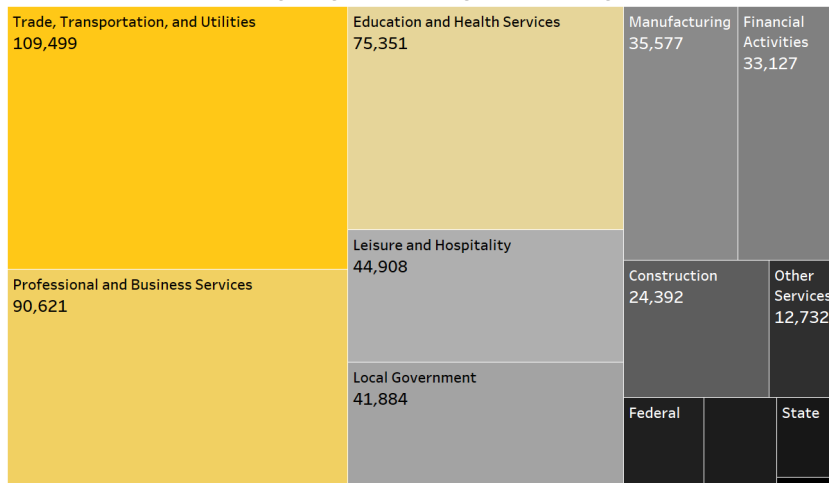
Regional Indicators



Regional Profiles | Kansas City (Continued)



Employment by Industry

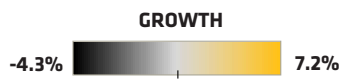
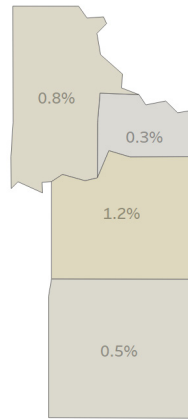


EMPLOYMENT BY INDUSTRY									
Kansas City Region Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	623	751	128	\$64,043	\$62,365	-\$1,677	88	89	1
Construction	22,912	24,392	1,480	\$73,608	\$78,033	\$4,425	2,354	2,406	52
Manufacturing	34,981	35,577	596	\$76,691	\$79,686	\$2,995	922	986	64
Trade, Transportation, and Utilities	107,268	109,499	2,231	\$57,236	\$59,826	\$2,590	6,764	7,141	377
Information	7,705	7,957	252	\$112,852	\$110,264	-\$2,588	1,199	1,412	213
Financial Activities	32,841	33,127	286	\$98,904	\$103,255	\$4,351	3,678	3,848	170
Professional and Business Services	91,670	90,621	-1,049	\$85,867	\$89,651	\$3,784	9,967	11,064	1,097
Education and Health Services	71,603	75,351	3,748	\$63,411	\$65,558	\$2,146	3,663	3,970	307
Leisure and Hospitality	42,327	44,908	2,581	\$25,554	\$26,529	\$974	2,008	2,079	71
Other Services	11,716	12,732	1,016	\$46,078	\$48,491	\$2,413	2,034	2,111	77
Federal Government	8,317	8,659	342	\$91,056	\$96,981	\$5,925	122	124	2
Local Government	41,329	41,884	555	\$51,171	\$53,340	\$2,170	117	120	3
State Government	6,330	6,594	264	\$59,514	\$62,078	\$2,564	75	82	7
Total, All Industries	479,623	492,050	12,427	\$66,612	\$69,078	\$2,466	32,988	35,428	2,440

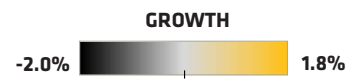
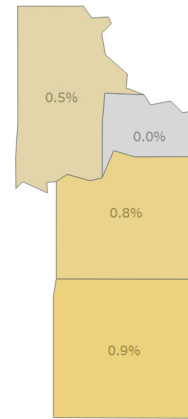
Source: CEDBR, BLS-QCEW



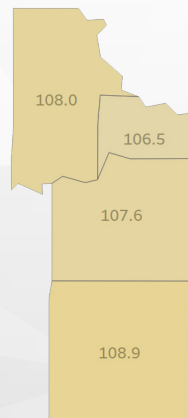
Employment Growth — 2018-2023



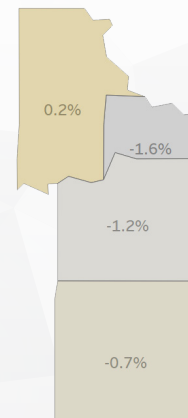
Population Growth — 2018-2023



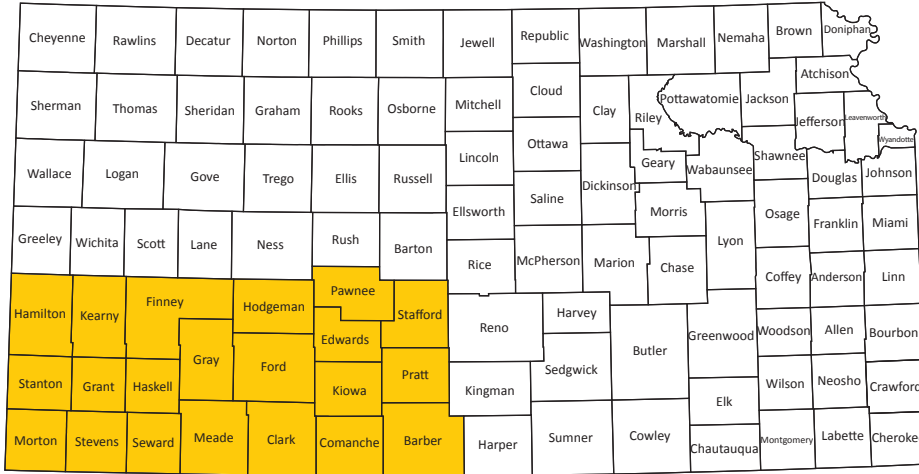
Current Index — 2018-2023



Year-Over-Year Growth — Current Index



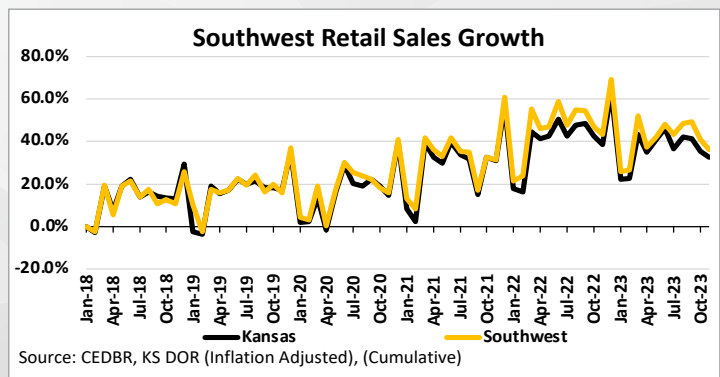
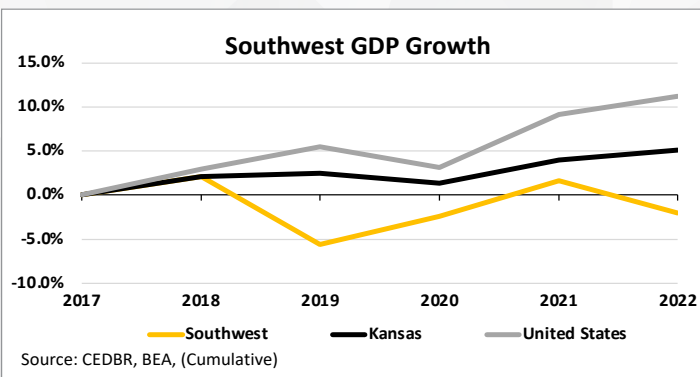
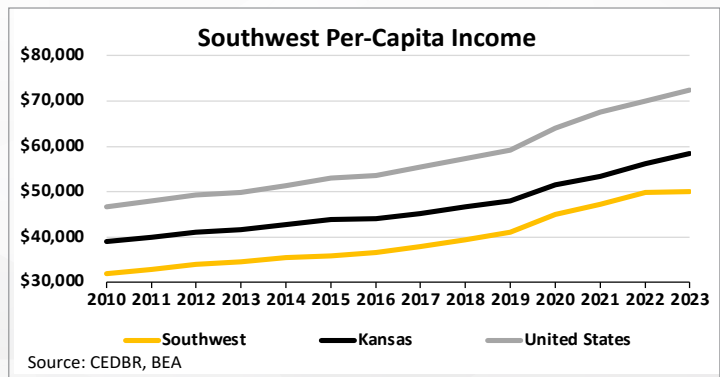
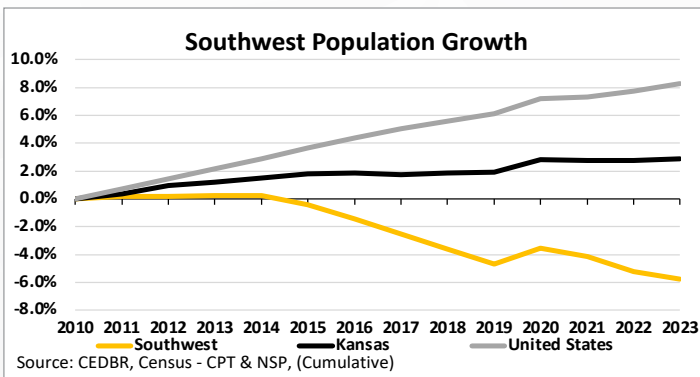
Regional Profiles | Southwest Kansas



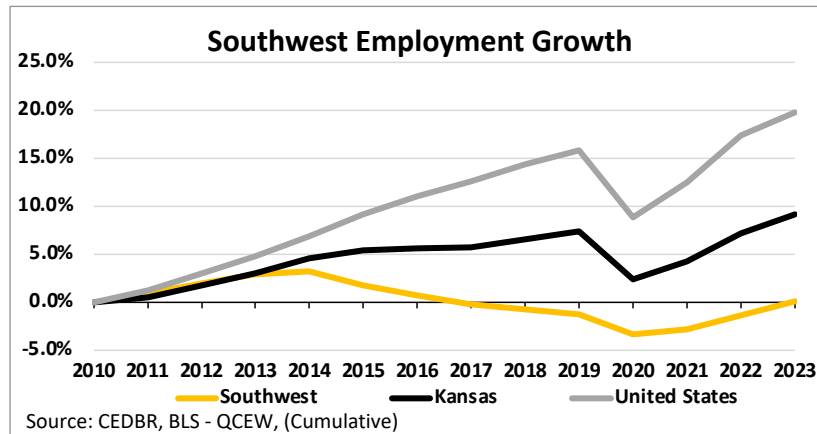
Share of State

Employment 5.6%
Population 5.5%
GDP 5.8%

Regional Indicators



Regional Profiles | Southwest Kansas (Continued)



Employment by Industry



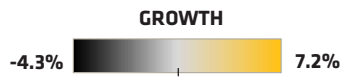
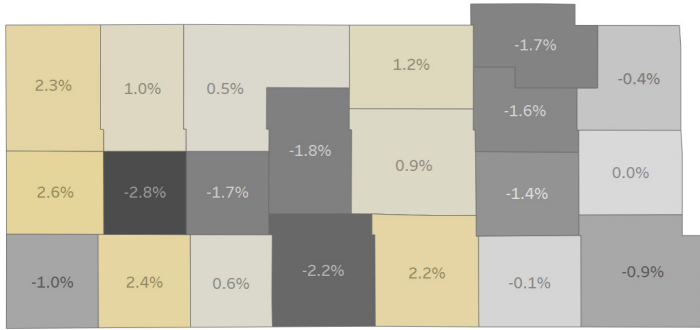
EMPLOYMENT BY INDUSTRY									
Southwest Region	Employment			Annual Pay			Establishments		
Industry	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	6,751	7,015	264	\$56,089	\$57,831	\$1,742	628	679	51
Construction	2,326	2,294	-32	\$56,476	\$57,243	\$767	325	412	87
Manufacturing	11,418	11,920	502	\$68,491	\$63,073	-\$5,417	136	171	35
Trade, Transportation, and Utilities	14,801	14,744	-57	\$48,025	\$49,602	\$1,577	1,324	1,361	37
Information	382	356	-26	\$41,691	\$43,208	\$1,517	46	69	23
Financial Activities	2,158	2,146	-12	\$59,498	\$62,477	\$2,979	386	386	0
Professional and Business Services	3,442	3,686	244	\$49,926	\$54,459	\$4,534	520	572	52
Education and Health Services	5,520	5,649	129	\$50,378	\$50,478	\$100	329	353	24
Leisure and Hospitality	6,255	6,595	340	\$19,059	\$19,791	\$732	427	442	15
Other Services	1,124	1,193	69	\$43,967	\$45,458	\$1,491	264	369	105
Federal Government	691	669	-22	\$61,752	\$64,571	\$2,819	139	136	-3
Local Government	15,290	15,341	51	\$38,994	\$40,667	\$1,674	401	399	-2
State Government	1,553	1,587	34	\$52,988	\$56,111	\$3,123	141	148	7
Total, All Industries	76,907	78,065	1,158	\$49,908	\$50,079	\$171	5,359	5,479	120

Source: CEDBR, BLS-QCEW

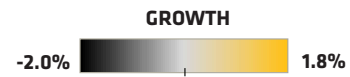
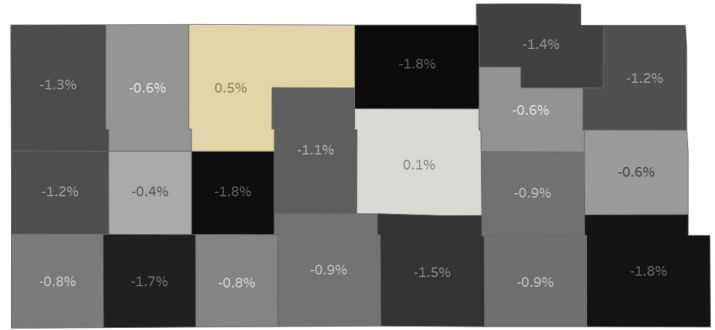


Regional Profiles | Southwest Kansas (Continued)

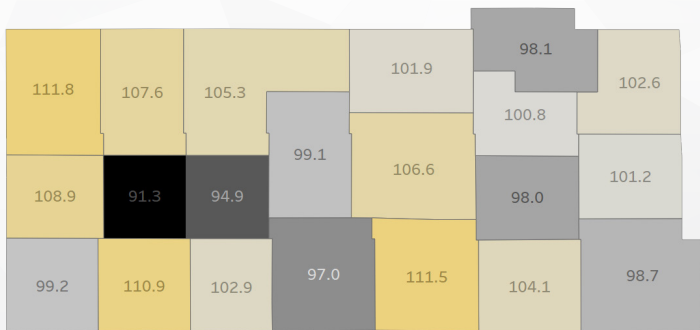
Employment Growth — 2018-2023



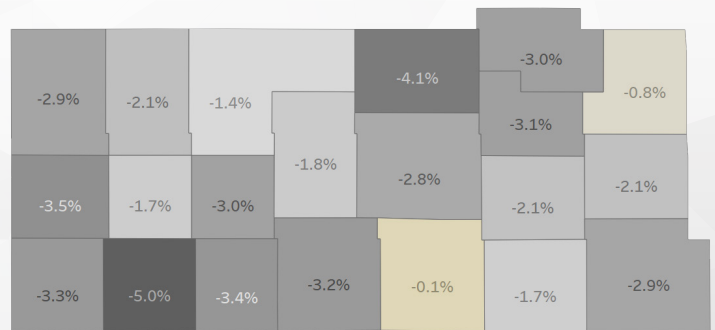
Population Growth — 2018-2023



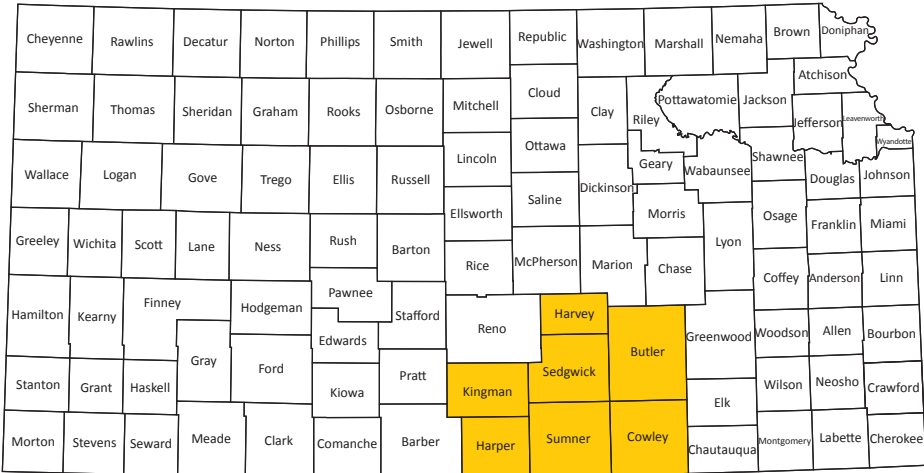
Current Index — 2018-2023



Year-Over-Year Growth — Current Index



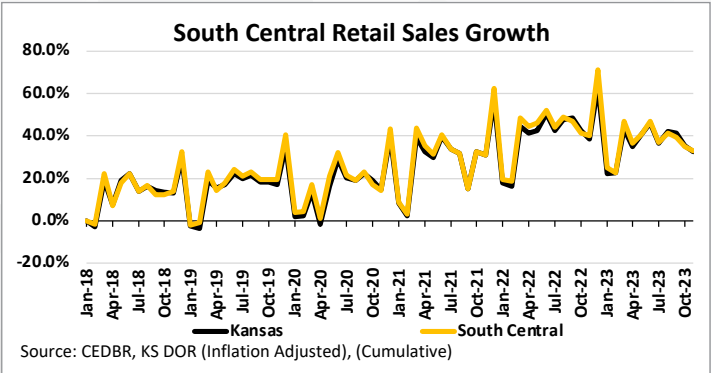
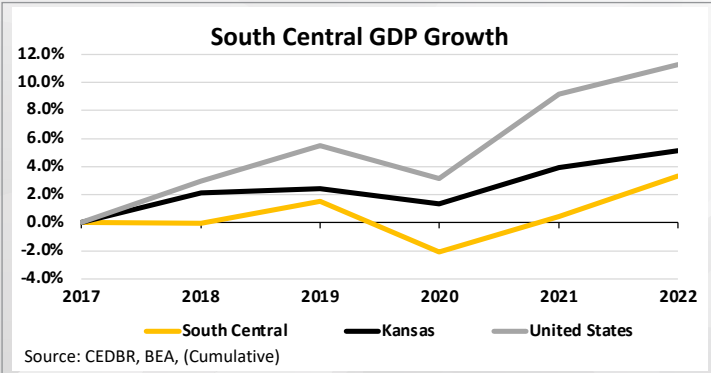
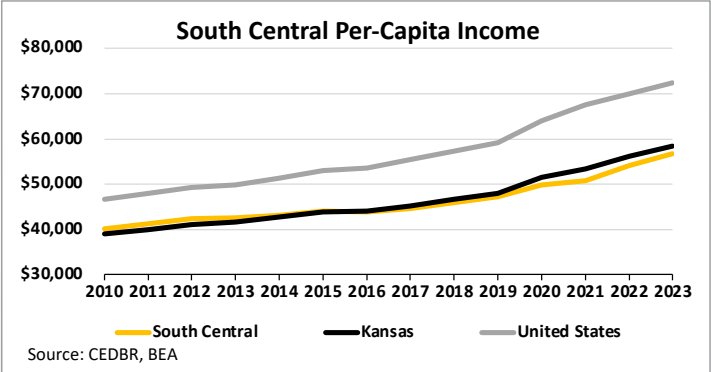
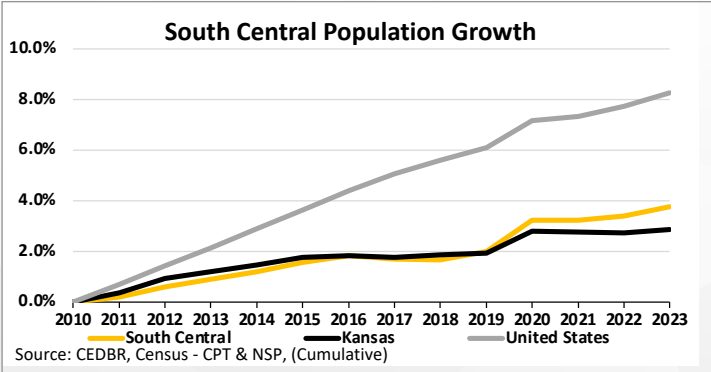
Regional Profiles | South Central Kansas



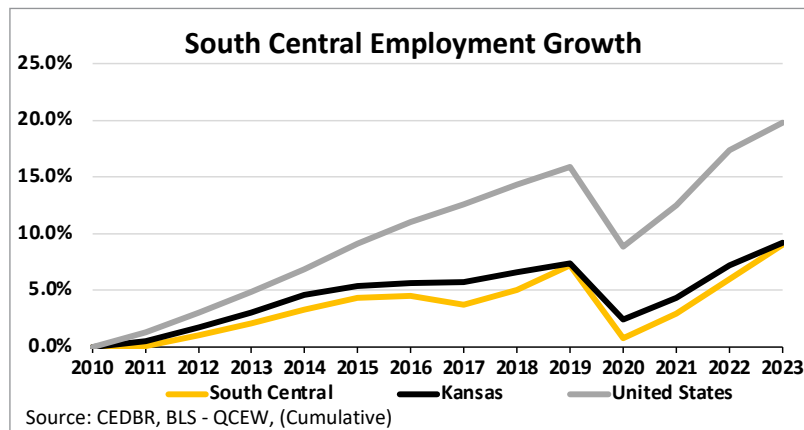
Share of State

Employment 22.9%
Population 23.8%
GDP 22.3%

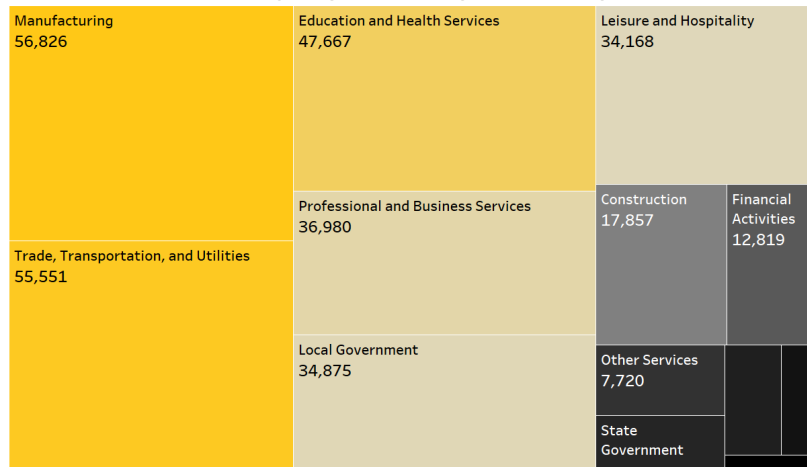
Regional Indicators



Regional Profiles | South Central Kansas (Continued)



Employment by Industry

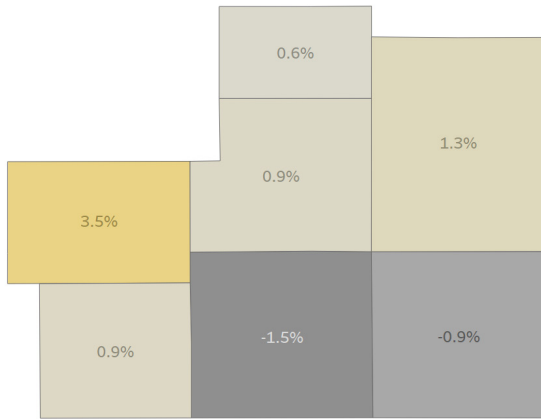


EMPLOYMENT BY INDUSTRY									
South Central Region Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	1,312	1,267	-45	\$66,740	\$62,377	-\$4,363	285	291	6
Construction	16,829	17,857	1,028	\$58,530	\$63,773	\$5,243	1,621	1,660	39
Manufacturing	55,178	56,826	1,648	\$73,367	\$76,563	\$3,196	795	801	6
Trade, Transportation, and Utilities	53,930	55,551	1,621	\$45,740	\$47,685	\$1,944	3,624	3,729	105
Information	3,848	3,699	-149	\$67,050	\$68,596	\$1,546	350	395	45
Financial Activities	12,304	12,819	515	\$63,739	\$67,394	\$3,654	1,766	1,805	39
Professional and Business Services	36,205	36,980	775	\$73,567	\$77,321	\$3,755	3,733	4,156	423
Education and Health Services	46,444	47,667	1,223	\$50,983	\$52,526	\$1,543	2,040	2,130	90
Leisure and Hospitality	33,484	34,168	684	\$20,511	\$21,505	\$995	1,637	1,672	35
Other Services	7,371	7,720	349	\$42,167	\$44,931	\$2,764	1,232	1,314	82
Federal Government	5,194	5,326	132	\$75,854	\$80,761	\$4,907	152	150	-2
Local Government	34,201	34,875	674	\$45,378	\$46,590	\$1,211	367	368	1
State Government	5,600	6,051	451	\$55,913	\$59,620	\$3,707	93	103	10
Total, All Industries	311,934	320,851	8,917	\$54,240	\$56,717	\$2,477	17,711	18,567	856

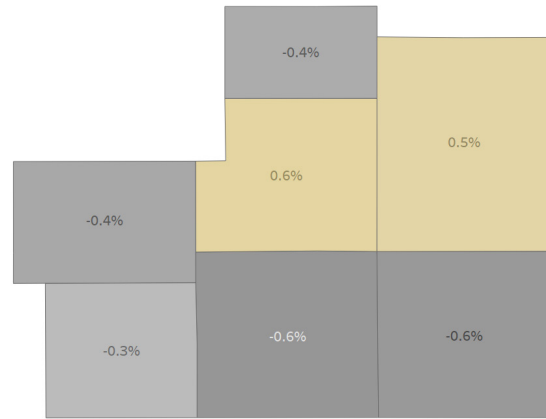
Source: CEDBR, BLS-QCEW



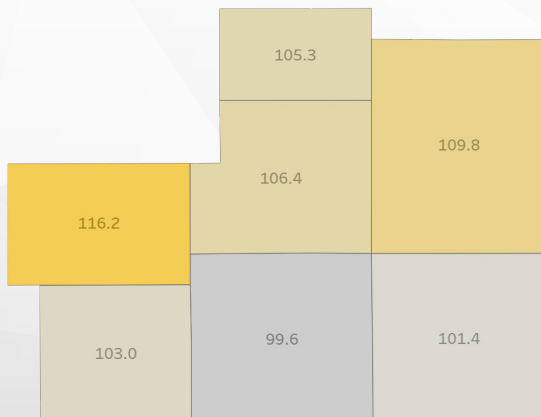
Employment Growth — 2018-2023



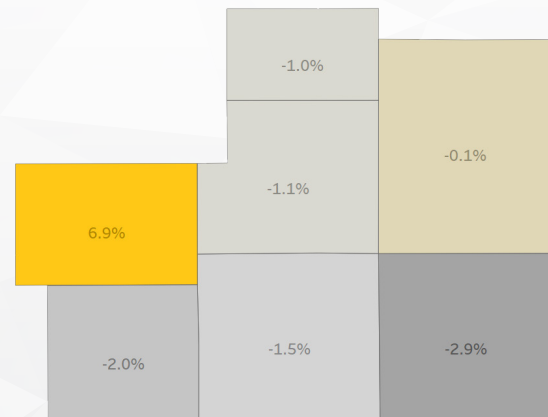
Population Growth — 2018-2023



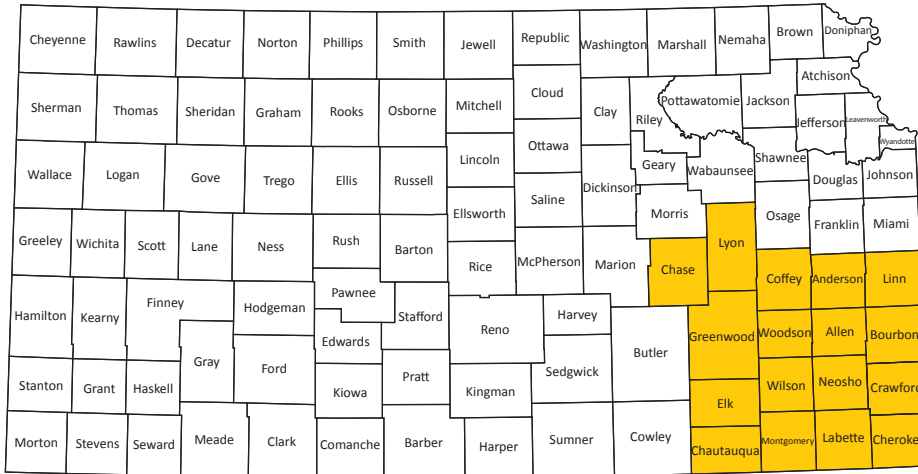
Current Index — 2018-2023



Year-Over-Year Growth — Current Index



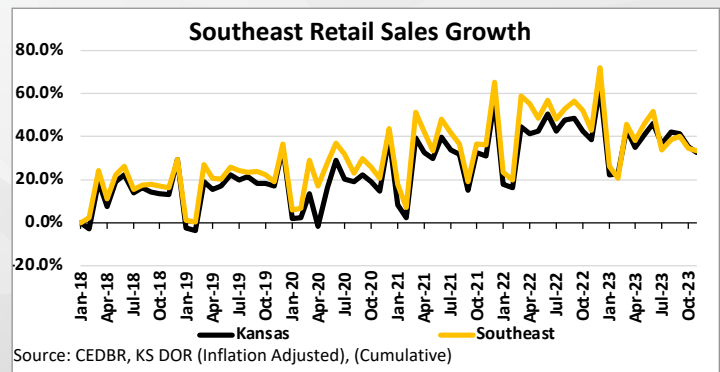
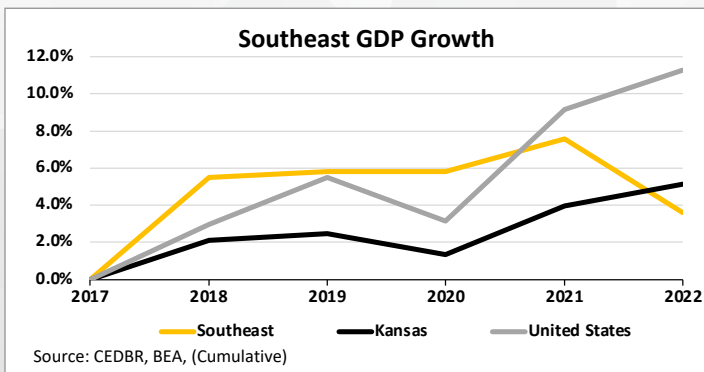
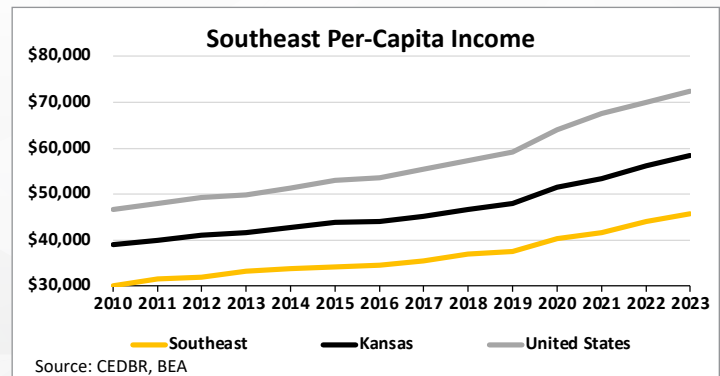
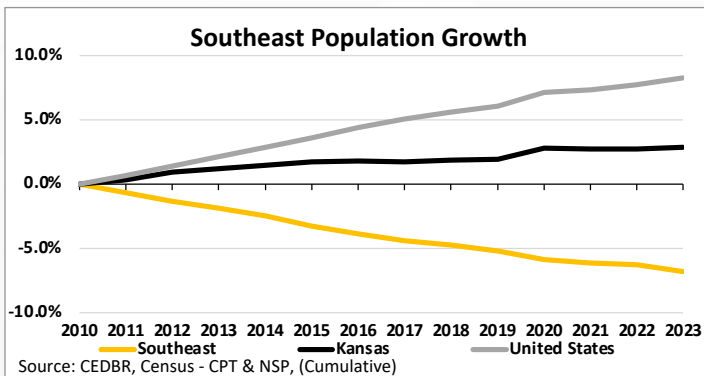
Regional Profiles | Southeast Kansas

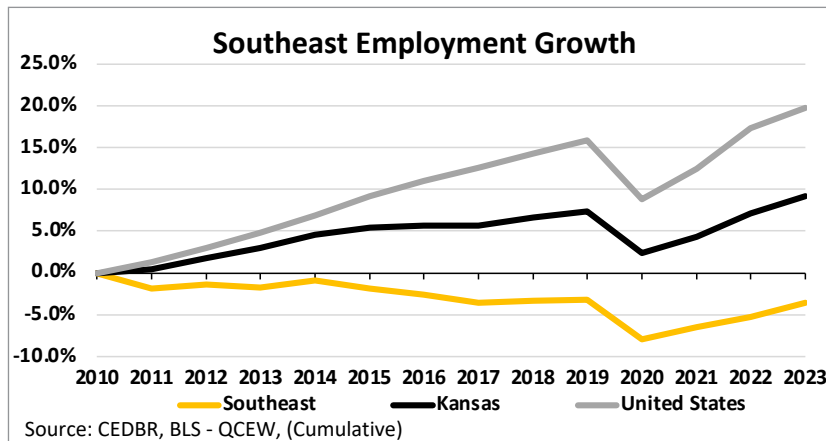


Share of State

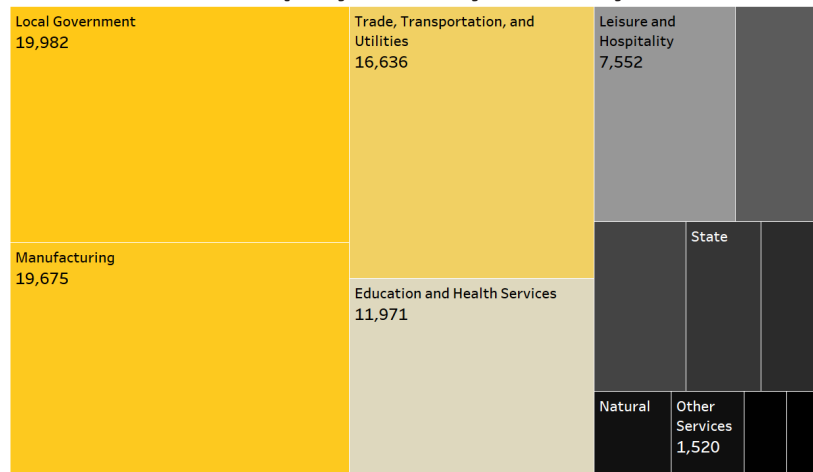
Employment 6.8%
Population 8.0%
GDP 6.0%

Regional Indicators





Employment by Industry

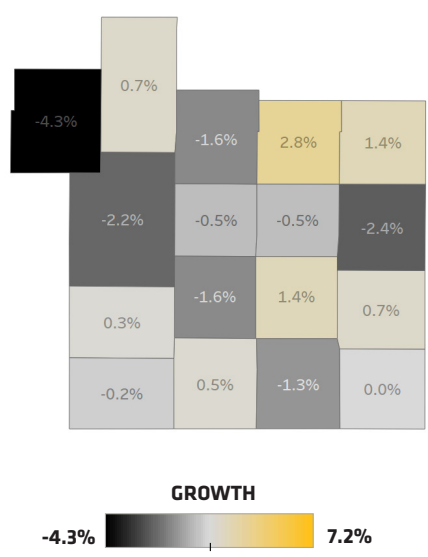


EMPLOYMENT BY INDUSTRY									
Southeast Region	Employment			Annual Pay			Establishments		
Industry	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	1,641	1,606	-35	\$49,733	\$50,018	\$285	307	309	2
Construction	3,437	3,871	434	\$55,302	\$58,762	\$3,460	496	535	39
Manufacturing	19,813	19,675	-138	\$56,274	\$59,434	\$3,160	345	359	14
Trade, Transportation, and Utilities	16,022	16,636	614	\$46,062	\$46,352	\$289	1,394	1,426	32
Information	893	885	-8	\$49,393	\$50,281	\$888	95	104	9
Financial Activities	2,717	2,779	62	\$47,684	\$50,119	\$2,435	567	569	2
Professional and Business Services	4,939	4,904	-35	\$54,485	\$55,317	\$832	831	887	56
Education and Health Services	11,679	11,971	292	\$39,012	\$40,306	\$1,294	1,717	1,866	149
Leisure and Hospitality	7,422	7,552	130	\$15,948	\$16,821	\$872	559	575	16
Other Services	1,541	1,520	-21	\$35,297	\$36,211	\$915	385	400	15
Federal Government	820	829	9	\$54,940	\$58,544	\$3,604	170	167	-3
Local Government	19,808	19,982	174	\$36,748	\$38,856	\$2,107	400	404	4
State Government	3,155	3,179	24	\$49,693	\$51,987	\$2,294	151	161	10
Total, All Industries	94,079	95,604	1,525	\$43,930	\$45,669	\$1,739	7,448	7,743	295

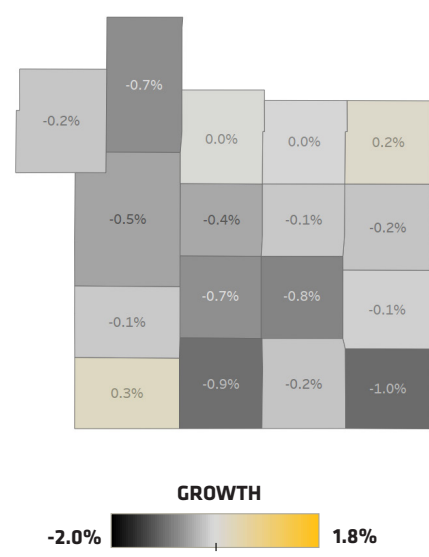
Source: CEDBR, BLS-QCEW



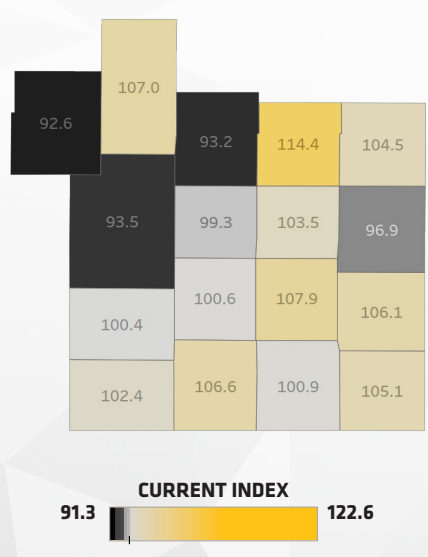
Employment Growth — 2018-2023



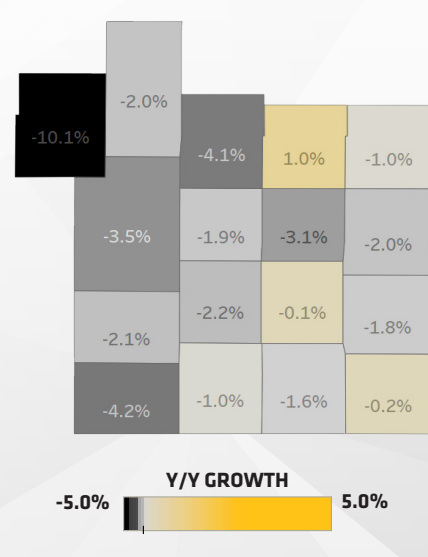
Population Growth — 2018-2023



Current Index — 2018-2023



Year-Over-Year Growth — Current Index



County Highlights | Barton County

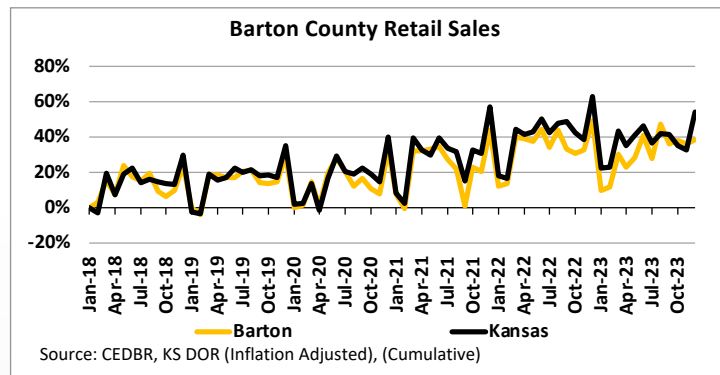
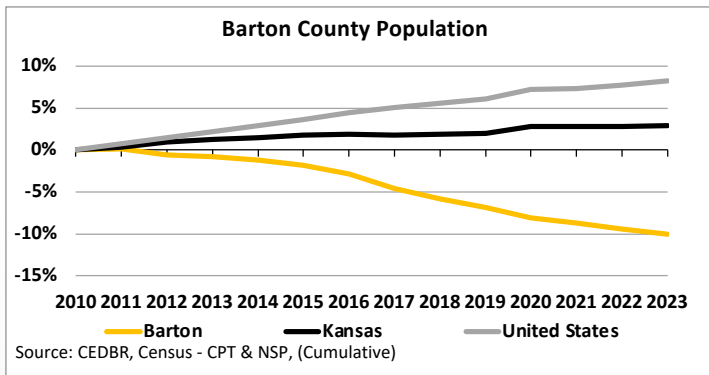
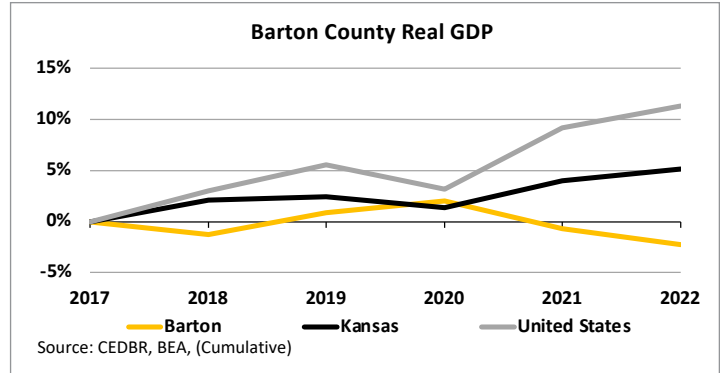
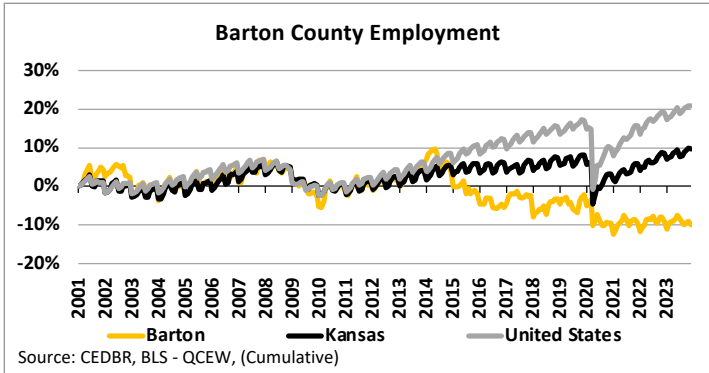


19.2%
Employment

18.8%
Population

20.3%
Retail Sales

**Share of
Region**



EMPLOYMENT BY INDUSTRY									
Barton County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	661	698	37	\$58,028	\$57,895	-\$133	94	101	7
Construction	639	618	-21	\$61,901	\$64,253	\$2,352	75	72	-3
Manufacturing	1,045	1,047	2	\$46,357	\$46,797	\$440	39	39	0
Trade, Transportation, and Utilities	2,448	2,412	-36	\$48,009	\$49,995	\$1,986	205	199	-6
Information	70	71	1	\$42,487	\$43,959	\$1,472	13	13	0
Financial Activities	673	680	7	\$56,206	\$58,846	\$2,640	98	95	-3
Professional and Business Services	808	831	23	\$58,243	\$64,326	\$6,083	98	106	8
Education and Health Services	1,888	1,923	35	\$42,936	\$45,210	\$2,274	71	74	3
Leisure and Hospitality	812	769	-43	\$16,698	\$17,759	\$1,061	66	59	-7
Other Services	176	167	-9	\$40,169	\$44,290	\$4,121	49	47	-2
Federal Government	64	66	2	\$54,935	\$56,264	\$1,329	11	12	1
Local Government	2,098	2,086	-12	\$36,067	\$38,455	\$2,388	56	57	1
State Government	131	133	2	\$49,236	\$52,840	\$3,604	15	14	-1
Total, All Industries	11,512	11,503	-9	\$45,086	\$47,409	\$2,323	888	887	-1

Source: CEDBR, BLS-QCEW

Barton County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	102.64	103.56	102.97	102.79	99.68	101.77	104.38	101.55

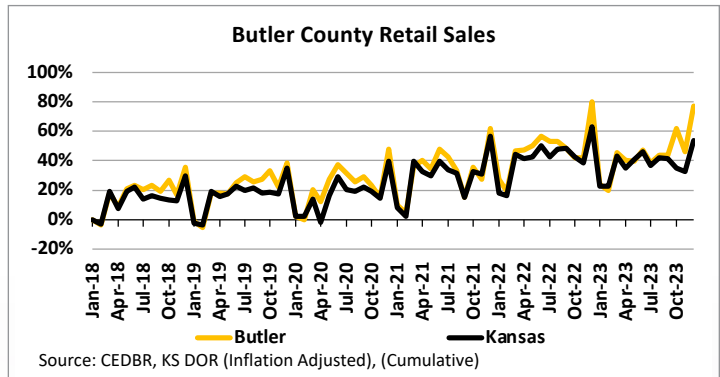
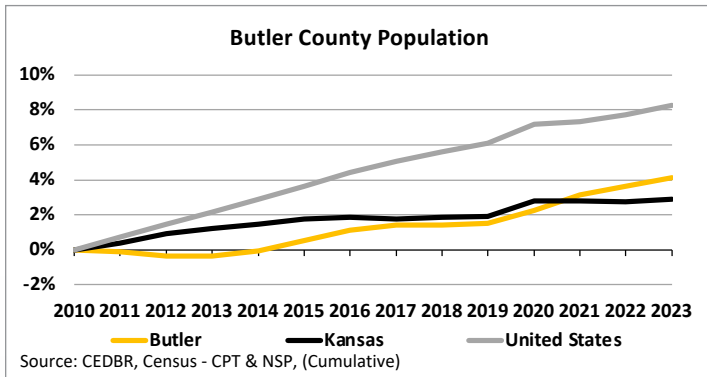
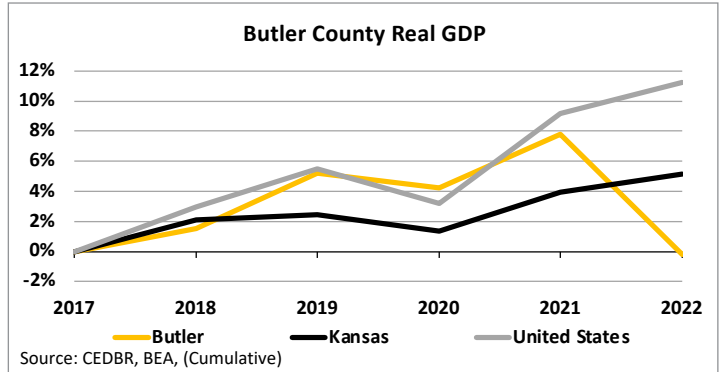
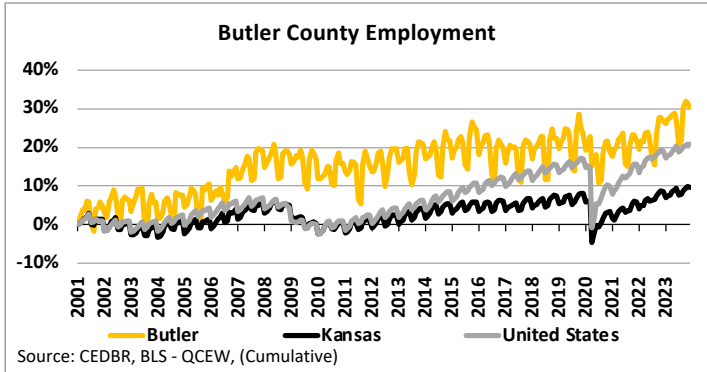
County Highlights | Butler County

6.2%
Employment

9.8%
Population

6.9%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Butler County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	270	244	-26	\$48,966	\$51,063	\$2,097	48	44	-4
Construction	1,327	1,505	178	\$55,302	\$64,237	\$8,935	180	199	19
Manufacturing	2,037	1,944	-93	\$80,678	\$86,068	\$5,390	55	53	-2
Trade, Transportation, and Utilities	3,020	3,330	310	\$45,031	\$47,532	\$2,501	289	305	16
Information	47	55	8	\$58,574	\$58,898	\$324	28	35	7
Financial Activities	582	577	-5	\$55,734	\$57,617	\$1,883	160	163	3
Professional and Business Services	1,233	1,482	249	\$62,813	\$70,006	\$7,193	285	334	49
Education and Health Services	3,125	3,277	152	\$40,726	\$40,928	\$202	179	191	12
Leisure and Hospitality	1,900	1,828	-72	\$19,187	\$19,899	\$712	121	116	-5
Other Services	396	417	21	\$37,289	\$38,059	\$770	97	106	9
Federal Government	121	123	2	\$54,555	\$56,793	\$2,238	18	18	0
Local Government	4,656	4,677	21	\$38,697	\$39,560	\$863	76	75	-1
State Government	489	542	53	\$60,112	\$62,858	\$2,746	16	17	1
Total, All Industries	19,201	20,001	800	\$46,567	\$49,369	\$2,802	1,550	1,655	105

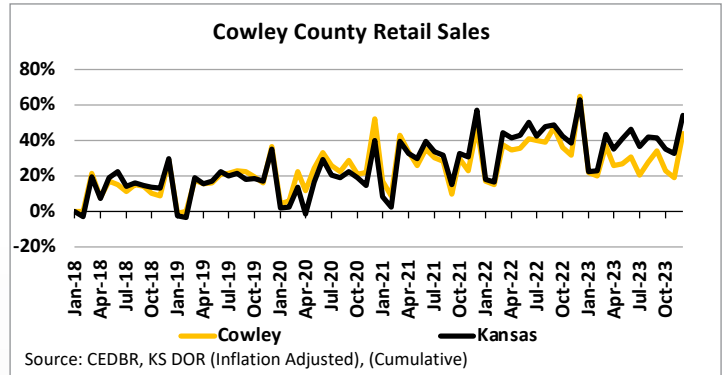
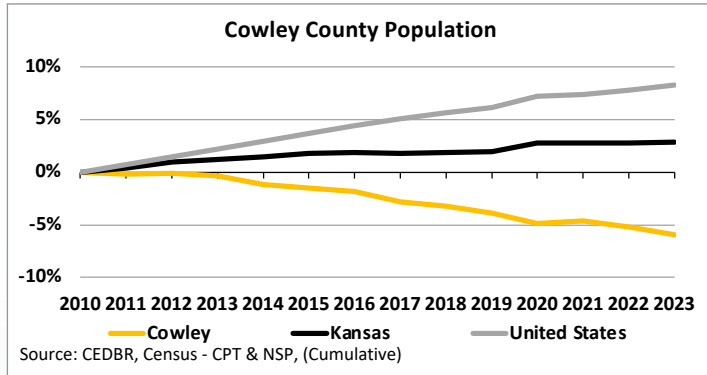
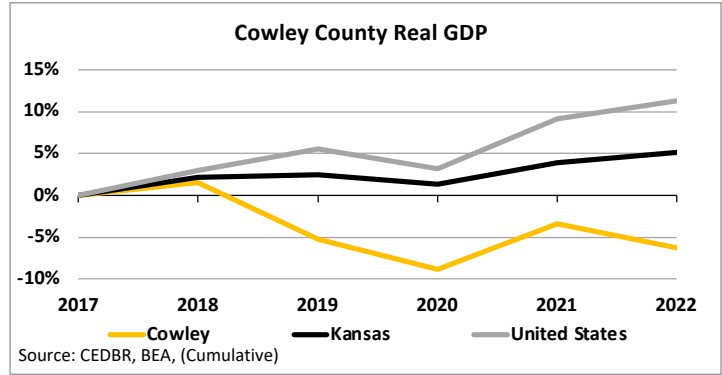
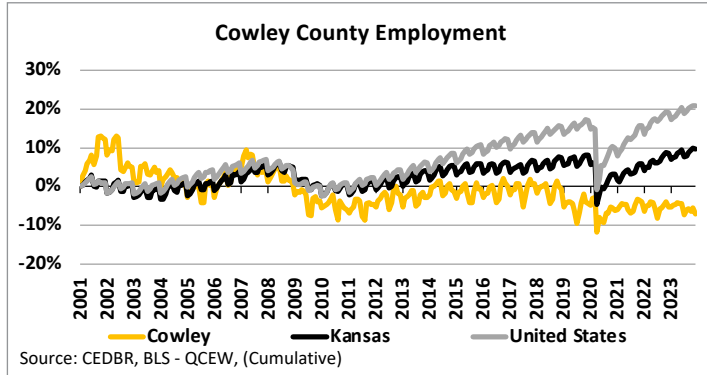
Source: CEDBR, BLS-QCEW

Butler County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	101.32	100.54	103.28	103.42	101.09	106.46	109.91	109.81

County Highlights | Cowley County



4.3% Employment	4.9% Population	3.2% Retail Sales	Share of Region
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EMPLOYMENT BY INDUSTRY									
Cowley County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	88	85	-3	\$38,874	\$44,795	\$5,921	26	30	4
Construction	321	413	92	\$60,697	\$69,019	\$8,322	54	60	6
Manufacturing	4,002	3,816	-186	\$60,895	\$62,243	\$1,348	43	47	4
Trade, Transportation, and Utilities	1,831	1,876	45	\$39,057	\$41,265	\$2,208	167	166	-1
Information	94	94	0	\$48,423	\$48,934	\$511	15	16	1
Financial Activities	387	358	-29	\$59,599	\$61,994	\$2,395	62	59	-3
Professional and Business Services	774	775	1	\$36,448	\$38,976	\$2,528	112	130	18
Education and Health Services	1,283	1,267	-16	\$36,898	\$37,838	\$940	73	77	4
Leisure and Hospitality	1,125	1,064	-61	\$16,869	\$17,342	\$473	75	76	1
Other Services	196	225	29	\$30,890	\$35,848	\$4,958	50	54	4
Federal Government	95	95	0	\$60,653	\$61,630	\$977	14	14	0
Local Government	2,942	2,962	20	\$40,999	\$40,912	-\$87	52	51	-1
State Government	392	472	80	\$49,685	\$52,295	\$2,610	12	13	1
Total, All Industries	13,530	13,501	-29	\$45,247	\$46,690	\$1,443	754	793	39

Source: CEDBR, BLS-QCEW

Cowley County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	100.38	100.59	102.05	98.70	97.56	102.65	104.43	101.37

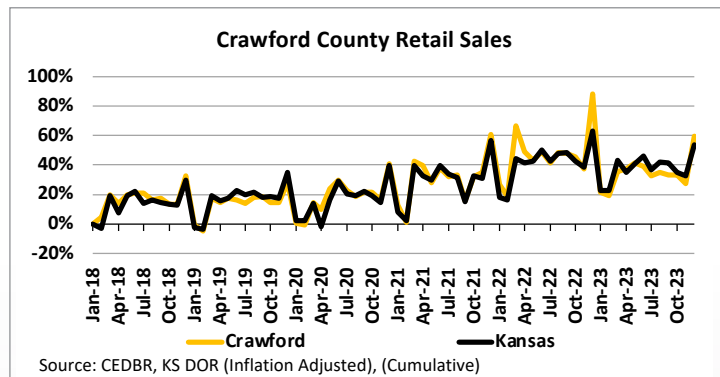
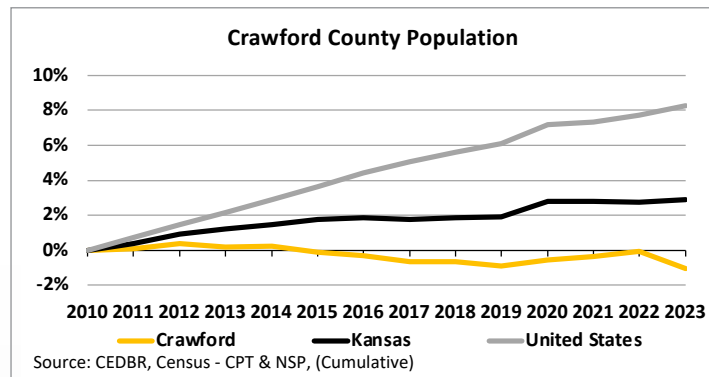
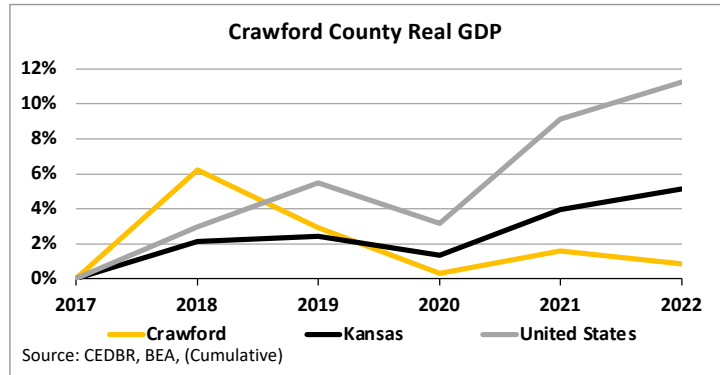
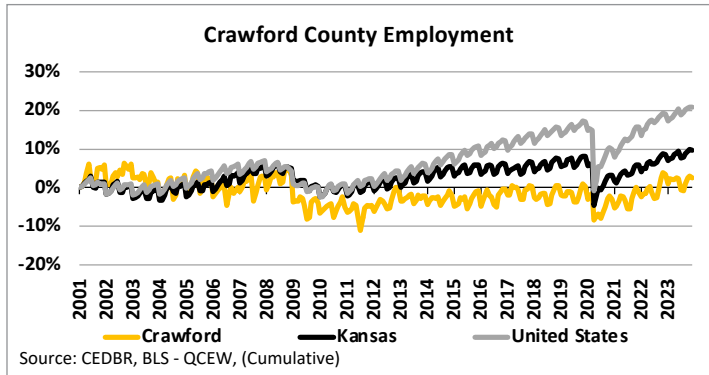
County Highlights | Crawford County

18.5%
Employment

16.7%
Population

18.1%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Crawford County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	108	131	23	\$44,523	\$47,188	\$2,665	25	31	6
Construction	773	834	61	\$51,691	\$50,489	-\$1,202	89	100	11
Manufacturing	2,834	2,849	15	\$51,543	\$53,794	\$2,251	47	49	2
Trade, Transportation, and Utilities	2,938	2,995	57	\$41,989	\$43,054	\$1,065	220	227	7
Information	262	301	39	\$57,481	\$58,075	\$594	19	21	2
Financial Activities	451	452	1	\$46,418	\$50,617	\$4,199	96	99	3
Professional and Business Services	1,184	1,184	0	\$48,647	\$50,252	\$1,605	153	169	16
Education and Health Services	2,415	2,526	111	\$48,879	\$48,482	-\$397	125	125	0
Leisure and Hospitality	1,948	1,929	-19	\$17,767	\$18,652	\$885	99	103	4
Other Services	230	248	18	\$30,709	\$30,860	\$151	67	66	-1
Federal Government	85	84	-1	\$53,613	\$57,838	\$4,225	16	15	-1
Local Government	3,018	3,051	33	\$35,464	\$37,569	\$2,105	37	38	1
State Government	1,076	1,083	7	\$52,237	\$52,900	\$663	19	19	0
Total, All Industries	17,322	17,666	344	\$42,449	\$43,765	\$1,316	1,011	1,060	49

Source: CEDBR, BLS-QCEW

Crawford County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	100.15	100.65	102.00	101.01	99.29	104.32	108.04	106.13

County Highlights | Douglas County

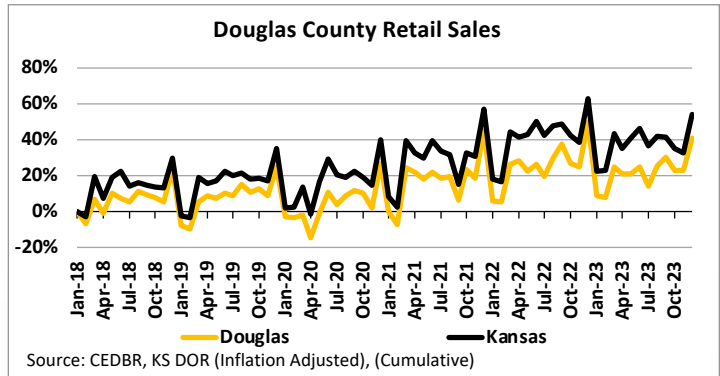
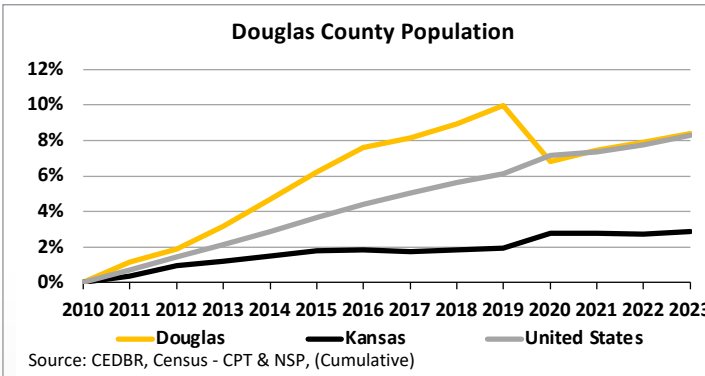
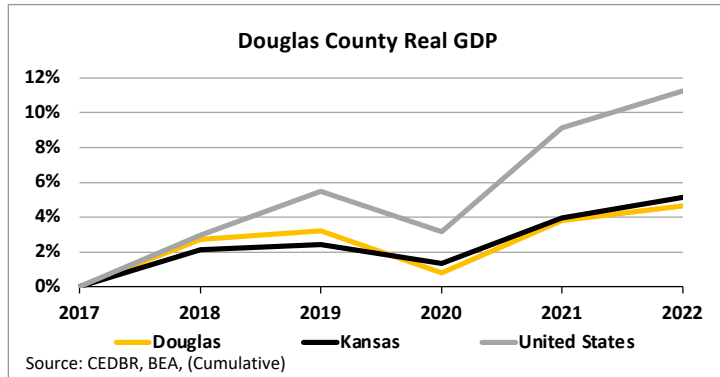
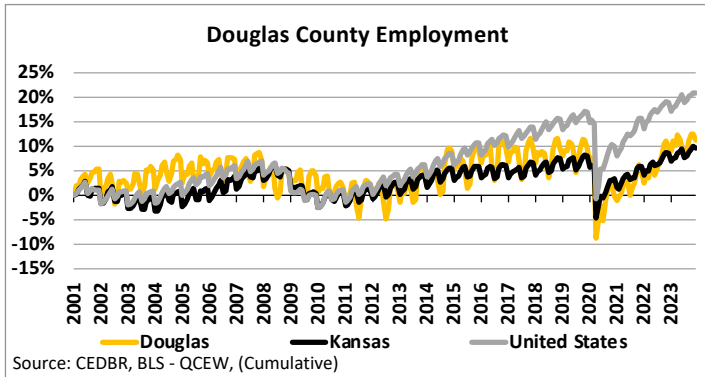


19.8%
Employment

20.7%
Population

20.8%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Douglas County	Employment			Annual Pay			Establishments		
Industry	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	105	102	-3	\$35,861	\$37,949	\$2,088	28	27	-1
Construction	1,804	1,950	146	\$58,043	\$66,226	\$8,183	295	297	2
Manufacturing	4,774	5,002	228	\$60,947	\$62,389	\$1,442	94	106	12
Trade, Transportation, and Utilities	7,409	7,506	97	\$40,302	\$42,336	\$2,034	571	592	21
Information	587	525	-62	\$69,130	\$78,986	\$9,856	120	148	28
Financial Activities	1,674	1,638	-36	\$59,455	\$64,658	\$5,203	338	353	15
Professional and Business Services	4,969	5,149	180	\$62,016	\$66,737	\$4,721	882	1,008	126
Education and Health Services	5,464	5,735	271	\$41,620	\$43,249	\$1,629	388	403	15
Leisure and Hospitality	7,425	7,996	571	\$19,712	\$20,507	\$795	371	386	15
Other Services	2,170	2,350	180	\$43,385	\$45,312	\$1,927	248	258	10
Federal Government	430	470	40	\$74,403	\$76,567	\$2,164	17	17	0
Local Government	6,715	6,708	-7	\$53,643	\$56,108	\$2,465	40	41	1
State Government	4,857	5,141	284	\$68,568	\$71,496	\$2,928	18	23	5
Total, All Industries	48,382	50,272	1,890	\$48,353	\$50,769	\$2,416	3,410	3,657	247

Source: CEDBR, BLS-QCEW

Douglas County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	100.80	100.56	102.37	102.03	97.66	103.04	107.13	106.62

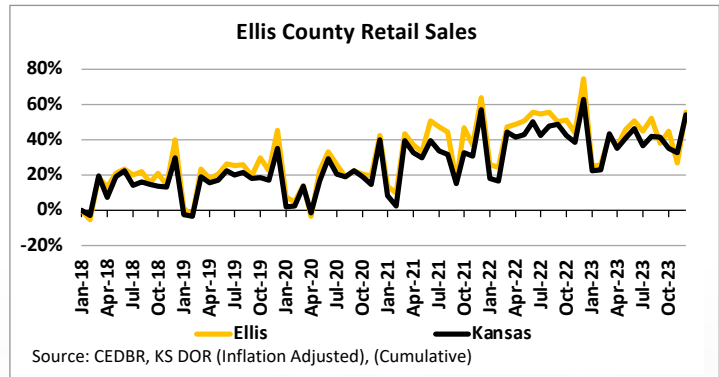
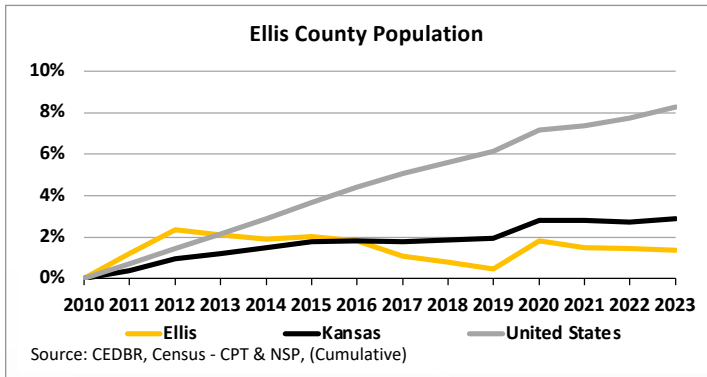
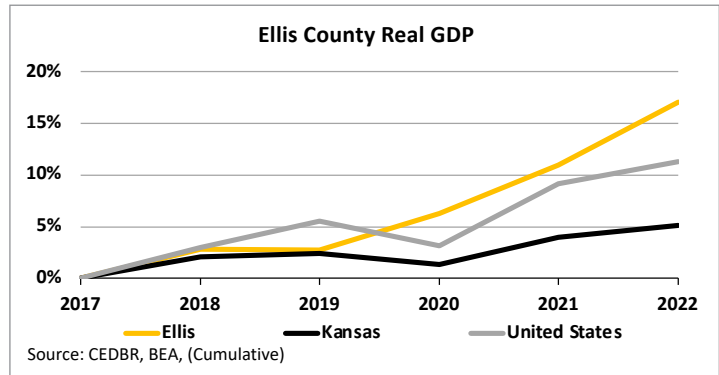
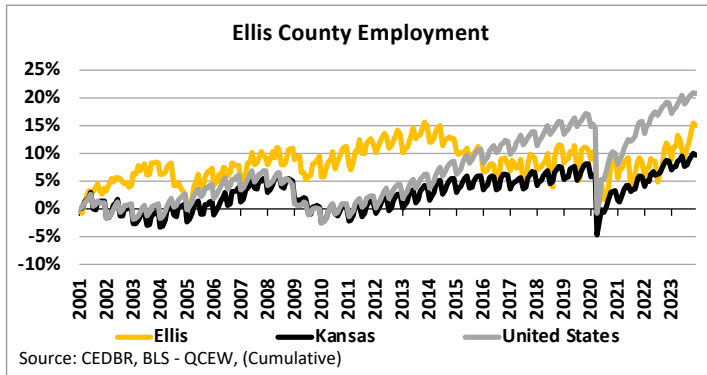
County Highlights | Ellis County

26.2%
Employment

21.6%
Population

29.3%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Ellis County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	522	555	33	\$60,205	\$64,718	\$4,513	92	90	-2
Construction	545	596	51	\$49,307	\$55,255	\$5,948	97	99	2
Manufacturing	840	922	82	\$59,660	\$60,686	\$1,026	27	26	-1
Trade, Transportation, and Utilities	3,023	3,080	57	\$39,312	\$39,604	\$292	275	272	-3
Information	343	299	-44	\$60,113	\$67,616	\$7,503	18	16	-2
Financial Activities	680	678	-2	\$60,230	\$59,853	-\$377	114	112	-2
Professional and Business Services	934	1,042	108	\$62,016	\$70,021	\$8,005	143	154	11
Education and Health Services	3,186	3,279	93	\$50,205	\$50,400	\$195	126	125	-1
Leisure and Hospitality	1,655	1,810	155	\$17,595	\$18,384	\$789	85	92	7
Other Services	400	436	36	\$34,977	\$36,598	\$1,621	71	70	-1
Federal Government	136	135	-1	\$71,553	\$76,825	\$5,272	13	12	-1
Local Government	1,583	1,557	-26	\$33,885	\$36,803	\$2,918	22	21	-1
State Government	1,323	1,302	-21	\$52,763	\$54,411	\$1,648	24	23	-1
Total, All Industries	15,168	15,691	523	\$45,023	\$46,751	\$1,728	1,105	1,113	8

Source: CEDBR, BLS-QCEW

Ellis County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	101.31	100.41	102.01	101.00	97.86	101.65	104.43	103.35

County Highlights | Finney County

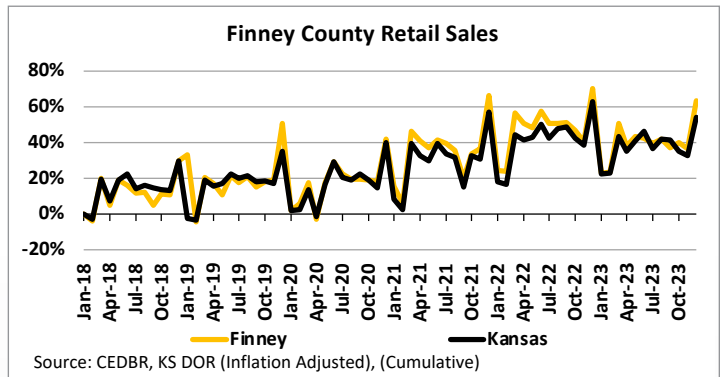
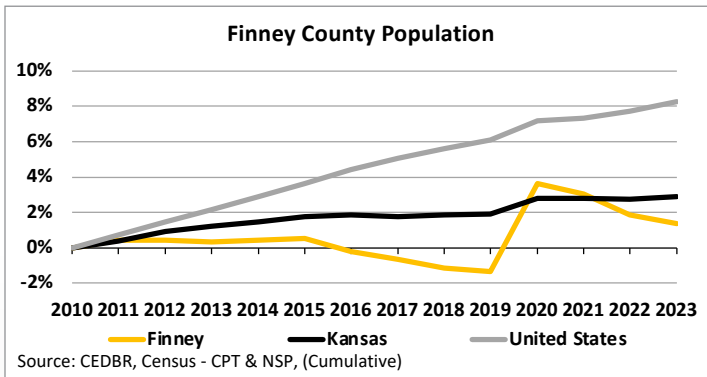
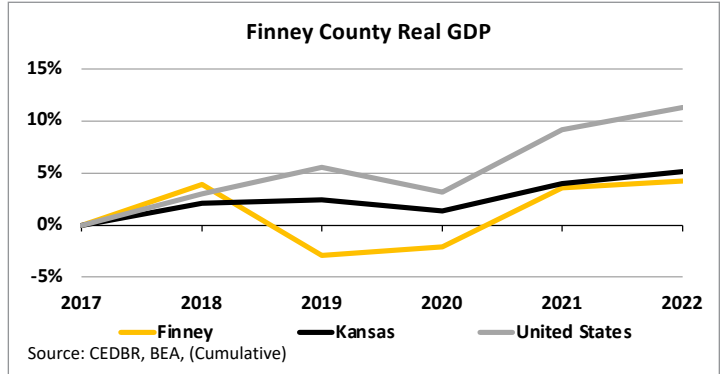
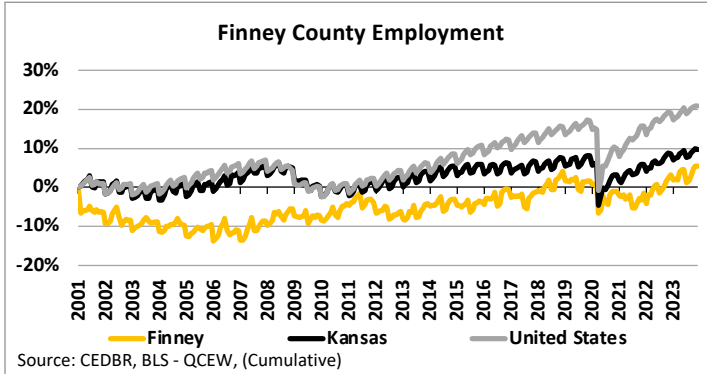


25.6%
Employment

23.2%
Population

30.8%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Finney County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	815	941	126	\$59,742	\$61,691	\$1,949	79	83	4
Construction	831	808	-23	\$59,096	\$57,974	-\$1,122	108	110	2
Manufacturing	4,141	4,462	321	\$65,449	\$58,959	-\$6,490	42	43	1
Trade, Transportation, and Utilities	4,495	4,395	-100	\$48,945	\$50,140	\$1,195	324	331	7
Information	114	110	-4	\$37,793	\$38,529	\$736	13	10	-3
Financial Activities	581	593	12	\$60,789	\$64,825	\$4,036	88	86	-2
Professional and Business Services	722	786	64	\$47,983	\$51,510	\$3,527	105	119	14
Education and Health Services	2,214	2,294	80	\$52,708	\$54,542	\$1,834	108	109	1
Leisure and Hospitality	2,019	2,168	149	\$18,587	\$19,025	\$438	93	97	4
Other Services	414	401	-13	\$47,112	\$49,689	\$2,577	78	82	4
Federal Government	88	85	-3	\$73,318	\$77,433	\$4,115	10	9	-1
Local Government	2,665	2,722	57	\$41,435	\$43,961	\$2,526	15	15	0
State Government	214	235	21	\$46,711	\$50,195	\$3,484	17	18	1
Total, All Industries	19,312	20,000	688	\$49,898	\$49,792	-\$106	1,077	1,111	34

Source: CEDBR, BLS-QCEW

Finney County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	98.85	98.65	102.17	101.37	99.67	103.25	106.81	105.33

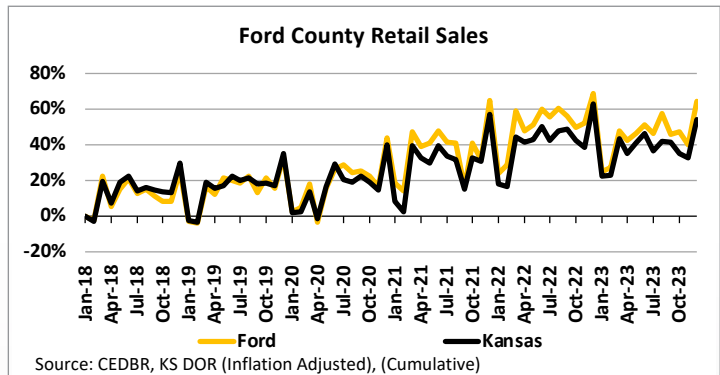
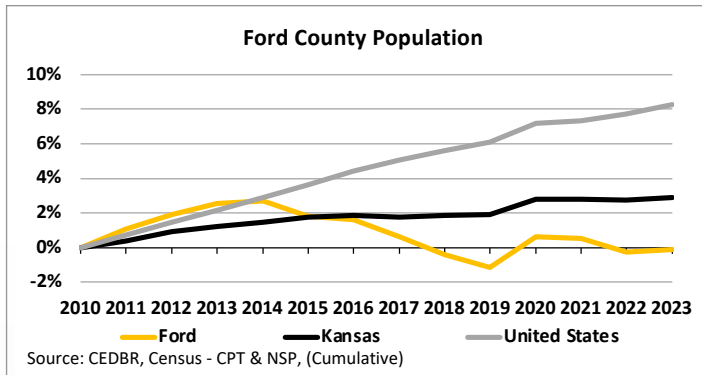
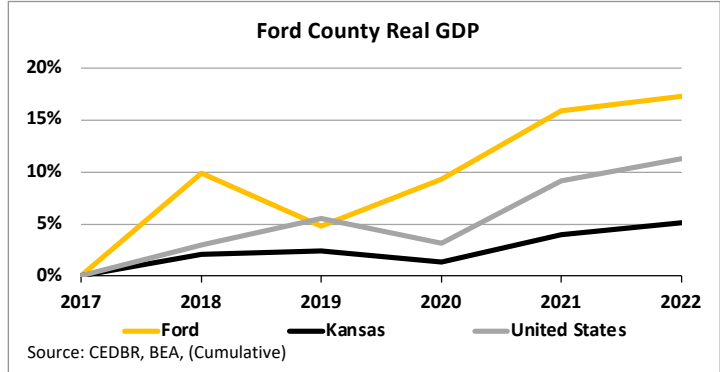
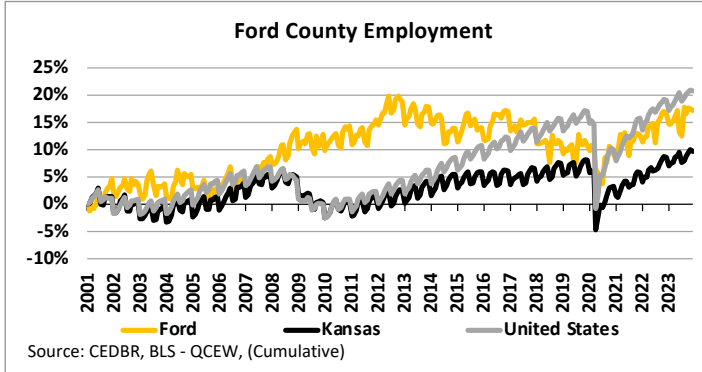
County Highlights | Ford County

22.8%
Employment

20.9%
Population

21.3%
Retail Sales

**Share of
Region**



EMPLOYMENT BY INDUSTRY									
Ford County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	338	356	18	\$54,733	\$58,785	\$4,052	36	37	1
Construction	531	454	-77	\$54,332	\$54,243	-\$89	67	69	2
Manufacturing	6,486	6,684	198	\$71,540	\$65,771	-\$5,769	38	35	-3
Trade, Transportation, and Utilities	2,890	2,951	61	\$45,772	\$46,847	\$1,075	219	220	1
Information	131	114	-17	\$57,165	\$62,646	\$5,481	14	14	0
Financial Activities	350	347	-3	\$62,933	\$65,962	\$3,029	76	73	-3
Professional and Business Services	1,165	1,194	29	\$46,480	\$49,094	\$2,614	98	102	4
Education and Health Services	967	970	3	\$63,597	\$58,477	-\$5,120	65	69	4
Leisure and Hospitality	1,739	1,784	45	\$21,695	\$22,890	\$1,195	98	99	1
Other Services	290	324	34	\$49,605	\$53,836	\$4,231	58	64	6
Federal Government	197	181	-16	\$73,208	\$77,789	\$4,581	14	14	0
Local Government	2,235	2,181	-54	\$41,471	\$44,443	\$2,972	30	31	1
State Government	224	241	17	\$47,735	\$50,810	\$3,075	20	23	3
Total, All Industries	17,542	17,780	238	\$54,649	\$53,446	-\$1,203	834	850	16

Source: CEDBR, BLS-QCEW

Ford County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	101.22	100.81	101.18	100.06	100.09	106.31	109.65	106.62

County Highlights | Franklin County

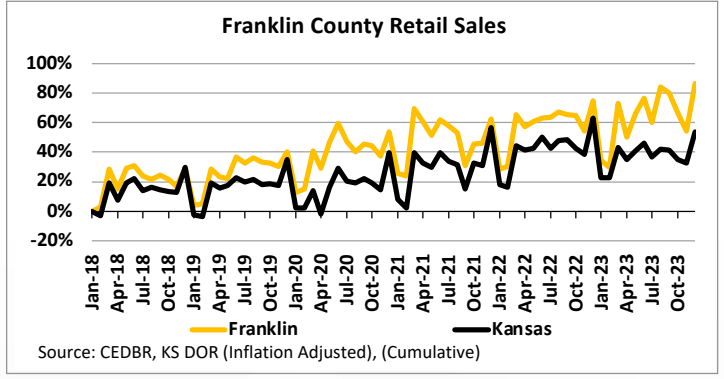
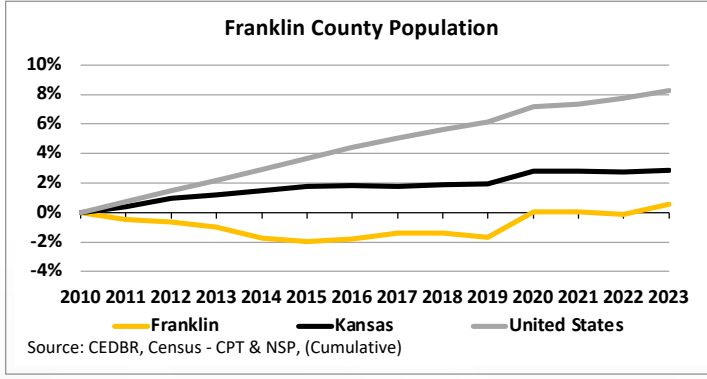
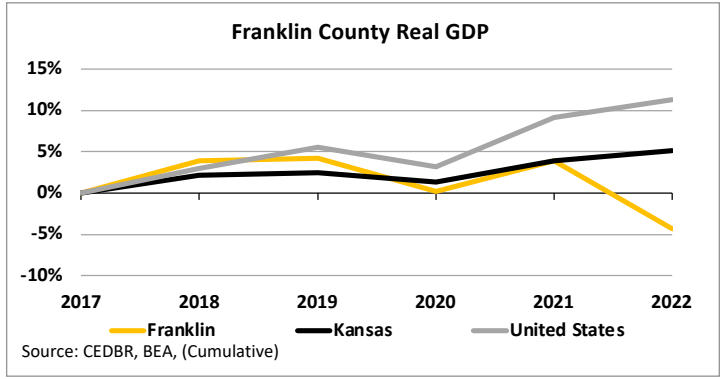
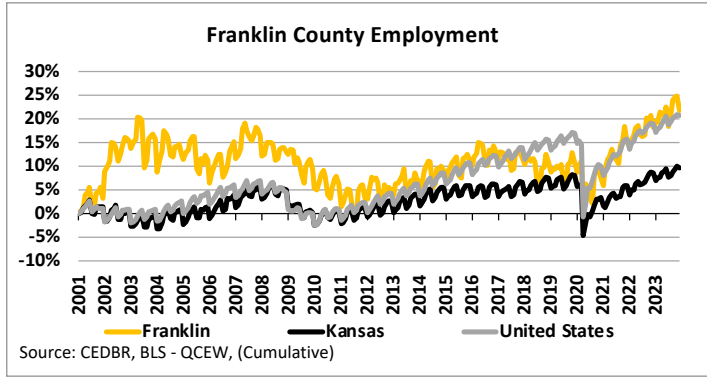


4.0%
Employment

4.5%
Population

4.2%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Franklin County Industry	Employment			Annual Pay			Establishments		
	2021	2022	Difference	2021	2022	Difference	2021	2022	Difference
Natural Resources and Mining	167	156	-11	\$51,373	\$55,438	\$4,065	25	29	4
Construction	393	460	67	\$52,613	\$58,394	\$5,781	80	81	1
Manufacturing	775	858	83	\$55,041	\$59,335	\$4,294	25	26	1
Trade, Transportation, and Utilities	3,467	3,601	134	\$46,799	\$48,361	\$1,562	140	142	2
Information	22	27	5	\$27,900	\$39,273	\$11,373	7	8	1
Financial Activities	204	193	-11	\$77,929	\$56,361	-\$21,568	45	46	1
Professional and Business Services	591	705	114	\$45,522	\$45,910	\$388	86	99	13
Education and Health Services	1,416	1,391	-25	\$42,563	\$44,669	\$2,106	57	56	-1
Leisure and Hospitality	769	820	51	\$15,338	\$16,644	\$1,306	50	52	2
Other Services	159	162	3	\$38,720	\$42,220	\$3,500	48	45	-3
Federal Government	63	61	-2	\$57,531	\$63,131	\$5,600	13	13	0
Local Government	1,410	1,434	24	\$39,673	\$39,570	-\$103	32	32	0
State Government	68	67	-1	\$41,177	\$43,102	\$1,925	9	10	1
Total, All Industries	9,504	9,934	430	\$43,998	\$45,394	\$1,396	616	638	22

Source: CEDBR, BLS-QCEW

Franklin County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	101.72	100.83	101.43	100.34	99.12	105.78	110.11	109.44

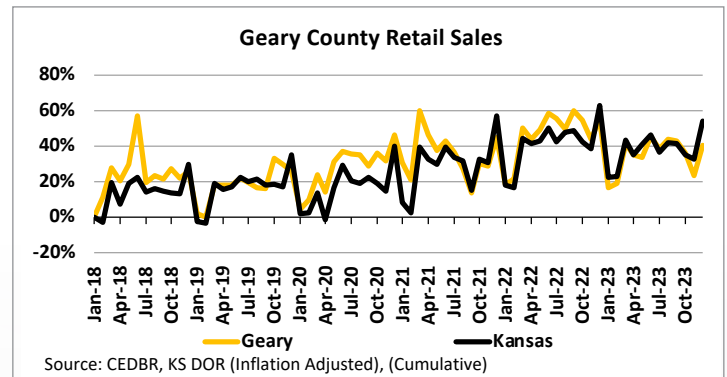
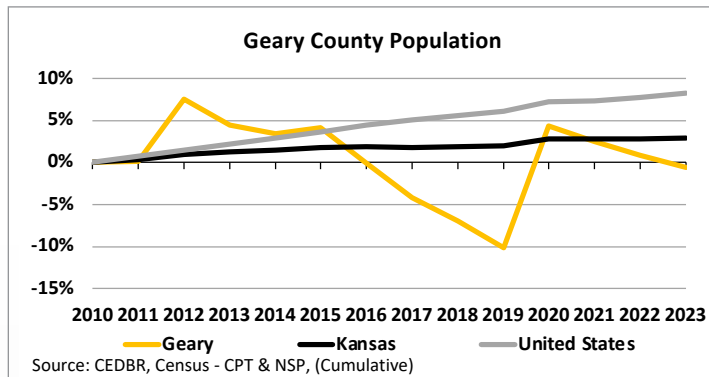
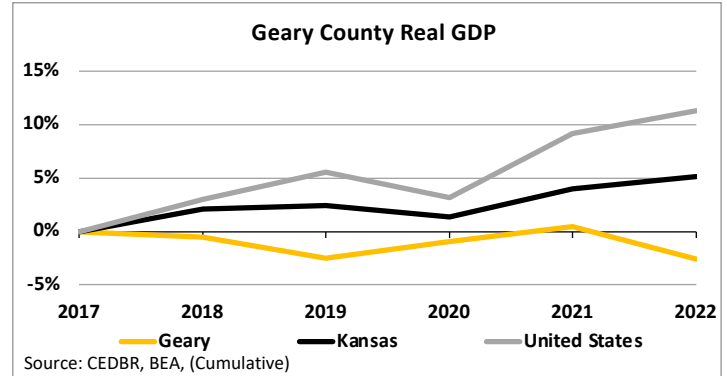
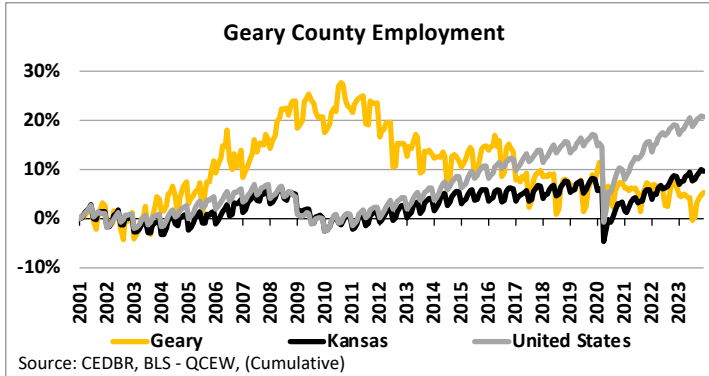
County Highlights | Geary County

4.9%
Employment

6.1%
Population

5.0%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Geary County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	48	37	-11	\$27,376	\$25,885	-\$1,491	7	6	-1
Construction	215	176	-39	\$57,308	\$60,123	\$2,815	54	57	3
Manufacturing	608	820	212	\$57,504	\$58,504	\$1,000	13	11	-2
Trade, Transportation, and Utilities	2,565	2,427	-138	\$35,792	\$38,031	\$2,239	142	137	-5
Information	61	61	0	\$43,697	\$46,311	\$2,614	18	16	-2
Financial Activities	497	485	-12	\$55,779	\$56,414	\$635	97	93	-4
Professional and Business Services	1,431	1,397	-34	\$55,802	\$61,319	\$5,517	167	184	17
Education and Health Services	582	607	25	\$44,165	\$43,377	-\$788	51	58	7
Leisure and Hospitality	1,371	1,353	-18	\$19,931	\$21,168	\$1,237	86	83	-3
Other Services	244	237	-7	\$28,650	\$31,626	\$2,976	48	54	6
Federal Government	2,733	2,678	-55	\$69,167	\$72,808	\$3,641	20	20	0
Local Government	2,174	2,013	-161	\$42,791	\$41,094	-\$1,697	14	14	0
State Government	157	166	9	\$42,819	\$46,137	\$3,318	14	15	1
Total, All Industries	12,684	12,460	-224	\$47,253	\$49,409	\$2,156	730	747	17

Source: CEDBR, BLS-QCEW

Geary County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	103.00	99.57	101.04	99.75	100.01	103.41	105.36	101.54

County Highlights | Harvey County

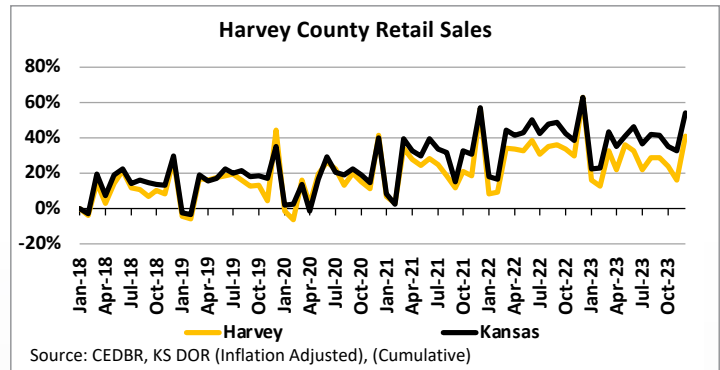
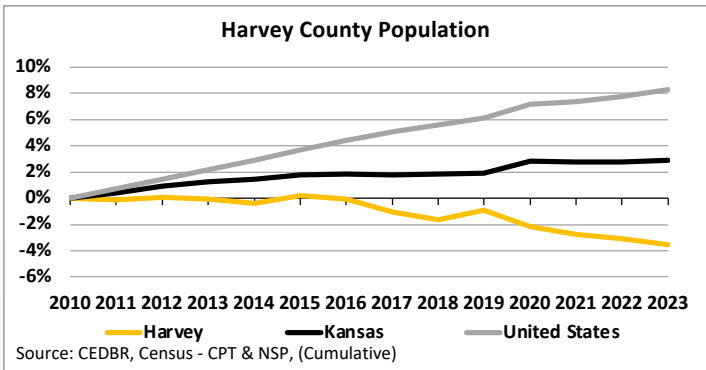
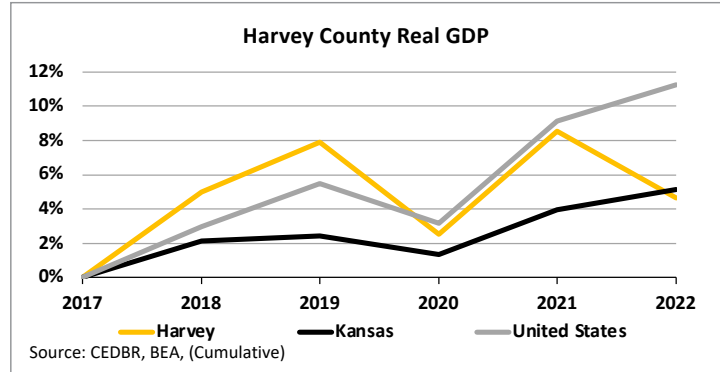
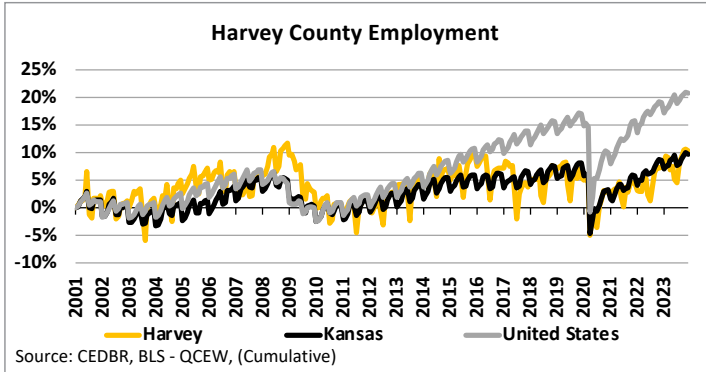


4.5%
Employment

4.8%
Population

3.3%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Harvey County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	91	89	-2	\$54,851	\$55,603	\$752	18	23	5
Construction	686	687	1	\$59,638	\$63,551	\$3,913	81	85	4
Manufacturing	3,873	3,680	-193	\$61,313	\$64,631	\$3,318	60	59	-1
Trade, Transportation, and Utilities	1,726	2,033	307	\$34,085	\$34,485	\$400	149	159	10
Information	31	21	-10	\$76,720	\$81,508	\$4,788	16	13	-3
Financial Activities	345	365	20	\$56,197	\$61,634	\$5,437	73	70	-3
Professional and Business Services	512	508	-4	\$52,335	\$58,517	\$6,182	123	145	22
Education and Health Services	3,309	3,483	174	\$44,165	\$44,905	\$740	86	99	13
Leisure and Hospitality	1,061	1,205	144	\$15,949	\$16,582	\$633	64	66	2
Other Services	222	240	18	\$30,294	\$32,076	\$1,782	56	59	3
Federal Government	58	60	2	\$62,314	\$62,644	\$330	10	10	0
Local Government	1,874	1,905	31	\$36,725	\$37,997	\$1,272	43	45	2
State Government	71	73	2	\$42,700	\$46,860	\$4,160	8	9	1
Total, All Industries	13,859	14,348	489	\$45,894	\$46,983	\$1,089	785	841	56

Source: CEDBR, BLS-QCEW

Harvey County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	100.84	99.42	101.41	100.99	98.32	103.79	106.43	105.33

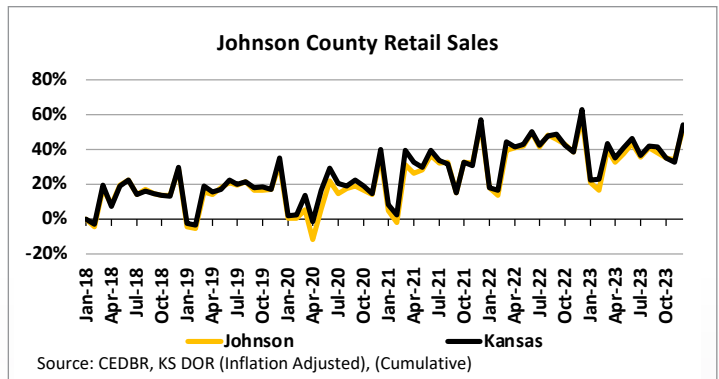
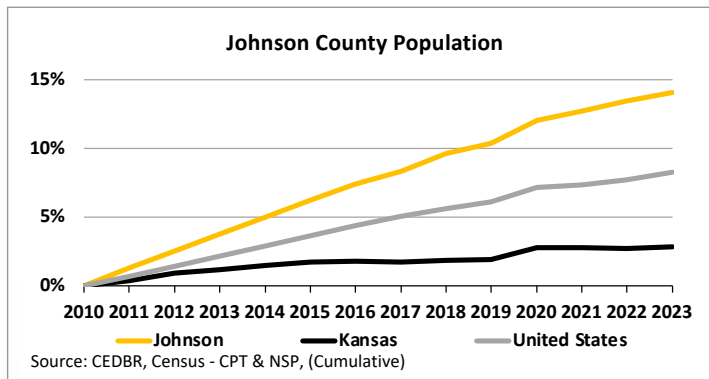
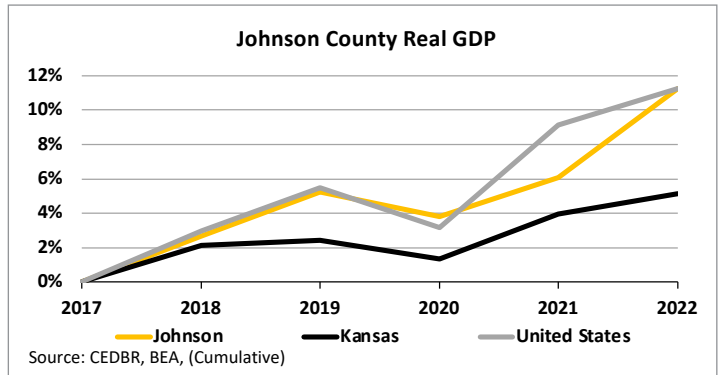
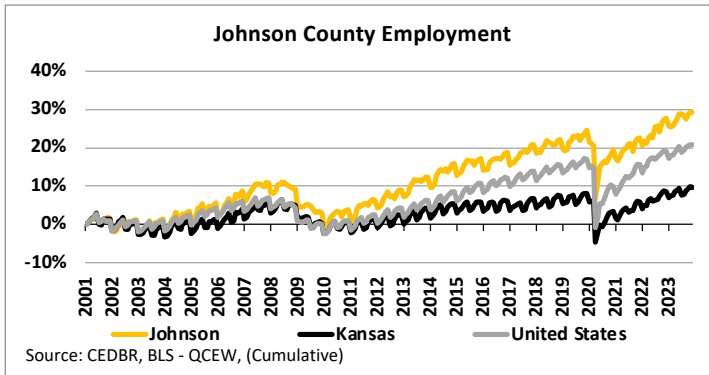
County Highlights | Johnson County

75.2%
Employment

68.3%
Population

76.6%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Johnson County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	399	542	143	\$70,321	\$63,870	-\$6,451	51	52	1
Construction	16,715	17,402	687	\$75,155	\$79,460	\$4,305	1,642	1,658	16
Manufacturing	22,589	23,449	860	\$78,273	\$80,571	\$2,298	639	708	69
Trade, Transportation, and Utilities	77,786	80,047	2,261	\$59,602	\$62,071	\$2,469	5,377	5,687	310
Information	6,968	7,258	290	\$118,173	\$114,180	-\$3,993	1,092	1,284	192
Financial Activities	29,573	29,851	278	\$103,208	\$107,754	\$4,546	3,173	3,325	152
Professional and Business Services	78,697	77,774	-923	\$90,505	\$93,470	\$2,965	8,653	9,595	942
Education and Health Services	53,986	57,196	3,210	\$60,466	\$61,902	\$1,436	3,079	3,330	251
Leisure and Hospitality	32,656	34,385	1,729	\$25,398	\$26,418	\$1,020	1,511	1,579	68
Other Services	9,060	9,945	885	\$45,613	\$48,355	\$2,742	1,611	1,672	61
Federal Government	2,793	3,045	252	\$105,650	\$109,921	\$4,271	45	47	2
Local Government	27,308	27,648	340	\$49,236	\$51,719	\$2,483	50	50	0
State Government	1,275	1,287	12	\$53,558	\$55,357	\$1,799	28	33	5
Total, All Industries	359,808	369,827	10,019	\$69,208	\$71,265	\$2,057	26,949	29,017	2,068

Source: CEDBR, BLS-QCEW

Johnson County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	98.42	98.83	101.83	101.45	99.13	105.04	108.91	107.63

County Highlights | Leavenworth County

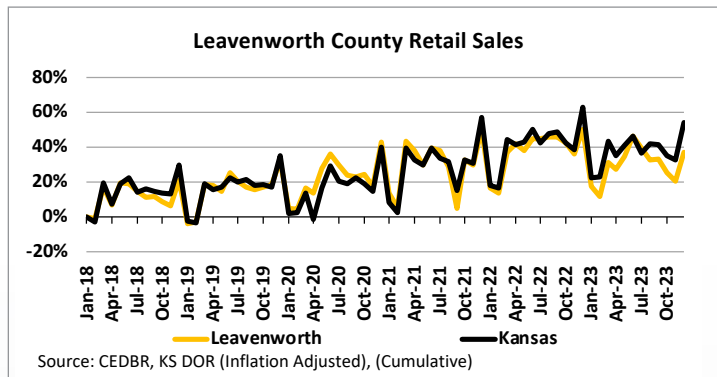
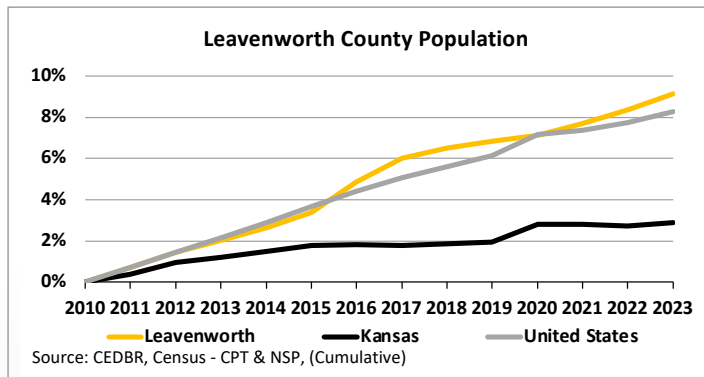
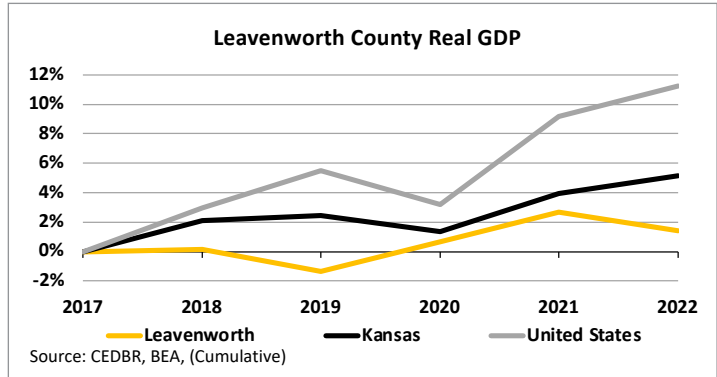
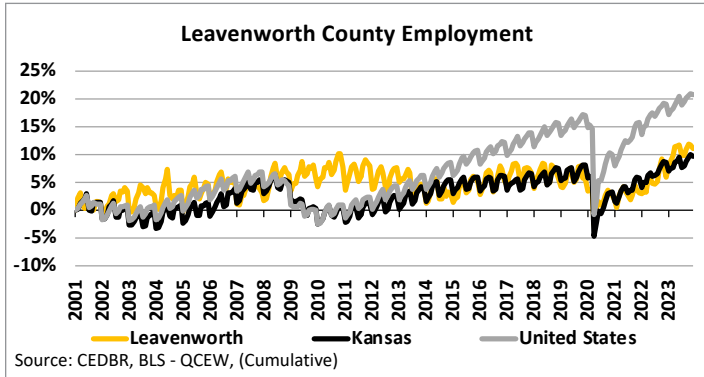


4.4%
Employment

9.1%
Population

4.4%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Leavenworth County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	24	13	-11	\$43,922	\$34,043	-\$9,879	7	6	-1
Construction	1,269	1,307	38	\$56,805	\$61,367	\$4,562	184	190	6
Manufacturing	1,155	1,221	66	\$58,046	\$62,511	\$4,465	50	51	1
Trade, Transportation, and Utilities	2,678	2,691	13	\$37,616	\$40,933	\$3,317	262	274	12
Information	133	149	16	\$56,857	\$59,365	\$2,508	27	34	7
Financial Activities	897	940	43	\$59,494	\$59,305	-\$189	138	146	8
Professional and Business Services	2,131	2,374	243	\$67,843	\$71,740	\$3,897	374	421	47
Education and Health Services	2,100	2,248	148	\$42,575	\$45,284	\$2,709	164	172	8
Leisure and Hospitality	1,863	2,045	182	\$19,320	\$21,036	\$1,716	126	132	6
Other Services	663	718	55	\$42,951	\$45,423	\$2,472	127	132	5
Federal Government	4,148	4,203	55	\$83,155	\$90,793	\$7,638	36	37	1
Local Government	3,347	3,426	79	\$43,399	\$45,556	\$2,157	31	33	2
State Government	451	516	65	\$63,416	\$65,082	\$1,666	16	17	1
Total, All Industries	20,857	21,851	994	\$53,651	\$57,237	\$3,586	1,542	1,646	104

Source: CEDBR, BLS-QCEW

Leavenworth County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	101.28	101.62	103.19	101.91	99.67	104.36	107.73	107.99

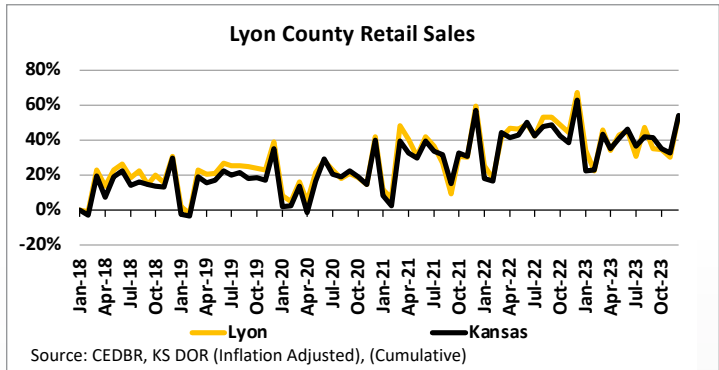
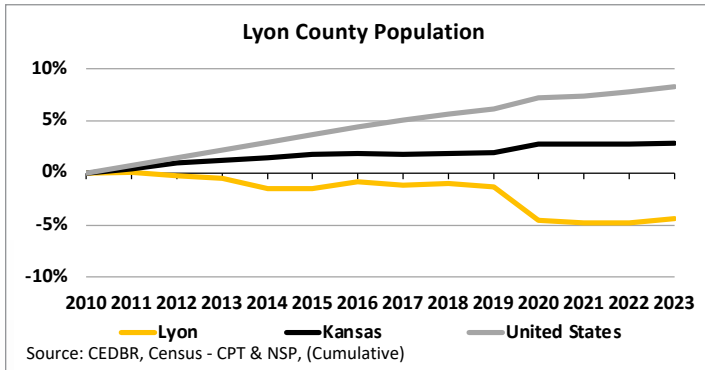
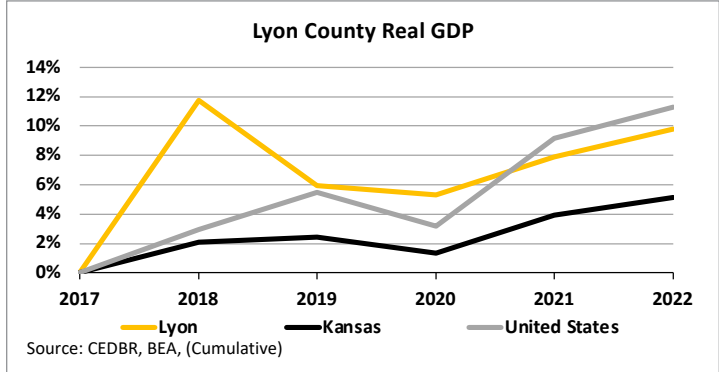
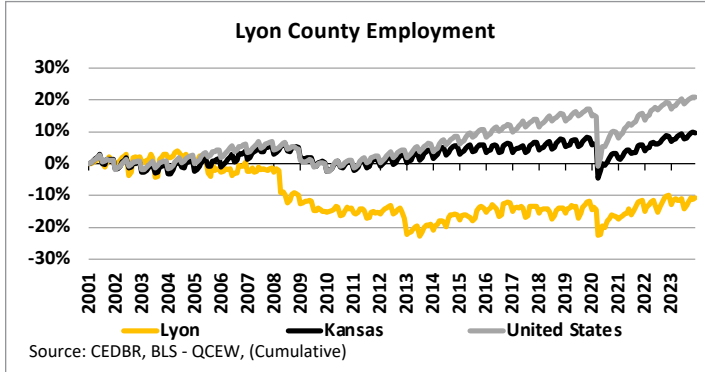
County Highlights | Lyon County

16.3%
Employment

13.7%
Population

17.3%
Retail Sales

**Share of
Region**



EMPLOYMENT BY INDUSTRY									
Lyon County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	68	73	5	\$46,747	\$39,449	-\$7,298	20	20	0
Construction	308	335	27	\$52,853	\$55,578	\$2,725	62	62	0
Manufacturing	4,375	4,199	-176	\$56,079	\$60,658	\$4,579	38	37	-1
Trade, Transportation, and Utilities	2,554	2,729	175	\$40,667	\$41,067	\$400	191	198	7
Information	193	181	-12	\$43,816	\$43,834	\$18	12	12	0
Financial Activities	374	395	21	\$48,451	\$52,271	\$3,820	84	85	1
Professional and Business Services	942	889	-53	\$47,640	\$51,547	\$3,907	125	128	3
Education and Health Services	1,239	1,296	57	\$36,917	\$39,129	\$2,212	106	105	-1
Leisure and Hospitality	1,468	1,485	17	\$16,276	\$16,978	\$702	101	103	2
Other Services	308	333	25	\$26,645	\$29,757	\$3,112	64	65	1
Federal Government	83	89	6	\$66,289	\$67,292	\$1,003	15	15	0
Local Government	2,631	2,687	56	\$42,218	\$44,418	\$2,200	28	29	1
State Government	886	865	-21	\$52,416	\$56,255	\$3,839	18	17	-1
Total, All Industries	15,429	15,556	127	\$44,136	\$46,447	\$2,311	862	875	13

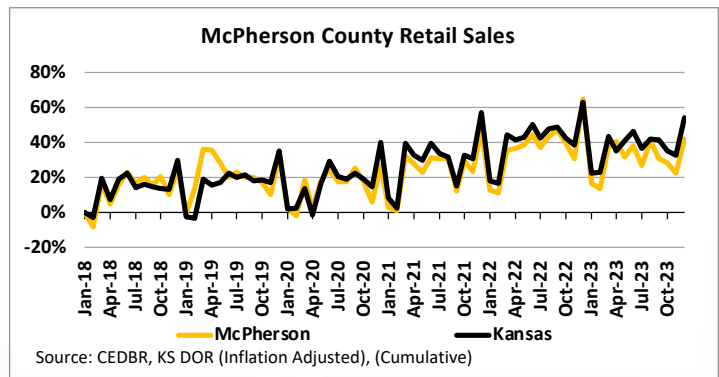
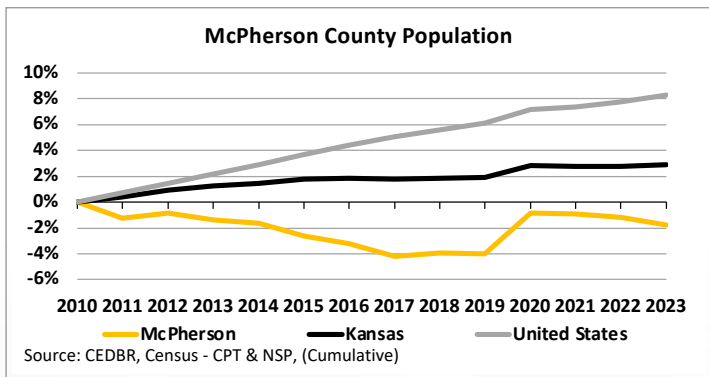
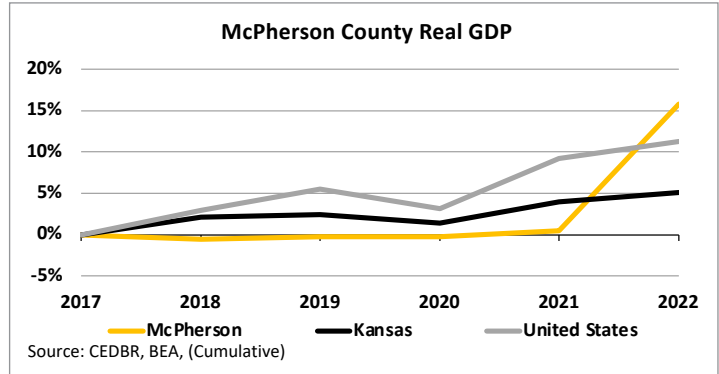
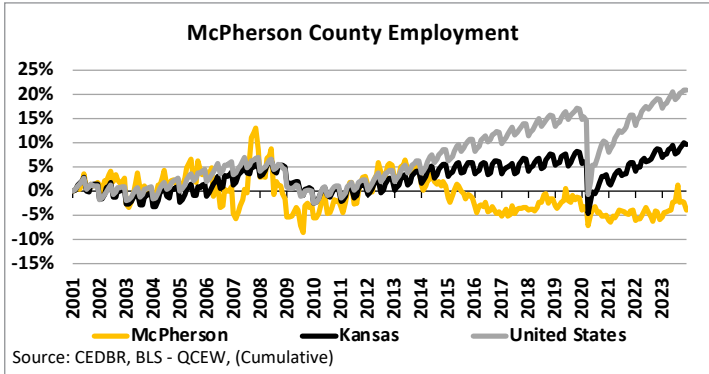
Source: CEDBR, BLS-QCEW

Lyon County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	100.62	100.11	101.92	101.38	99.69	105.39	109.22	107.02

County Highlights | McPherson County



16.0% Employment	4.4% Population	13.0% Retail Sales	Share of Region
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EMPLOYMENT BY INDUSTRY									
McPherson County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	121	121	0	\$44,349	\$51,953	\$7,604	33	34	1
Construction	761	846	85	\$62,575	\$68,964	\$6,389	112	109	-3
Manufacturing	5,301	5,280	-21	\$74,673	\$78,614	\$3,941	62	62	0
Trade, Transportation, and Utilities	1,901	1,990	89	\$49,884	\$55,952	\$6,068	184	184	0
Information	108	97	-11	\$74,044	\$82,676	\$8,632	15	16	1
Financial Activities	513	502	-11	\$58,757	\$60,284	\$1,527	92	95	3
Professional and Business Services	1,054	1,132	78	\$65,703	\$68,896	\$3,193	143	161	18
Education and Health Services	2,558	2,614	56	\$37,616	\$39,754	\$2,138	83	89	6
Leisure and Hospitality	1,022	1,116	94	\$17,487	\$17,983	\$496	83	80	-3
Other Services	342	542	200	\$38,238	\$47,525	\$9,287	69	69	0
Federal Government	79	80	1	\$58,549	\$62,688	\$4,139	13	13	0
Local Government	1,791	1,802	11	\$36,863	\$38,496	\$1,633	56	57	1
State Government	51	65	14	\$48,888	\$51,304	\$2,416	11	12	1
Total, All Industries	15,603	16,187	584	\$54,568	\$57,749	\$3,181	954	979	25

Source: CEDBR, BLS-QCEW

McPherson County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	100.39	99.80	102.86	102.24	100.57	104.89	106.92	105.67

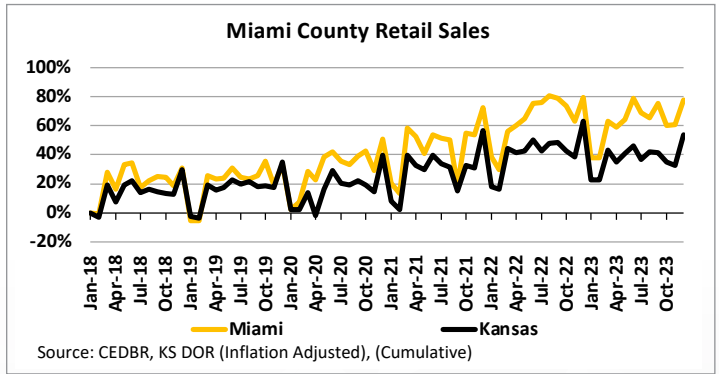
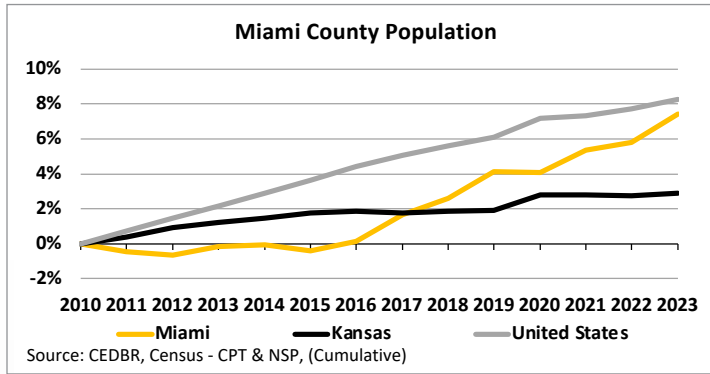
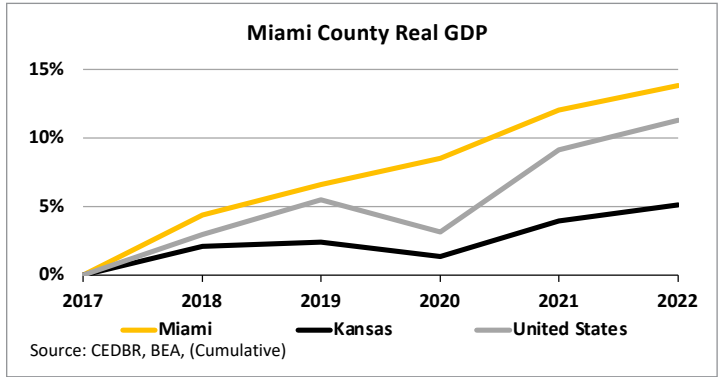
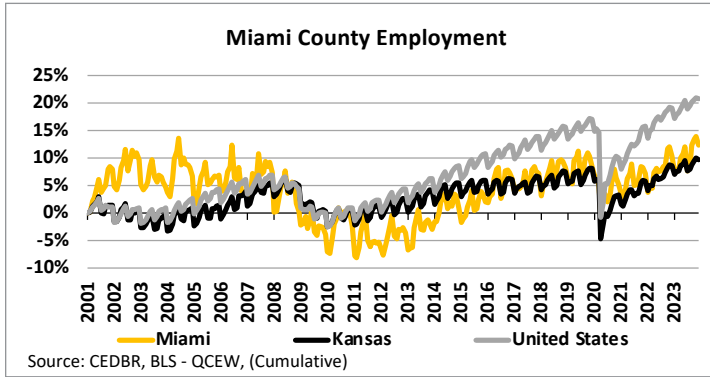
County Highlights | Miami County

1.8%
Employment

3.8%
Population

2.5%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Miami County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	116	103	-13	\$50,571	\$65,110	\$14,539	21	22	1
Construction	746	823	77	\$58,173	\$62,833	\$4,660	143	148	5
Manufacturing	574	597	23	\$62,969	\$66,509	\$3,540	31	30	-1
Trade, Transportation, and Utilities	1,473	1,555	82	\$44,769	\$49,103	\$4,334	151	166	15
Information	38	41	3	\$60,892	\$72,976	\$12,084	19	24	5
Financial Activities	431	488	57	\$62,538	\$63,845	\$1,307	69	75	6
Professional and Business Services	781	844	63	\$71,940	\$79,974	\$8,034	193	211	18
Education and Health Services	1,235	1,208	-27	\$46,635	\$48,146	\$1,511	77	79	2
Leisure and Hospitality	736	686	-50	\$17,667	\$19,159	\$1,492	62	60	-2
Other Services	197	192	-5	\$35,506	\$41,626	\$6,120	60	60	0
Federal Government	70	74	4	\$71,631	\$77,780	\$6,149	12	12	0
Local Government	1,711	1,690	-21	\$36,766	\$38,036	\$1,270	17	18	1
State Government	426	430	4	\$59,501	\$65,742	\$6,241	12	12	0
Total, All Industries	8,534	8,732	198	\$47,772	\$51,966	\$4,194	865	916	51

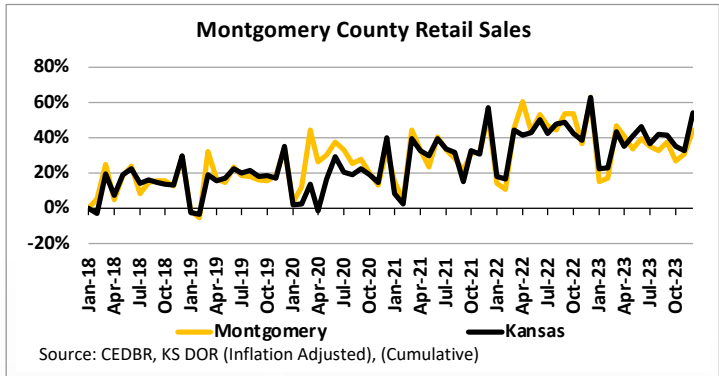
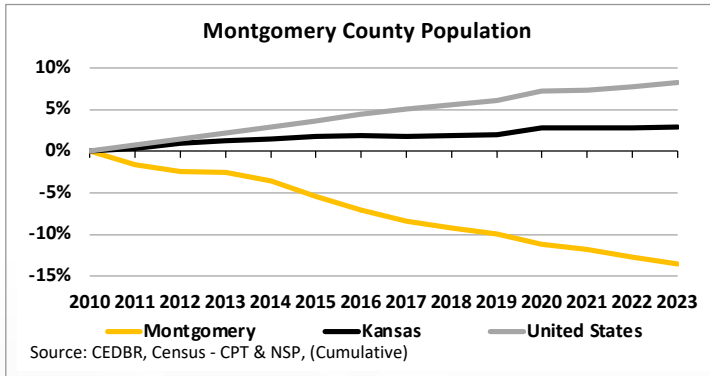
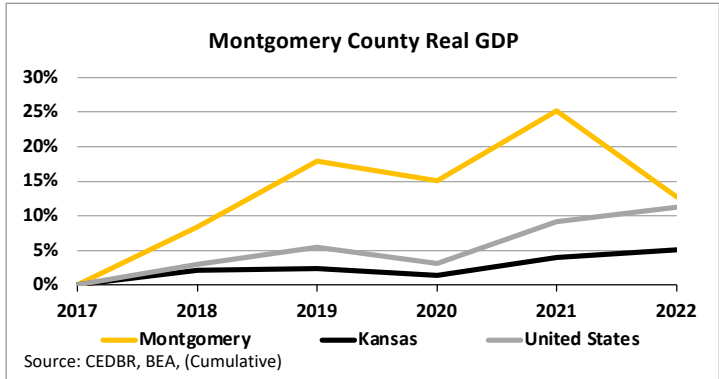
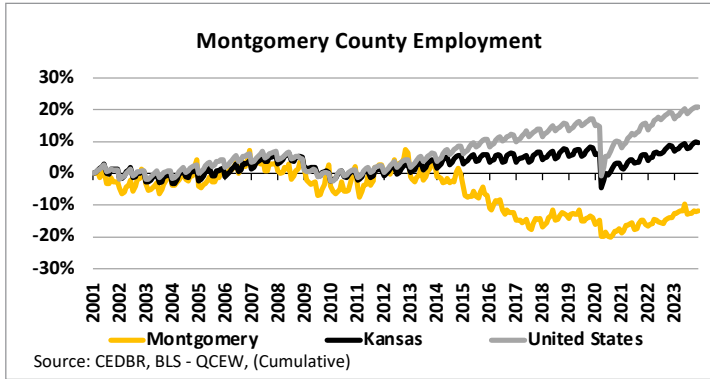
Source: CEDBR, BLS-QCEW

Miami County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	101.97	101.62	104.00	103.44	101.20	106.11	109.68	108.90

County Highlights | Montgomery County



15.5% Employment	13.2% Population	14.1% Retail Sales	Share of Region
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EMPLOYMENT BY INDUSTRY									
Montgomery County	Employment			Annual Pay			Establishments		
Industry	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	182	184	2	\$40,346	\$43,628	\$3,282	36	35	-1
Construction	584	647	63	\$62,078	\$63,635	\$1,557	65	68	3
Manufacturing	2,894	2,965	71	\$75,282	\$76,397	\$1,115	51	52	1
Trade, Transportation, and Utilities	2,177	2,226	49	\$41,258	\$42,553	\$1,295	182	188	6
Information	62	73	11	\$38,888	\$38,896	\$8	12	13	1
Financial Activities	340	352	12	\$52,321	\$49,570	-\$2,751	76	73	-3
Professional and Business Services	1,008	1,029	21	\$46,516	\$47,494	\$978	117	127	10
Education and Health Services	3,090	3,312	222	\$28,832	\$28,483	-\$349	1,155	1,299	144
Leisure and Hospitality	1,032	1,081	49	\$16,054	\$16,662	\$608	78	80	2
Other Services	300	314	14	\$38,618	\$41,256	\$2,638	54	51	-3
Federal Government	106	101	-5	\$53,773	\$60,671	\$6,898	17	17	0
Local Government	2,386	2,379	-7	\$33,560	\$34,452	\$892	37	35	-2
State Government	119	128	9	\$44,087	\$48,130	\$4,043	16	16	0
Total, All Industries	14,279	14,791	512	\$43,881	\$44,564	\$683	1,896	2,054	158

Source: CEDBR, BLS-QCEW

Montgomery County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	102.99	100.26	103.13	101.92	98.68	104.23	107.68	106.57

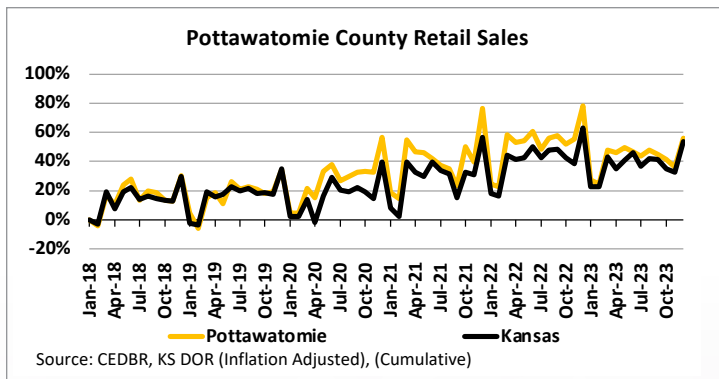
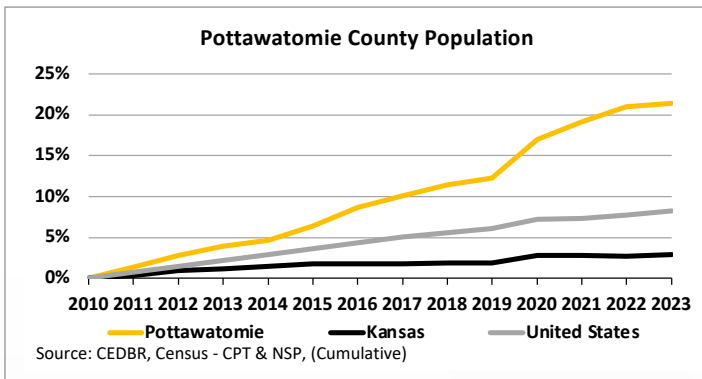
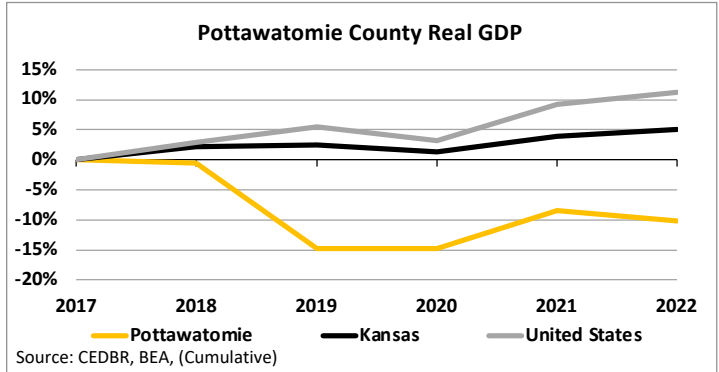
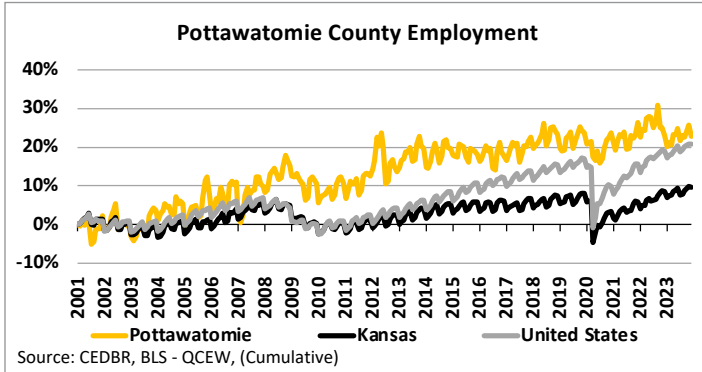
County Highlights | Pottawatomie County

3.8%
Employment

4.5%
Population

6.8%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY

Pottawatomie County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	152	118	-34	\$37,557	\$38,252	\$695	26	27	1
Construction	923	785	-138	\$58,660	\$57,012	-\$1,648	109	112	3
Manufacturing	2,086	2,043	-43	\$61,561	\$66,483	\$4,922	33	33	0
Trade, Transportation, and Utilities	2,115	2,059	-56	\$52,413	\$55,165	\$2,752	130	120	-10
Information	57	57	0	\$80,966	\$86,188	\$5,222	9	11	2
Financial Activities	317	335	18	\$53,257	\$52,670	-\$587	63	56	-7
Professional and Business Services	736	660	-76	\$55,885	\$54,225	-\$1,660	126	130	4
Education and Health Services	1,296	1,363	67	\$32,962	\$34,387	\$1,425	54	60	6
Leisure and Hospitality	665	620	-45	\$16,000	\$17,146	\$1,146	44	41	-3
Other Services	236	196	-40	\$32,057	\$33,526	\$1,469	55	46	-9
Federal Government	54	59	5	\$58,483	\$60,567	\$2,084	11	11	0
Local Government	1,314	1,411	97	\$33,609	\$36,223	\$2,614	25	26	1
State Government	57	58	1	\$55,780	\$60,407	\$4,627	8	11	3
Total, All Industries	9,714	10,007	293	\$44,147	\$47,279	\$3,132	679	692	13

Source: CEDBR, BLS-QCEW

Pottawatomie County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	99.30	99.54	102.76	100.93	99.57	105.06	109.13	104.82

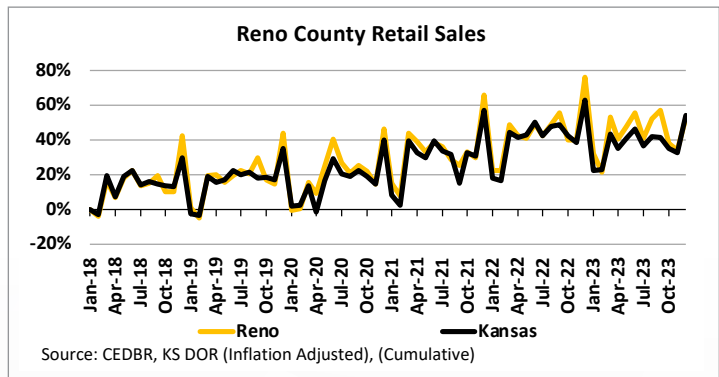
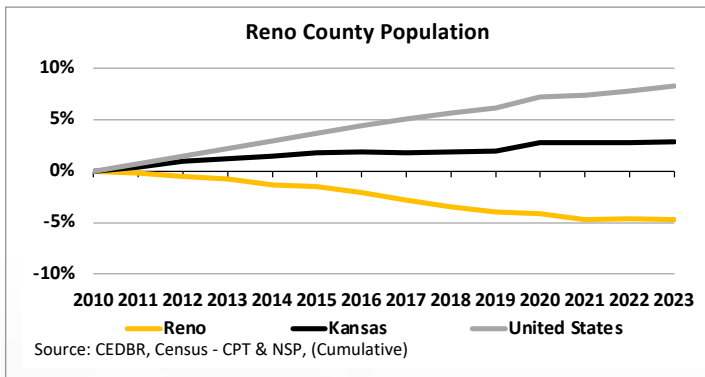
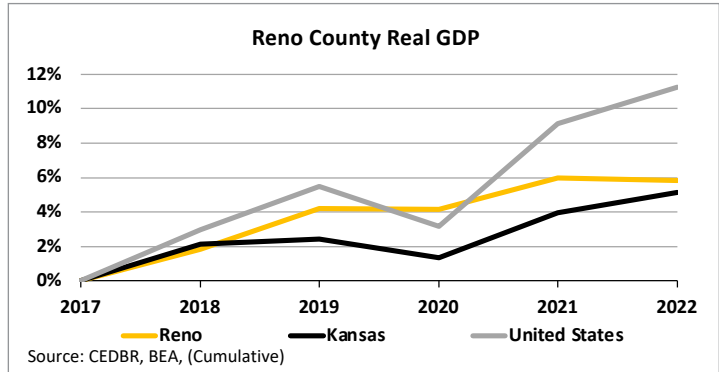
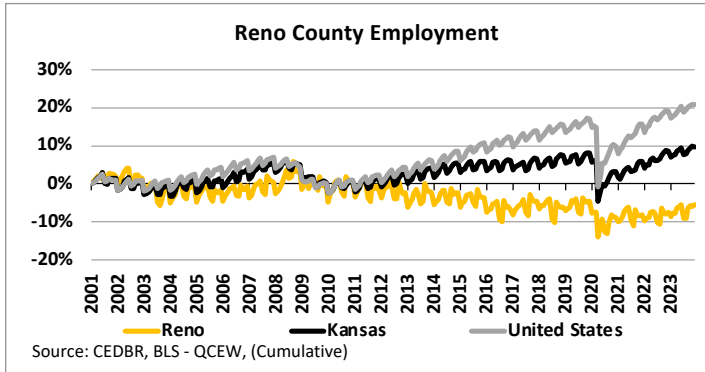


26.0%
Employment

27.4%
Population

27.8%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Reno County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	446	375	-71	\$57,621	\$55,382	-\$2,239	45	47	2
Construction	1,219	1,257	38	\$53,414	\$56,667	\$3,253	179	176	-3
Manufacturing	3,237	3,442	205	\$55,508	\$59,996	\$4,488	96	100	4
Trade, Transportation, and Utilities	4,771	5,131	360	\$42,952	\$45,447	\$2,495	355	358	3
Information	443	427	-16	\$56,453	\$59,399	\$2,946	21	26	5
Financial Activities	998	1,004	6	\$62,624	\$62,529	-\$95	169	173	4
Professional and Business Services	2,775	2,620	-155	\$49,415	\$56,660	\$7,245	273	290	17
Education and Health Services	3,772	3,760	-12	\$56,144	\$56,651	\$507	149	148	-1
Leisure and Hospitality	2,860	2,859	-1	\$17,519	\$18,699	\$1,180	142	149	7
Other Services	466	475	9	\$27,530	\$30,058	\$2,528	101	103	2
Federal Government	159	166	7	\$68,508	\$70,509	\$2,001	20	20	0
Local Government	3,962	4,025	63	\$37,386	\$38,078	\$692	64	65	1
State Government	783	759	-24	\$53,471	\$58,847	\$5,376	24	20	-4
Total, All Industries	25,891	26,298	407	\$45,407	\$47,858	\$2,451	1,637	1,675	38

Source: CEDBR, BLS-QCEW

Reno County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	100.14	100.51	102.01	101.15	98.48	103.44	105.68	103.89

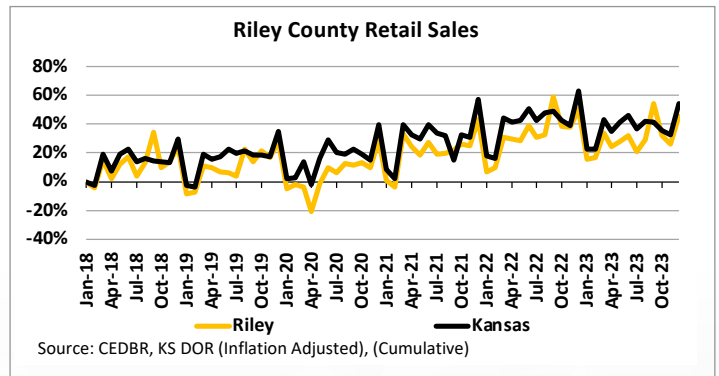
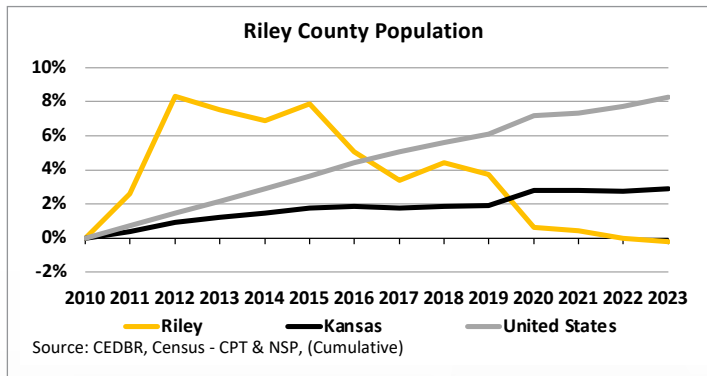
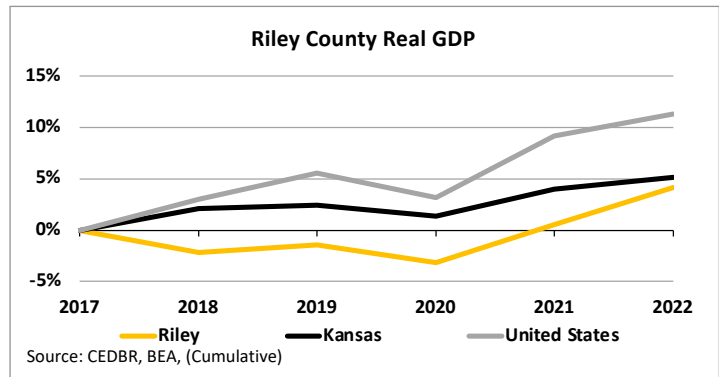
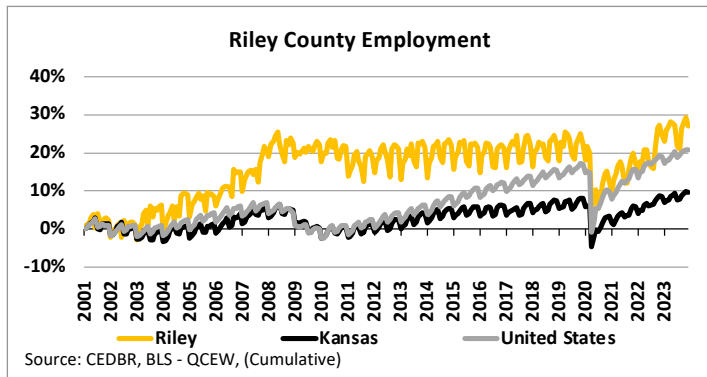
County Highlights | Riley County

11.9%
Employment

12.3%
Population

10.6%
Retail Sales

**Share of
Region**



EMPLOYMENT BY INDUSTRY

Riley County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	359	407	48	\$44,210	\$43,893	-\$317	17	21	4
Construction	1,506	1,751	245	\$61,190	\$66,916	\$5,726	155	176	21
Manufacturing	622	700	78	\$57,430	\$60,307	\$2,877	34	41	7
Trade, Transportation, and Utilities	4,109	4,229	120	\$37,552	\$39,542	\$1,990	299	323	24
Information	346	311	-35	\$42,523	\$49,639	\$7,116	55	66	11
Financial Activities	1,662	1,775	113	\$57,140	\$61,130	\$3,990	229	245	16
Professional and Business Services	2,736	2,996	260	\$61,026	\$62,039	\$1,013	462	512	50
Education and Health Services	3,822	3,973	151	\$43,340	\$44,968	\$1,628	220	231	11
Leisure and Hospitality	3,926	4,106	180	\$18,812	\$19,492	\$680	189	203	14
Other Services	1,332	1,449	117	\$54,372	\$55,388	\$1,016	151	165	14
Federal Government	754	817	63	\$72,227	\$78,739	\$6,512	18	19	1
Local Government	3,082	3,032	-50	\$39,238	\$42,839	\$3,601	43	42	-1
State Government	4,536	4,668	132	\$67,654	\$69,318	\$1,664	15	16	1
Total, All Industries	28,792	30,213	1,421	\$47,545	\$50,011	\$2,466	1,886	2,058	172

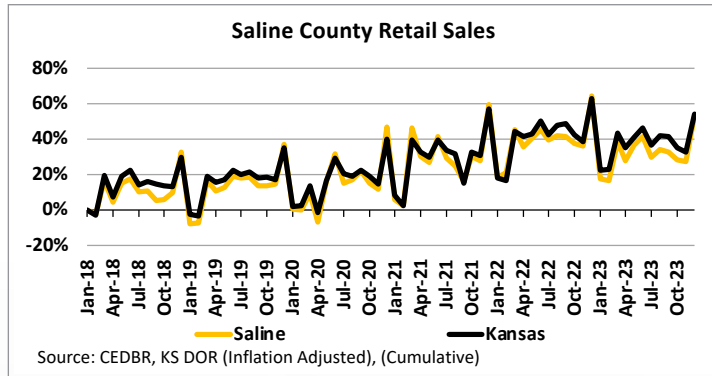
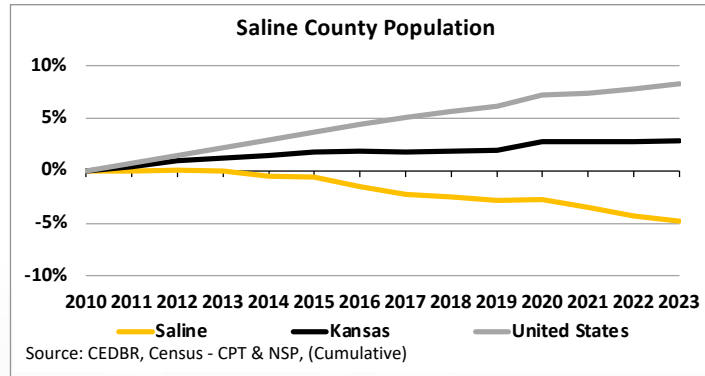
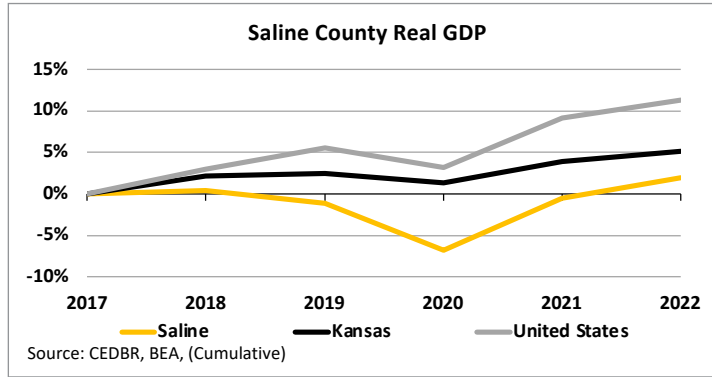
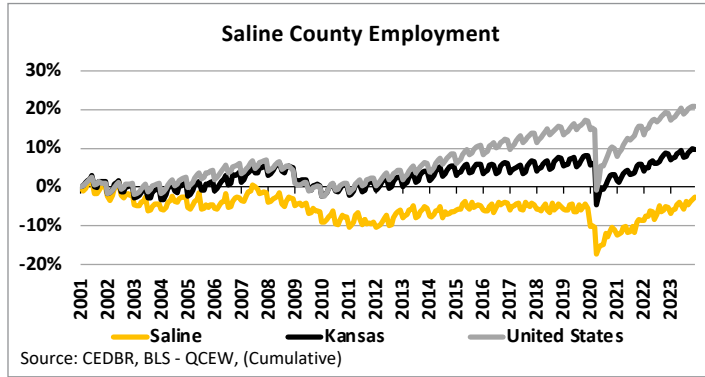
Source: CEDBR, BLS-QCEW

**Riley County Current
Index**

2016	2017	2018	2019	2020	2021	2022	2023
103.00	102.38	103.93	103.27	98.58	103.33	107.75	107.87



30.0% Employment	23.7% Population	32.8% Retail Sales	Share of Region
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EMPLOYMENT BY INDUSTRY									
Saline County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	62	66	4	\$40,779	\$39,755	-\$1,024	18	19	1
Construction	1,250	1,265	15	\$55,670	\$57,885	\$2,215	136	142	6
Manufacturing	4,572	4,897	325	\$56,579	\$58,889	\$2,310	73	71	-2
Trade, Transportation, and Utilities	5,539	5,437	-102	\$41,469	\$42,143	\$674	361	368	7
Information	142	145	3	\$58,371	\$63,337	\$4,966	26	29	3
Financial Activities	906	984	78	\$96,694	\$63,080	-\$33,614	177	183	6
Professional and Business Services	3,593	3,486	-107	\$51,016	\$55,877	\$4,861	259	280	21
Education and Health Services	5,910	6,011	101	\$53,718	\$56,690	\$2,972	176	177	1
Leisure and Hospitality	3,066	3,186	120	\$19,034	\$19,891	\$857	158	164	6
Other Services	631	738	107	\$36,292	\$36,122	-\$170	95	101	6
Federal Government	225	240	15	\$72,760	\$77,594	\$4,834	14	14	0
Local Government	3,166	3,188	22	\$41,985	\$44,454	\$2,469	25	23	-2
State Government	617	645	28	\$50,631	\$53,436	\$2,805	21	23	2
Total, All Industries	29,679	30,288	609	\$47,809	\$49,029	\$1,220	1,537	1,592	55

Source: CEDBR, BLS-QCEW

Saline County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	100.51	100.22	101.78	100.54	96.45	101.99	106.64	104.78

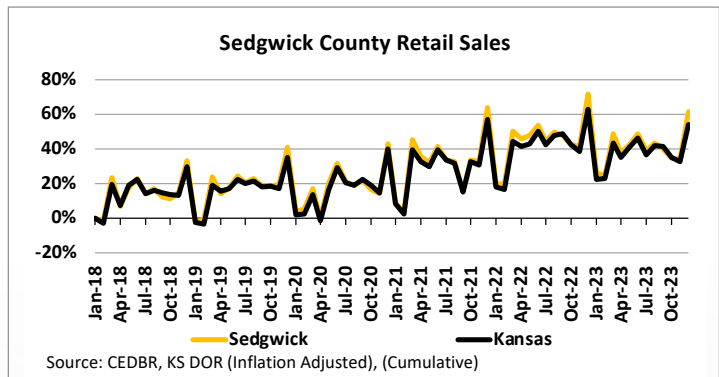
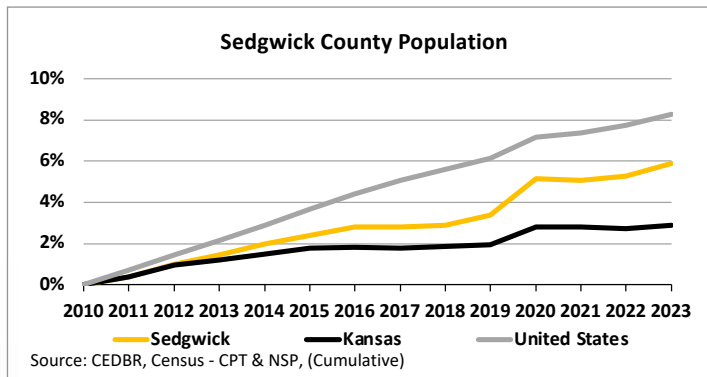
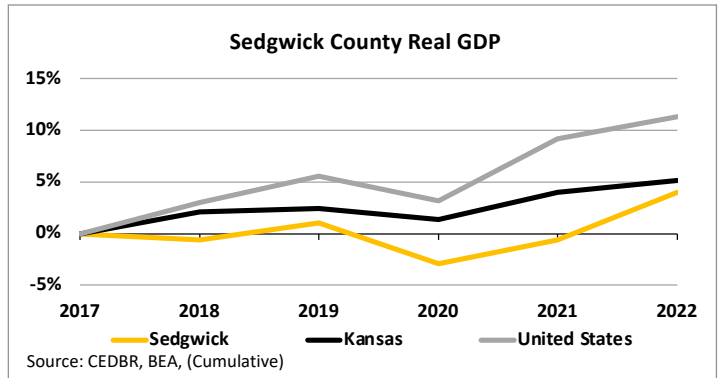
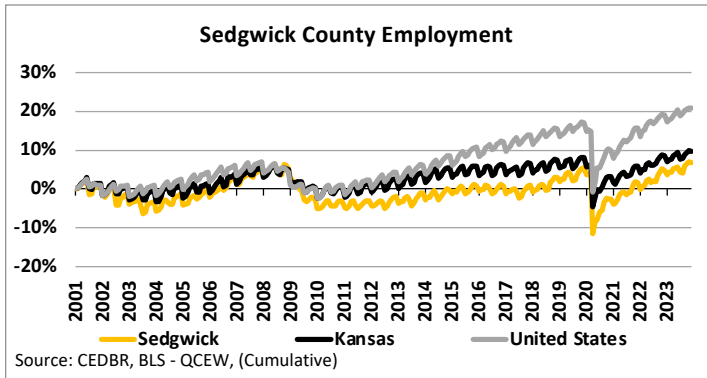
County Highlights | Sedgwick County

81.5%
Employment

75.1%
Population

83.7%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY

Sedgwick County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	562	583	21	\$89,206	\$75,401	-\$13,805	118	120	2
Construction	14,031	14,402	371	\$59,088	\$63,543	\$4,455	1,222	1,230	8
Manufacturing	43,917	46,083	2,166	\$75,719	\$78,929	\$3,210	580	581	1
Trade, Transportation, and Utilities	45,460	46,360	900	\$46,516	\$48,590	\$2,074	2,792	2,865	73
Information	3,573	3,423	-150	\$67,646	\$69,197	\$1,551	278	314	36
Financial Activities	10,540	11,060	520	\$64,957	\$68,646	\$3,689	1,399	1,436	37
Professional and Business Services	33,265	33,750	485	\$75,252	\$78,845	\$3,593	3,075	3,389	314
Education and Health Services	37,621	38,420	799	\$53,297	\$55,131	\$1,834	1,618	1,673	55
Leisure and Hospitality	28,016	28,658	642	\$20,683	\$21,721	\$1,038	1,306	1,341	35
Other Services	6,416	6,692	276	\$43,286	\$46,174	\$2,888	989	1,025	36
Federal Government	4,796	4,917	121	\$77,490	\$82,683	\$5,193	75	75	0
Local Government	21,722	22,285	563	\$49,514	\$50,960	\$1,446	89	90	1
State Government	4,558	4,871	313	\$56,314	\$60,278	\$3,964	33	36	3
Total, All Industries	254,475	261,503	7,028	\$56,252	\$58,858	\$2,606	13,572	14,173	601

Source: CEDBR, BLS-QCEW

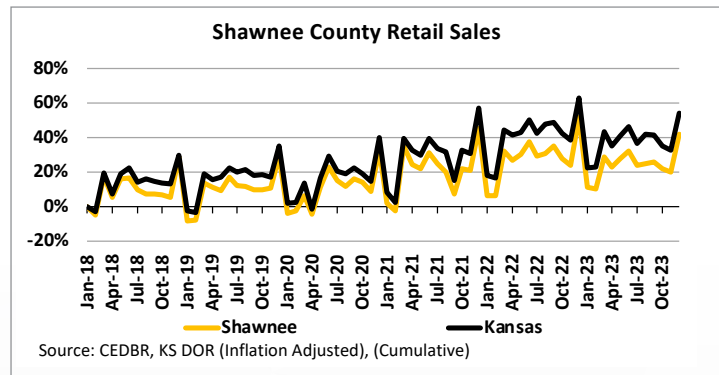
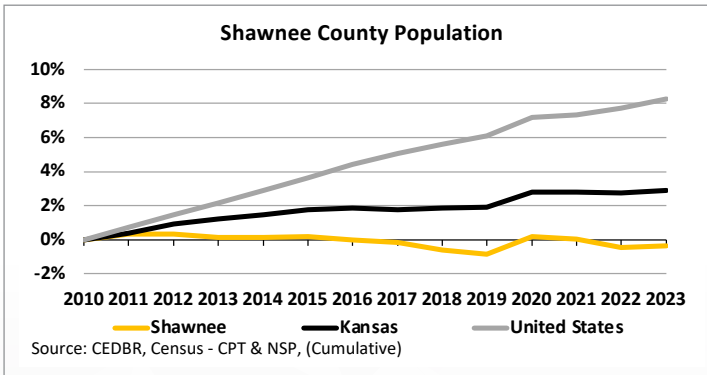
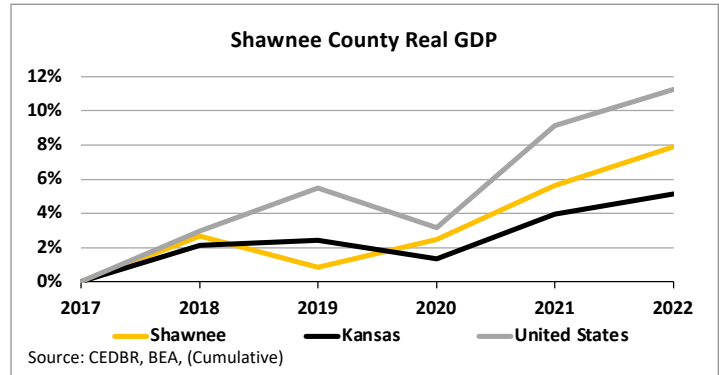
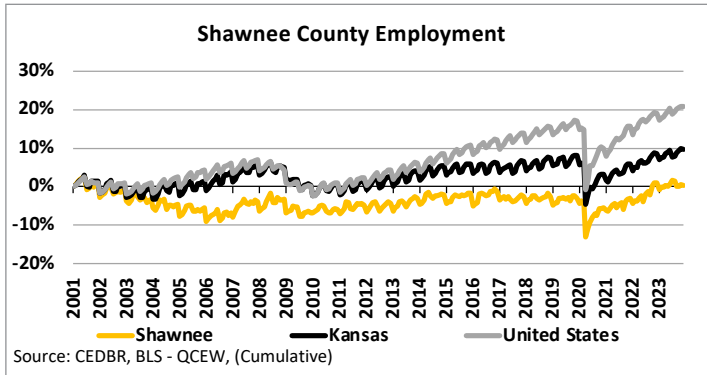
Sedgwick County Current Index

Year	2016	2017	2018	2019	2020	2021	2022	2023
Index Value	99.75	98.98	101.69	102.00	97.95	103.29	107.54	106.39

County Highlights | Shawnee County



39.4% Employment	30.6% Population	34.3% Retail Sales	Share of Region
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EMPLOYMENT BY INDUSTRY									
Shawnee County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	110	98	-12	\$40,165	\$52,812	\$12,647	18	17	-1
Construction	4,348	4,535	187	\$65,197	\$68,186	\$2,989	412	428	16
Manufacturing	7,803	8,131	328	\$64,883	\$67,191	\$2,308	136	138	2
Trade, Transportation, and Utilities	15,727	15,208	-519	\$46,032	\$49,602	\$3,570	905	925	20
Information	862	1,001	139	\$66,764	\$69,671	\$2,907	104	123	19
Financial Activities	6,607	6,740	133	\$79,657	\$83,573	\$3,916	531	531	0
Professional and Business Services	12,893	13,389	496	\$63,492	\$66,390	\$2,898	1,236	1,327	91
Education and Health Services	17,544	18,404	860	\$55,524	\$58,473	\$2,949	902	890	-12
Leisure and Hospitality	7,610	8,143	533	\$19,990	\$20,521	\$531	387	390	3
Other Services	3,182	3,180	-2	\$47,063	\$48,986	\$1,923	394	382	-12
Federal Government	2,933	3,001	68	\$78,072	\$84,558	\$6,486	43	43	0
Local Government	9,763	9,921	158	\$45,853	\$48,740	\$2,887	50	50	0
State Government	8,138	8,197	59	\$53,197	\$56,911	\$3,714	71	70	-1
Total, All Industries	97,519	99,948	2,429	\$54,411	\$57,428	\$3,017	5,187	5,313	126

Source: CEDBR, BLS-QCEW

Shawnee County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	100.56	99.84	101.95	100.36	98.14	103.72	107.46	106.16

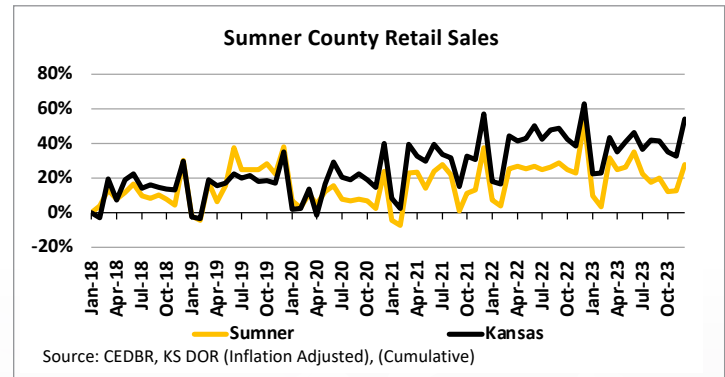
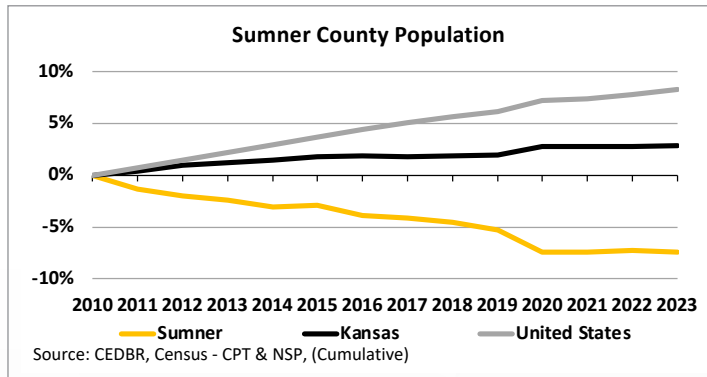
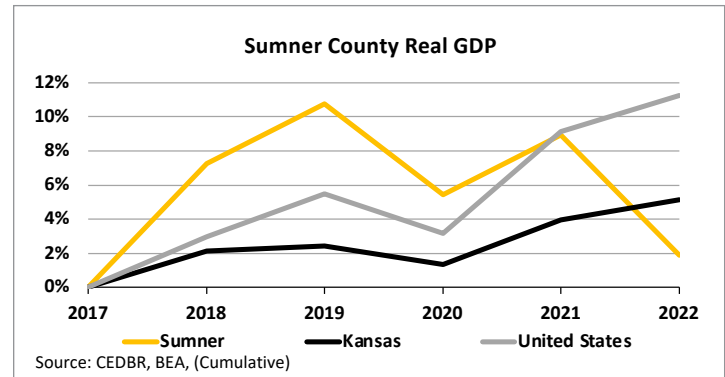
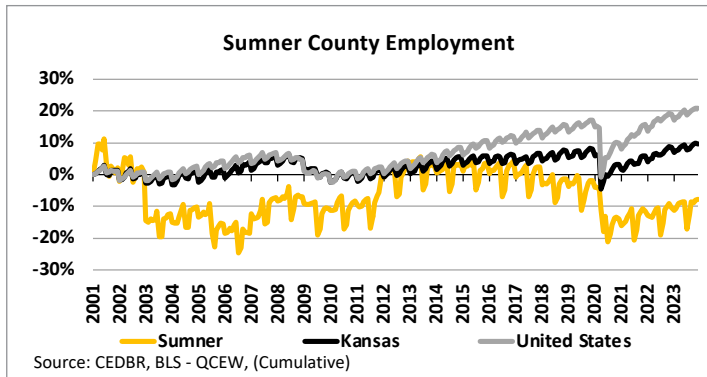
County Highlights | Sumner County

2.0%
Employment

3.2%
Population

1.8%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY

Sumner County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	113	112	-1	\$45,423	\$50,275	\$4,852	34	35	1
Construction	132	171	39	\$47,217	\$61,797	\$14,580	44	47	3
Manufacturing	443	396	-47	\$63,868	\$55,225	-\$8,643	29	34	5
Trade, Transportation, and Utilities	954	987	33	\$42,263	\$44,452	\$2,189	129	131	2
Information	103	106	3	\$64,620	\$69,248	\$4,628	13	14	1
Financial Activities	284	292	8	\$52,584	\$55,754	\$3,170	41	41	0
Professional and Business Services	260	279	19	\$72,069	\$81,564	\$9,495	91	106	15
Education and Health Services	674	758	84	\$37,681	\$38,360	\$679	55	58	3
Leisure and Hospitality	1,077	1,095	18	\$27,783	\$28,880	\$1,097	43	44	1
Other Services	141	146	5	\$39,329	\$42,840	\$3,511	40	43	3
Federal Government	68	73	5	\$52,839	\$54,167	\$1,328	16	15	-1
Local Government	1,819	1,852	33	\$36,722	\$37,359	\$637	51	52	1
State Government	53	52	-1	\$52,517	\$56,067	\$3,550	11	12	1
Total, All Industries	6,122	6,319	197	\$41,552	\$42,939	\$1,387	596	631	35

Source: CEDBR, BLS-QCEW

Sumner County Current Index

2016	2017	2018	2019	2020	2021	2022	2023
102.79	101.85	101.86	100.47	94.88	98.03	101.09	99.55

County Highlights | Wyandotte County

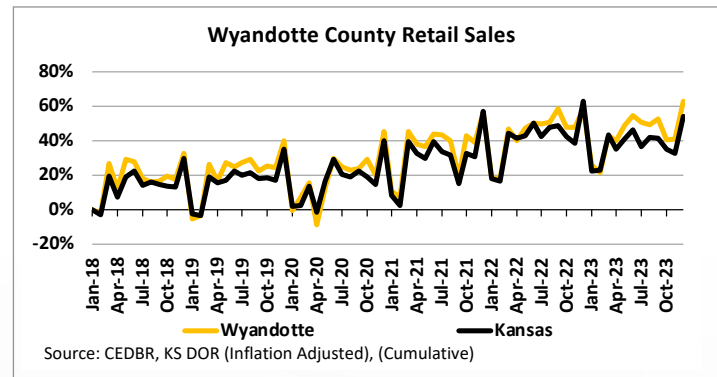
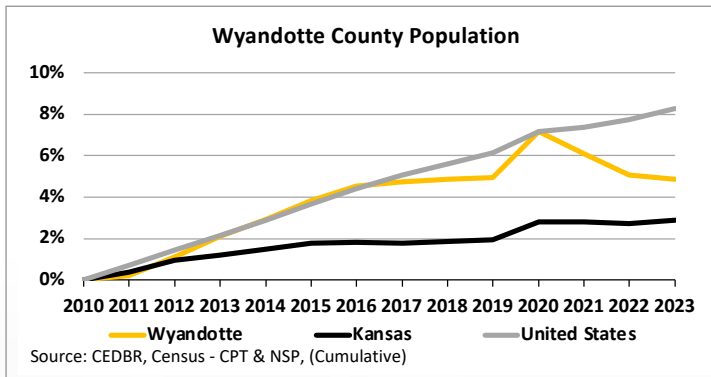
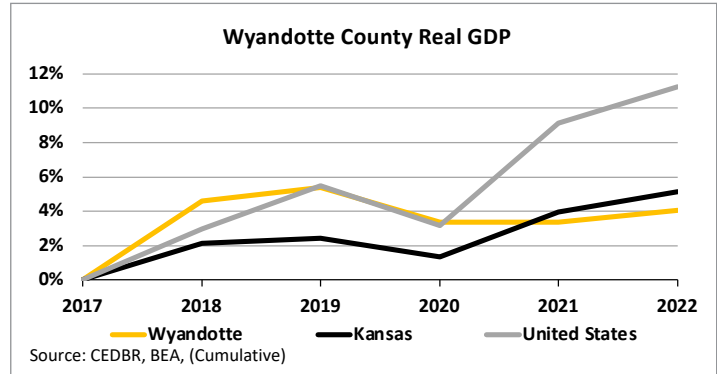
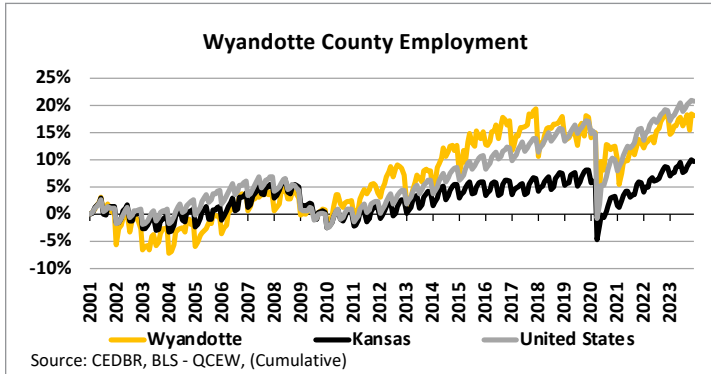


18.6%
Employment

18.3%
Population

16.4%
Retail Sales

Share of Region



EMPLOYMENT BY INDUSTRY									
Wyandotte County Industry	Employment			Annual Pay			Establishments		
	2022	2023	Difference	2022	2023	Difference	2022	2023	Difference
Natural Resources and Mining	84	93	9	\$59,251	\$54,700	-\$4,551	9	9	0
Construction	4,182	4,860	678	\$75,288	\$79,988	\$4,700	385	410	25
Manufacturing	10,663	10,310	-353	\$76,100	\$80,469	\$4,369	202	197	-5
Trade, Transportation, and Utilities	25,331	25,206	-125	\$52,771	\$55,374	\$2,603	974	1,014	40
Information	566	509	-57	\$64,056	\$72,265	\$8,209	61	70	9
Financial Activities	1,940	1,848	-92	\$59,602	\$63,368	\$3,766	298	302	4
Professional and Business Services	10,061	9,629	-432	\$54,492	\$64,074	\$9,582	747	837	90
Education and Health Services	14,282	14,699	417	\$79,059	\$84,314	\$5,255	343	389	46
Leisure and Hospitality	7,072	7,792	720	\$28,746	\$29,109	\$363	309	308	-1
Other Services	1,796	1,877	81	\$50,747	\$51,102	\$355	236	247	11
Federal Government	1,306	1,337	31	\$85,943	\$88,104	\$2,161	29	28	-1
Local Government	8,963	9,120	157	\$62,716	\$64,018	\$1,302	19	19	0
State Government	4,178	4,361	183	\$60,913	\$63,360	\$2,447	19	20	1
Total, All Industries	90,424	91,640	1,216	\$61,052	\$64,710	\$3,658	3,632	3,849	217

Source: CEDBR, BLS-QCEW

Wyandotte County Current Index	2016	2017	2018	2019	2020	2021	2022	2023
	102.25	102.15	103.73	102.77	100.09	103.89	108.31	106.53

DOWNLOAD ALL 105 COUNTY HIGHLIGHTS

All 105 county highlights are available online for free.

booklet.cedbr.org

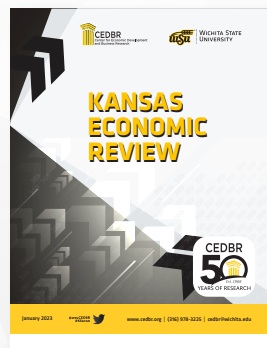
CEDBR Forecast Booklet Series

The Center for Economic Development and Business Research developed the forecast booklet in 2018 to provide detailed economic trends for attendees at the Kansas Economic Outlook Conferences across the state. Since the inception, the center has expanded the number of booklets and the distribution due to the demand value to business and community leaders.

The following is a description of the forecast booklets:



The **Kansas Economic Trends**, published in October, includes the state-wide Economic Conditions survey results, Kansas Industry News and Developments, and indicators for seven regions of the state along with the largest 25 counties.



The **Kansas Economic Review**, published in February, provides an in-depth analysis of three key segments of the state economy: households, industries, and governments. Each segment takes a broader view in how it is interconnected with current economic conditions.



The **Kansas Industry Drivers**, is a new publication that is scheduled for release in May as available. This booklet will provide an in-depth analysis of a selected key industries for the Kansas economy, which may include aerospace, manufacturing, oil and gas, transportation/logistics, or agriculture. Items to be included are the following: economic impact, forecast, labor issues and trends, and analysis of the economic drivers.

Contact Andrea Wilson (andrea.wilson@wichita.edu) to learn more about sponsoring the Forecast Booklets.

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Kansas Economic Outlook Conference

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- Top-level logo placement on: event banners, brochure/mailer, forecast booklet, website, event podium, select promotional emails
- 45-second video highlight in sponsor video
 - Video may be updated every third year of continued sponsorship and includes four (4) hours of shooting time and eight (8) hours of production time
- Verbal recognition from the podium at beginning and conclusion of the event
- Relevant material from your organization (related to the economy or economic forecast) sent in follow-up email to event attendees (at CEDBR's discretion)
- Top-level placement of company logo on tri-fold signs placed at each attendee table (shared with tables sponsor)
- Sponsor welcome- two (2) minutes at the podium
- One invitation to pre-event dinner with speakers
- Total of twenty (20) preferred seats to the Kansas Economic Outlook Conference
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- Signage on attendee tables at all Regional Economic Outlook Conferences
- One popup display and one presentation slide at all Community Outlook Events

ELITE SPONSOR - \$15,000 - INDUSTRY EXCLUSIVITY

- High-level logo placement on: event banners, brochure/mailer, forecast booklet, website, select promotional emails
- 45-second video highlight in sponsor video
 - Video may be updated every third year of continued sponsorship and includes four (4) hours of shooting time and eight (8) hours of production time
- Verbal recognition from the podium at beginning and conclusion of the Kansas Economic Outlook Conference, Regional Economic Outlook Conferences, and Community Outlook Events
- Total of fifteen (15) preferred seats to the Kansas Economic Outlook Conference
- Total of ten (10) preferred seats to the Regional Economic Outlook Conferences and Community Outlook Events
- Total of ten (10) preferred seats to the Wichita Industry Research Exchange (WIRE) events

SPEAKER SPONSOR - \$10,000

- High-level logo placement on: event banners, brochure/mailer, forecast booklet, website, select promotional emails
- 30-second video highlight in sponsor video
 - Video may be updated every third year of continued sponsorship and includes four (4) hours of shooting time and eight (8) hours of production time
- Verbal recognition from the podium while introducing the sponsored speaker
- Exclusive logo on screen during speaker introduction
- Total of ten (10) preferred seats, can be distributed between the Kansas Economic Outlook Conference attendance and/or the post-event luncheon*

SUPPORTING SPONSOR - \$7,500

- Mid-level logo placement on: event banners, brochure/mailer, forecast booklet, website
- 30-second video highlight in sponsor video
 - Video may be updated every third year of continued sponsorship and includes four (4) hours of shooting time and eight (8) hours of production time
- Total of five (5) preferred seats to the Kansas Economic Outlook Conference

CONTRIBUTING SPONSOR

\$4,000 Post-Conference Luncheon Sponsor:

- Mid-level logo placement on: event banners, forecast booklet, website
- Logo included in sponsor video along with, individual, verbalized company name and tagline
- Exclusive logo placement on attendee tables signage during post-conference luncheon
- Verbal recognition from the host during the post-conference luncheon

\$3,500 Wi-Fi & Social Media Sponsor

- Mid-level logo placement on: event banners, forecast booklet, and website
- Company logo on side screens promoting social media during breaks
- Pre-Screened Social Media message sent out to all attendees, two (2) days prior to the event
- Pre-Screened Social Media message sent out to all attendees on the day of event
- Logo included in sponsor video

\$3,500 Food Sponsor (maximum of five sponsors):

- Mid-level logo placement on: event banners; forecast booklet, website
- Logo included in sponsor video, grouped with other sponsors
- Logo displayed on signage at buffet tables (shared with other sponsors in this category)

\$3,000 Ticket Sponsor:

- Mid-level logo placement on: event banners; forecast booklet, website
- Logo included in sponsor video along with, individual, verbalized company name and tagline
- Exclusive logo placement on event ticket

*If Applicable

Kansas Economic Outlook Conference *continued*

CONTRIBUTING SPONSOR (CONTINUED)

\$3,000 "Predict the Stock Market" Contest Sponsor:

- Mid-level logo placement on: event banners; forecast booklet, website
- Logo included in sponsor video, grouped with other sponsors
- Exclusive logo placement on screen during announcement of award recipient
- Verbal recognition from podium upon announcement of the award recipient
- *Alternate Option:* Naming rights for the program are available for \$6,000/year with a three-year commitment, all other forms of recognition still apply

\$2,500 Brochure Sponsor:

- Mid-level logo placement on: event banners; forecast booklet, website
- Logo included in sponsor video, grouped with other sponsors
- Exclusive logo placement on address panel of brochure/mailer

\$2,500 Coffee Break Sponsor (two of four coffee stations):

- Mid-level logo placement on: event banners; forecast booklet, website
- Logo included in sponsor video, grouped with other sponsors
- Exclusive logo placement on two of four coffee break posters

\$2,500 Early Bird Networking Sponsor (6:45 to 7:30 prior to breakfast):

- Mid-level logo placement on: event banners; forecast booklet, website
- Logo included in sponsor video, grouped with other sponsors
- Exclusive logo placement on screen during Early Bird Networking, with audio recognition every ten minutes (10) minutes

\$2,000 Print Media Advertising:

- Mid-level logo placement on: event banners; forecast booklet, website
- Logo included in sponsor video, grouped with other sponsors
- Exclusive logo placement on print advertisement

\$2,000 Staging Sponsor:

- Mid-level logo placement on: event banners; forecast booklet, website
- Logo included in sponsor video, grouped with other sponsors
- Exclusive logo placement on staging signage, next to plants

\$2,000 Link-to-Learn Mentorship Sponsor (multiple sponsors):

- Base-level logo placement on: event banners, website, forecast booklet, and sponsor slide
- A total of ten (10) preferred Student Seats with logo signage at the Kansas Economic Outlook Conference
- Logo included in sponsor video, grouped with other sponsors
- Exclusive logo placement on screen during recognition of mentor program
- Verbal recognition from podium during student and mentor acknowledgement
- *Alternate Option:* Naming rights for the program are available for \$4,000/year with a three-year commitment, all other forms of recognition still apply

\$1,500 Table Sign Sponsor (one panel of tri-fold reserved table sign, maximum of two sponsors):

- Base-level logo placement on: event banners, website, and sponsor slide
- Logo included in sponsor video, grouped with other sponsors
- Logo on one panel of tri-fold table sign placed at all attendee tables (space shared with Presenting Sponsor logo)

\$1,500 Printed Program Sponsor (maximum of two sponsors):

- Mid-level logo placement on: event banners; forecast booklet, website
- Logo included in sponsor video, grouped with other sponsors
- Logo displayed on half-page sponsor-highlight within the program (page shared with other sponsor in this category)

COMMUNITY SPONSOR - \$500 TO \$1,000

\$1,000 Cash Contribution Sponsor:

- Base-level logo placement on: event banners, forecast booklet, website

\$500 Cash Contribution Sponsor:

- Base-level company name listed on forecast booklet, website



REGIONAL ECONOMIC EVENTS

EVENT SPONSOR			REGISTRATION SPONSOR		
Tier 1- \$4,000			Tier 1- \$4,000		
Verbal Recognition during Event	Banner with 3-year commitment	Top level logo placement on Marketing			
6 Preferred Seats	Logo on Table Tri-fold	Sponsor Welcome (2 min)	Registration 40% off for all	Logo on digital ticket	
Tier 2- \$3,000			Tier 2- \$3,000		
Verbal Recognition during Event	Banner with 3-year commitment	Top level logo placement on Marketing			
4 Preferred Seats	Logo on Table Tri-fold	Sponsor Welcome (2 min)	Registration 40% off for 50 or 20% for all	Logo on digital ticket	
Tier 3- \$2,000			Tier 3- \$2,000		
Verbal Recognition		Top level logo placement on Marketing			
3 Preferred Seats	Logo on Table Tri-fold	Sponsor Welcome (2 min)	Registration 40% off for 25 or 20% for all	Logo on digital ticket	

SHARED

- Top or Mid-level logo placement on: sponsors slide, event banners, website, sponsor PowerPoint slide, select promotional emails
- Verbal recognition from the podium at beginning and conclusion of the event
- Poster/banner with your larger logo (if a 3-year repeating sponsorship is signed)

EVENT SPONSOR

- Sponsor welcome - two (2) minutes at the podium
- Preferred complimentary seats to the event.
- Mid-level placement of company logo on tri-fold signs placed at each attendee table (shared with table sponsor)

REGISTRATION SPONSOR

- Registrations 40% off for all attendees
- Registrations for the event are 40% off for the first 50 attendees or 20% off for all attendees
- Registrations for the event are 40% off for the first 25 attendees or 20% off for the first 50 attendees
- Logo on digital ticket sent to all attendees

FOOD SPONSOR - \$1,500

- Mid-level logo placement on: event banners and website
- Verbal recognition by the moderator from the podium
- Total of five (5) preferred seats at sponsored city

STUDENT SPONSOR - \$1,000

- Sponsor five (5) students from a local university / college
- Mid-level logo placement on sponsor PowerPoint slide and website
- Verbal recognition by the moderator from the podium
- Total of five (5) preferred student seats at sponsored city

COFFEE BREAK SPONSOR - \$500
























- Base-level logo placement on sponsor PowerPoint slide and website
- Total of one (1) poster displayed by coffee break station
- Exclusive logo on screen during break

ATTENDEE TABLES SIGNAGE - \$250*

- Top Level logo placement on attendee tables signage
- Base-level logo placement on sponsor PowerPoint slide and website

Community Economic Events

COMMUNITY ECONOMIC EVENTS

EVENT SPONSOR			REGISTRATION SPONSOR		
Tier 1- \$2,200			Tier 1- \$2,200		
 Verbal Recognition during Event	 Banner with 3-year commitment	 Top level logo placement on Marketing			
 6 Preferred Seats	 Logo on Table Tri-fold	 Sponsor Welcome (2 min)	 40 Registrations	 Logo on digital ticket	
Tier 2- \$1,700			Tier 2- \$1,700		
 Verbal Recognition during Event	 Banner with 3-year commitment	 Top level logo placement on Marketing			
 4 Preferred Seats	 Logo on Table Tri-fold	 Sponsor Welcome (2 min)	 Registration reduced to \$25	 Logo on digital ticket	
Tier 3- \$1,000			Tier 3- \$1,000		
 Verbal Recognition during Event		 Top level logo placement on Marketing			
 3 Preferred Seats	 Logo on Table Tri-fold	 Sponsor Welcome (2 min)	 Registration cost reduced to \$45	 Logo on digital ticket	

SHARED

- Top or Mid-level logo placement on: sponsors slide, event banners, website, sponsor PowerPoint slide, select promotional emails
- Verbal recognition from the podium at beginning and conclusion of the event
- Poster/banner with your larger logo (if a 3-year repeating sponsorship is signed)

EVENT SPONSOR

- Sponsor welcome - two (2) minutes at the podium
- Preferred complimentary seats to the event
- Mid-level placement of company logo on tri-fold signs placed at each attendee table (shared with table sponsor)

REGISTRATION SPONSOR

- Total of forty (40) registrations at sponsored city, additional registrations \$15 off if paid for by sponsor
- Registration cost for attendees will be \$25
- Registration cost for attendees will be \$45
- Logo on digital ticket sent to all attendees

FORECAST BOOKLET SPONSOR - \$1,000

- Mid-level logo placement on: website, sponsor PowerPoint slide and select promotional emails
- Five (5) additional copies of the Forecast Booklet
- Total of five (5) preferred seats at sponsored city

STUDENT(S) SPONSOR - \$500

- Mid-level logo placement on: website and sponsor PowerPoint slide
- Verbal recognition by the moderator from the podium
- Total of three (3) preferred seats at sponsored city

REFRESHMENT SPONSOR - \$250

- Base-level logo placement on: website and sponsor PowerPoint slide
- Signage displayed at refreshment table

CEDBR Event Sponsorship Opportunities — Contact: andrea.wilson@wichita.edu

Wichita Area Outlook Team (WAOT)

The Wichita Area Outlook Team (WAOT) provides a forum for collecting, exchanging and reporting business and industry information. The information content and presentation is designed to improve planning, forecasting and business effectiveness of members and their constituents. The primary focus of the team is identifying events and trends that affect the Wichita metropolitan area economy.



Brian Austin
Director, Office of Applied & Experiential Learning
WSU- Shocker Career Accelerator



WESS GALYON
President & CEO
Wichita Area Builders Association



RICHARD BASORE
Retired
Agriculture



DAVID GARTNER
Head of Engineering Single Aisle Projects
Airbus Americas Engineering, Inc.



WALTER BERRY
CEO
Berry Companies, Inc.



LARISA GENIN
Dean
Wichita State University



CHRIS BLASDEL
Vice President Material Sales
Cornejo & Sons, LLC



CHRIS GOEBEL
CEO
Star Lumber & Supply Co., Inc.



RENEE BOGGS
Community Relations Representative
Kansas Gas Service



TIM GOODPASTURE
Economic Development Analyst
City of Wichita



JOSEPH BRUNNER
CPA, Manager
Pinion



KURT GRIER
Executive Vice President
Martin K. Eby Construction Co., Inc.



KEVIN DREILING
President
J.P. Weigand & Sons, Inc.



STACY HALL
Vice President, Finance
Spirit AeroSystems, Inc.



AMANDA DUNCAN
Vice President
Workforce Alliance of South Central Kansas, Inc.



STEVE HEWITT
CEO
Kansas Turnpike Authority



JEFF FLUHR
President
Greater Wichita Partnership



SARAH HOEFGEN
Executive Director
El Dorado, Inc.

Wichita Area Outlook Team (WAOT) (Continued)



JEFF JAMISON
President
IMA, Inc.



SUSIE SANTO
President & CEO
Visit Wichita



SANDRA JESSOP
Sr. VP Engineering & Operations
Airxcel



MARK SCHMELZLE
Senior Vice President
Allen, Gibbs & Houlik, L.C.



TOM JOHNSON
President
The Martens Companies



GARY SCHMITT
Managing Director, Government Affairs
INTRUST Bank, N.A.



MATT LIST
Partner
Forvis



DON SHERMAN
Executive, Community Affairs
Evergy



TREENA MASON
Sr. VP of Sales & Operations
Blue Cross and Blue Shield of Kansas



JACOB SIEGRIST
Chief Credit Officer
Fidelity Bank



CHAD MCDANIEL
SVP Chief Credit Officer
Emprise Bank



JEFF WEIFORD
Executive Vice President
GLMV Architecture



SARA MUZZY
Director of Career Development
Wichita State University



BRAD WHITE
Sr. Vice President of Operations
Textron Aviation



LYNN PREHEIM
Partner
STINSON LLP



SUSAN WILLIS
Chief Financial Officer
Wichita Public Schools, USD 259



JOHN ROLFE
President & CEO
Wichita Regional Chamber of
Commerce



VALERIE WISE
Air Service & Marketing Manager
Wichita Airport Authority



SHEILA RUMSEY
Chief Executive Officer
Realtors® of South Central Kansas

Kansas Economic Outlook Team (KEOT)



The KEOT team consists of a combination of businesses across Kansas. Members include representatives from business, industry, government and education. The membership body is designed to be broadly representative of the local economies for each regional area.

PITTSBURG	<p>Todd Allison, President, Progressive Products, Inc. Blake Benson, President, Pittsburg Area Chamber of Commerce Daron Hall, City Manager, City of Pittsburg Craig VanWey, Southeast Regional Project Manager, Business and Community Development Division, Kansas Department of Commerce</p>
SALINA	<p>Renee Duxler, President/CEO, Salina Area Chamber of Commerce Ernie Beaudet, Northeast In-State Business Development Project Manager/Employee, Kansas Department of Commerce Andrew Manley, Chief Financial Officer, First Bank Kansas D. Mitch Robinson, Executive Director, Salina Community Economic Development Organization</p>
EMPORIA	<p>Jeanine McKenna, President/CEO, Emporia Area Chamber of Commerce</p>
DODGE CITY	<p>Linette Miller, S.W. Regional Business Development Project Manager, Kansas Department of Commerce Ernestor De LaRosa, Regional Manager, Local Government & Community Affairs, ITC Great Plains, Government & Community Affairs Joann Knight, Executive Director, Dodge City/Ford County Development Corporation</p>
HAYS	<p>Hali Bielser, Director, Project Management Office, Midwest Energy, Inc. Friday Otuya, Community Engagement Specialist, Nextech Nikki Pfannenstiel, Manager, Member Services, Sunflower Electric Power Corporation Doug Williams, Executive Director, Grow Hays Tim Zimmerman, N.C. Regional Business Development Project Manager, Kansas Department of Commerce</p>
HUTCHINSON	<p>Lori Bower, President, Bowercomm Michael Plank, Appraiser, Reno County Appraisers Office</p>
TOPEKA	<p>Alan Cobb, President & CEO, Kansas Chamber of Commerce</p>
ABILENE	<p>Jessica Goodale, Executive Director, Dickinson County Economic Development Corporation</p>

